

ANNUAL REPORT 2018

MOTEL VISTA

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# **MISSION STATEMENT**

We aim to be a truly trusted partner for our clients as a producer of alternative investment opportunities and an integrated service provider relating to alternative investments so as to deliver value to the Group's shareholders, clients and employees. To achieve this vision, we strive to improve the quality of our services to our clients, develop innovative new products to expand our clients' base for further growth, and strengthen our investment portfolio so as to generate recurring returns.

## A PRODUCER OF ALTERNATIVE INVESTMENT OPPORTUNITIES

We produce and offer alternative investment opportunities for assets such as vessels and properties to our clients.

## AN INTEGRATED SERVICE PROVIDER RELATING TO ALTERNATIVE INVESTMENTS

We provide integrated services relating to alternative asset investments including, but not limited to:

- asset/investment management;
- finance arrangement;
- sale and purchase brokerage of ships and properties;
- ship chartering as a ship owner;
- ship chartering brokerage;
- ship technical management;
- project management;
- property development / construction management;
- property management and leasing arrangements; and
- hotel operation.

## **TABLE OF CONTENT**

Business Model	Chairman's Message	Group Financial Highlights	Group Financial Review	Corporate Milestones	Business Segments	Income Structure
02	04	08	10	12	16	17
Shipping Business <b>18</b>	Property and Hotels Business <b>22</b>	Corporate Organisation <b>28</b>	Management Organisation <b>29</b>	Corporate Information <b>30</b>	Risk Management <b>32</b>	Investor Relations 34
Board of	Kau	Corporate	Financial	Statistics of	Notice of	Draws
Directors	Key Management	Governance Report	Contents	Shareholdings	Notice of Annual General Meeting	Proxy Form

## **BUSINESS** MODEL

• Acquire assets at competitive prices.

 Provide to clients solutions relating to alternative assets including ship and property finance arrangement, sale and purchase arrangement. 2

 Manage and/or operate assets to enhance asset value and recurring income.

## **BUSINESS** MODEL



#### **CHAIRMAN'S** MESSAGE



"The Group has strengthened our position in the markets we operate, and is in a good position to capitalise on future opportunities. Let us move *forward* together and make Uni-Asia better! "

#### **DEAR VALUED SHAREHOLDERS,**

On behalf of the Board and management, it is my pleasure to present to you the Annual Report of Uni-Asia Group Limited and its subsidiaries (the "Group" or "Uni-Asia") for the financial year ended 31 December 2018 ("FY2018").

#### THE YEAR IN REVIEW

The Group recorded a profit of US\$3.9 million for FY2018. Property and hotel business segment led the Group's profit with US\$14.3 million. During the year, the Group recognised additional gains of US\$7.4 million and US\$1.9 million from 2nd and 3rd Hong Kong property investments respectively on our income statement. Property business had also contributed positively to the Group's cash flow, with the 2nd Hong Kong property realising HKD160 million (or US\$20.4 million) proceeds in FY2018. The Group's small residential property projects in Japan, "ALERO" series, continue to generate good returns and cash flow for the Group, with average internal rate of returns

of more than 20%. Hotel operating business performed well in FY2018 with a small profit of US\$0.5 million, notwithstanding the recognition of US\$1.1 million pre-opening expenses as well as the various typhoons and earthquakes that hit Japan in FY2018 which caused a slight dent to our hotel operating business' performance.

The Group's shipping business, on the other hand, recorded a loss of US\$5.7 million for FY2018. Shipping business' performance may be explained through sub-business segments Uni-Asia Shipping ("UAS") and Maritime Asset Management ("MAM").

In FY2018, UAS recorded a profit of US\$3.2 million, after provision of an onerous contract of US\$3.0 million. Excluding this provision, UAS' profit would have been US\$6.2 million. UAS has 8 dry bulk carriers in its portfolio as at 31 December 2018 following the disposal of M.V. Orient Sunrise during the year. The disposal of M.V. Orient

Sunrise resulted in a reversal of US\$0.8 million impairment loss previously recognised.

MAM has 14 ships in its portfolio, comprising 10 dry bulk carriers and 4 containerships. As a whole, the dry bulk carriers in MAM's portfolio performed well. However, MAM's 4 containerships' performance was adversely affected by the ongoing trade war between the United States and China as well as worsening supply-demand situation of container sector. The age (average 12 years old) and size (two 3500 TEU and two 4300 TEU) of these 4 containerships exacerbated the problems faced these containerships. MAM bv recorded a loss of US\$9.4 million for FY2018, mainly due to impairment loss recognised for MAM's 1 wholly owned containership and fair valuation losses recognised for MAM's 3 jointinvestment containerships. Since 2010, the Group's shipping portfolio has been hit by the various market

#### **CHAIRMAN'S** MESSAGE



headwind facing the shipping industry, and the Group has taken valuation losses from its ship portfolio every year. The current valuation of the Group's shipping portfolio is fairly low, and any further downward valuation loss would be limited going forward. In particular, containership investments had been completely written off and there would not be any further fair valuation losses from these investments.

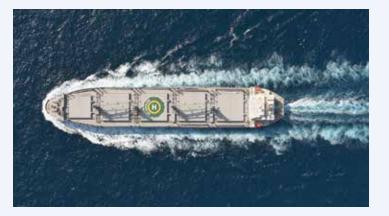
The Group's asset total allocation had remained stable. with around 60% of the Group's total assets in shipping assets, 18-20% in property assets, and the rest in cash and other assets. As shipping assets are meant primarily to provide recurring income from charter income, and fee income from managing joint-investment ship portfolio, hence shipping assets are kept at a higher percentage of the total assets. On the other hand, property assets are quickly "recycled", for realised gain to boost the Group's performance. Therefore, property assets form a smaller percentage of the Group's total assets compared to shipping assets.

While the Group purchases and sells property investments regularly within the year, it is not so frequent for ship investments. The Group's acquisition/investment in FY2018 includes 3 new Hong Kong property projects and 6 new "ALERO" projects. On the disposition front, the Group realised partially the proceeds from 2nd Hong Kong property project, disposed of 5 "ALERO" projects, a wholly owned hotel (the hotel is still operated by Vista Hotel Management), the oldest dry bulk carrier from UAS' portfolio, and a product tanker from MAM's portfolio.

#### LOOKING AHEAD

The Group will review the current ship portfolio to dispose of older ships, while explore options to modernise the Group's existing fleet to make the Group's ship portfolio more robust. At the same time, our ship management team will continue to optimise the charter for our ships by various charter means even as the charter market changes so as to strengthen our recurring charter income base. We are also talking to various parties to explore new initiatives in shipping business.

In terms of our property investments, our research shows that there are still upside potential in the niche property sectors that the Group focuses in. As such, the Group would continue to look for good property investments to add on to the property portfolio. In particular, the Group's Hong Kong property investments had thus far yielded very good returns and cash flow. In 2018, the Group invested in 3 new Hong Kong property projects.



While such investment returns may be viewed as non-recurring in nature, we hope to realise the gain and cash flow from such investment annually. Our current portfolio of Hong Kong property investments, if successful, would provide good returns and cash flow for the Group for at least the next 2 years.

As for our ALERO projects in Japan, we have been consistently generating more than 20% IRR. Such projects take less than 2 years from start of investment to completion of sale. On average, the Group can complete 7 to 8 projects a year. We will look for new opportunities to expand and complete more ALERO projects to boost our bottom line.

Supplementing the above investments of the Group's balance sheet are related services provided by the Group, including the Group's Japan property asset management business and hotel operating business. Our licensed property asset management subsidiary in Japan, Uni-Asia Capital (Japan) ("UACJ") continues to build on ALERO expertise to provide construction and property asset management services to clients for both residential and hospitality properties. UACJ-led consortium was awarded the first negotiation right of a Private Finance Initiative ("PFI") project by Wako City, Saitama Prefecture in Japan. The project was to build a public use facility including a children's centre and public pool, and operate the facility for 20 years after construction. At the end of the 20 year operating contract, Wako City will purchase the facility back from the consortium. Such projects could raise the Group's profile and open more doors to more opportunities in Japan.

In terms of the Group's hotel operating business, the Group opened 5 hotels under Hotel Vista brand in 2018, bringing the total number of hotels under the Group's operation to 16 and the total number of rooms under management to 2,667. For 2017's Hotel Chain Ranking organised by "Jalan.net", one of the largest online hotel and ryokan booking site in Japan, the Group's Hotel Vista was voted 1st in both "Business Travel - Less than JPY15,000 per night" category and "Family Travel - Less than JPY15,000 per night" category. These ranking awards are attestation to the quality services provided by the Group's Vista Hotel Management ("VHM"). The hospitality market in Japan is getting very competitive in recent years. By focusing on service and increasing hotels under operations, we hope that this business could soon generate meaningful profit for the Group.

#### **ACCOUNTING MATTERS**

Accounting matters typically would not be featured in my message. However, the new "International Financial Reporting Standard 16 - Leases" ("IFRS 16") effective 1 January 2019 will have a major impact on the look of the Group's financial statements, although the risk profile for the Group has not changed. IFRS16's greatest impact is from the Group's hotel operating business. For the Group's hotel operating business, the modus operandi is to lease a hotel from the hotel owner and pay the hotel owner a lease payment, either fixed or variable or combination of fixed and variable. Such lease is typically noncancellable, with long term tenure of more than 5 years. Under IFRS16, such future non-cancellable fixed long-term lease payments up to the end of the lease contract are to be discounted and recognised on the balance sheet as



**=ORWARD** 



liability, with a corresponding booking of a "right-of-use" asset on the balance sheet. Instead of booking "lease expense" on the income statement, under IFRS16, such expense would be booked as two items: (i) "interest expense" on the lease liability booked on the balance sheet, and (ii) "depreciation expense" of the "rightof-use" asset. The "interest expense" is calculated based on amortised liability basis. As such, higher interest expense will be recorded during the initial period of the lease contract resulting in lower profit. However, lower interest expense will be booked at the latter part of the lease contract resulting in higher profit.

All of the Group's hotel operating lease contracts are affected by IFRS 16 to various extent. Accordingly the Group's assets and liabilities will increase significantly with the application of IFRS16, and the Group's hotel operating business' bottom line will be affected by the higher interest expenses charged during the initial years following the implementation of IFRS16. After the initial years, interest expense will taper down resulting in better profits.

With a balance sheet with larger assets and liabilities as a result of IFRS16, and higher expense due to front-loading of interest expense, investors may be alarmed with the Group's financial statements when IFRS16 is applied from 1 January 2019. However, there is no cause for alarm because the Group's overall risk and cash flow are not affected by the application of IFRS16.

#### CONCLUSION

As we wrap up another financial year, I would like to thank Uni-Asia's Board of Directors, management and employees for the hard work, dedication and commitment, as well as our clients. business partners, bankers, lenders and our shareholders for the continued faith and support. We understand there are shareholders who are concerned with the lack of liquidity in our share price. We also understand the need to work on improving the investors' visibility of the Group. We are working on this. Meanwhile, the Board has proposed an ordinary dividend of 6.25 Singapore cents per share for FY2018. In view of the realised returns from the 2nd Hong Kong property project, we are proposing an additional one-off special dividend of 0.75 Singapore cents per share for FY2018. The total dividend proposed for FY2018 is thus 7.00 Singapore cents per share. We are working hard to improve the performance of the Group. The Group is in a better state now than before. Barring any unforeseen circumstances, it can only get better. Let us make this happen and move forward together.

#### MICHIO TANAMOTO Chairman and CEO Uni-Asia Group Limited

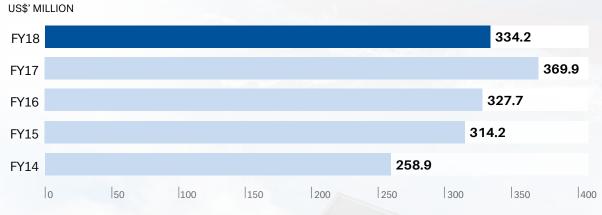
## **GROUP FINANCIAL HIGHLIGHTS**

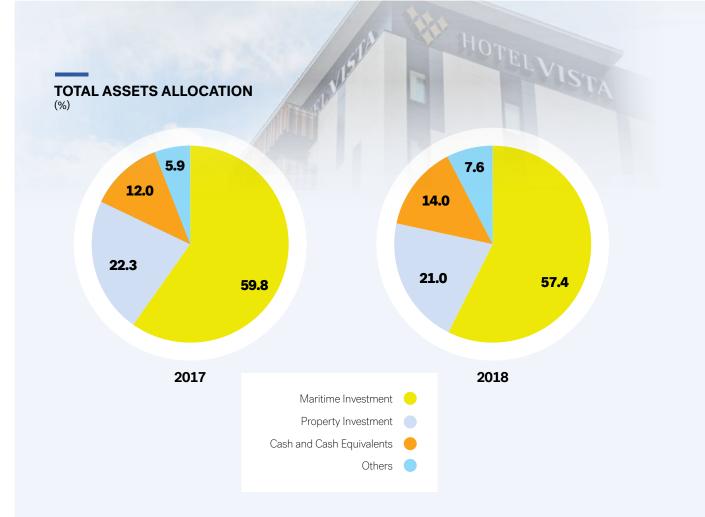
## SHARE CAPITAL INFORMATION

46,979,280 ordinary shares (See Note 1) SGX Stock Code: CHJ Bloomberg Stock Code: UAG:SP

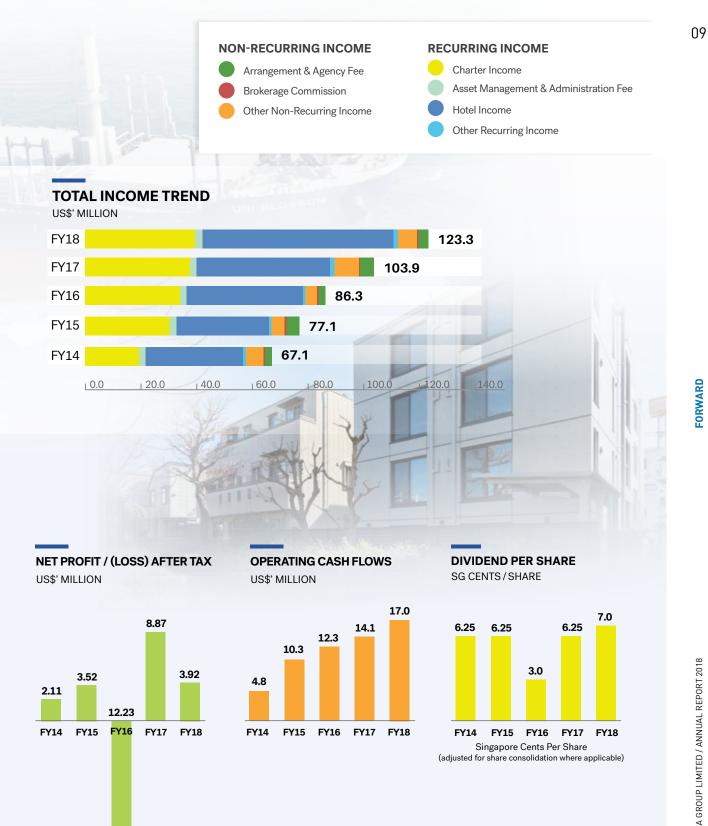
Note 1: This has not take into account the up to 5,420,720 new shares proposed to be issued in connection with a placement as announced on 26 March 2019.

## TOTAL ASSETS





## **GROUP FINANCIAL HIGHLIGHTS**



### 10 1. GROUP FINANCIAL PERFORMANCE

Selected Data	FY2018 US\$'000	FY2017 US\$'000	Change %
Charter income	39,644	37,828	5%
Fee income	7,003	7,850	(11%)
Hotel income	68,587	48,097	43%
Investment returns	5,760	8,451	(32%)
Interest and other income	2,287	1,648	39%
Total income	123,281	103,874	19%
Total operating expenses	(111,422)	(88,486)	26%
Operating profit	11,859	15,388	(23%)
Profit before tax	4,353	9,160	(52%)
Income tax expense	(433)	(294)	47%
Profit for the year	3,920	8,866	(56%)

Total income of the Group was \$123.3 million for FY2018, a 19% increase from FY2017. Changes in major components of total income, including charter income, fee income, hotel income and investment returns are explained below.

#### **1. CHARTER INCOME**

Charter income increased by 5% from \$37.8 million in FY2017 to \$39.6 million in FY2018 mainly due to the inclusion of charter income of the vessel under Fulgida Bulkship S.A. ("Fulgida") for 12 months in FY2018, but 2 months in FY2017. This is because Fulgida acquired its vessel on 2 November 2017. On the other hand, the vessel under Luna Bulkship S.A. was disposed in April 2018, capping partially the increase in total charter income in FY2018.

#### 2. FEE INCOME

Total fee income decreased by 11% to \$7.0 million in FY2018 from \$7.9 million in FY2017. Less arrangement deals closed in FY2018 resulted in less arrangement and agency fee income, while incentive fees earned by subsidiary Uni-Asia Capital (Japan) from managing Japan property projects increased by 135% to \$0.4 million in FY2018.

#### **3. HOTEL INCOME**

Hotel income increased by 43% from \$48.1 million in FY2017 to \$68.6 million in FY2018 due to more rooms under operations in FY2018. The growth was in line with the Group's strategy to expand its hotel operation business. Five new hotels were added to the Group's portfolio in 2018 and the number of rooms under operations had increased from 1,851 as at end of 2017 to 2,667 as at end of December 2018.

#### **4. INVESTMENT RETURNS**

Investment returns for FY2018 was \$5.8 million, a 32% decrease from FY2017. This was mainly due to:

- a. net realised gain on investment properties of \$2.4 million;
- b. net recovery of \$1.2 million from distressed asset investment; and
- c. net fair value gain on Hong Kong property investment (commercial office building) of \$9.3 million;

offset by additional net fair valuation loss of \$9.2 million booked in FY2018 following the deterioration of containerships investments as a result of (i) weakened container trade demand due to ongoing trade war and geopolitical events; and (ii) tonnage over-supply. Following these fair valuation losses taken for containership investments, the containership investments which are subjected to fair valuation had been written down to zero.

#### TOTAL OPERATING EXPENSES

The Group's total operating expenses increased by 26% from \$88.5 million in FY2017 to \$111.4 million in FY2018. Employee benefits expenses, hotel lease expenses and hotel operating expenses increased in correspond with the increase in hotel income. In particular, pre-opening expenses totalling \$1.1 million for the 5 new hotels added to the Group's hotel portfolio in FY2018 contributed to the increase in hotel operating expenses. Depreciation and vessel operating expenses increased slightly due mainly in correspond to reasons as described under Charter Income above.

While the Group made a reversal of impairment of property, plant and equipment totalling \$3.1 million in FY2018 following the disposal of a hotel and a ship previously impairment, the Group took an additional impairment of \$3.0

million for the only containership held under property, plant and equipment following the deterioration of containership value as a result of (i) weakened container trade demand due to ongoing trade war and geopolitical events and (ii) tonnage over-supply.

In addition, the Group provided \$3.0 million for onerous contract of a ship sale and leaseback contract.

#### **OPERATING PROFIT**

Operating profit of the Group was \$11.9 million for FY2018, a decrease of 23% compared to FY2017.

#### **NET PROFIT AFTER TAX**

The Group posted a net profit after tax of \$3.9 million for FY2018, as compared to \$8.9 million for FY2017.

#### 2. CASH FLOWS

Selected Data	FY2018 US\$'000	FY2017 US\$'000
Net cash flows generated from operating activities	16,999	14,096
Net cash flows generated from/(used in) investing activities	35,405	(8,485)
Net cash flows used in financing activities	(49,805)	(746)
Net increase in cash and cash equivalents	2,599	4,865
Net effects of foreign exchange rate changes	307	139
Cash and cash equivalents at beginning of the year	40,556	35,552
Cash and cash equivalents at end of the year	43,462	40,556

The Group's cash and bank balances increased by \$2.9 million in FY2018 after the effects of foreign exchange rate changes mainly due to the followings:

- 1. Cash flows generated from operating activities amounted to \$17.0 million for FY2018 compared to \$14.1 million for FY2017, mainly due to contribution from ship charter income and arrangement fees earned.
- 2. Cash flows generated from investing activities were \$35.4 million for FY2018.

Main cash inflows from investing activities include:

- i. proceeds from sale of investment properties, which pertain to the Group's small residential property investment, ALERO series, of \$11.6 million;
- ii. proceeds from redemption/sale of investments of \$23.5 million, of which \$14.7 million pertains to the capital returned from the Group's second Hong Kong property project investment;
- iii. proceeds from disposal of a hotel and a ship (both of which are classified under property, plant and equipment) totalling \$14.4 million; and
- iv. income proceeds from investments of \$16.3 million, of which \$14.7 million pertains to income proceeds from the Group's second Hong Kong property project investment.

Main cash outflows from investing activities include:

- i. investment in investment properties (ALERO projects) of \$10.3 million;
- ii. purchase/additional funding of investments of \$17.5 million, of which \$14.2 million pertains to the Group's fifth and sixth Hong Kong property project investments; and
- iii. payment of new hotel lease deposit of \$2.3 million.
- Cash flows used in financing activities were \$49.8 million in FY2018 mainly due to repayments/prepayments of borrowings offset by new borrowings and refinancing of existing borrowings in FY2018. Dividend of \$2.2 million for FY2017 approved in AGM was paid in 2Q2018.

The Group's cash had increased for three consecutive years.

## CORPORATE MILESTONES

## 2004

- Launched private ship investment fund Searex
   I & II
- Established the GCAP Fund, which is jointly managed by Grosvenor Asia and Capital Advisers through Grosvenor Capital Advisers Fund Management Co. Ltd.

#### 2000

• Subsidiary Capital Advisers Co., Ltd. ("Capital Advisers") was established in Japan for property investment and management.

## •

• Expanded into investment in alternative assets, including distressed assets.

#### 1998

• Uni-Asia Finance Corporation was incorporated in the Cayman Islands with business presence in Hong Kong and Singapore.

#### 1997

#### 2011

• Issued 156,597,600 new shares by way of Rights Issue. Issued shares increased to 469,792,800 shares.

#### 2010

• Uni-Asia Shipping Limited was established as main ship-owning subsidiary.

#### 2009

- Issued 52,199,200 new shares via private placement. Issued shares increased to 313,195,200 shares.
- Successfully listed on the Main Board of SGX-ST.
- Launched Akebono Fund.

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#### 2007

( )

- Capital Advisers acquired Sun Vista Co., Ltd, a hotel operating company from an unrelated third party. This is the beginning of the Group's venture into hotel operating business.
- Launched container vessel fund which focus on investment of container vessels.

## **CORPORATE** MILESTONES

#### 2016

- Took delivery of the 9th vessel owned by Uni-Asia Shipping in January completing Uni-Asia Shipping's portfolio.
- Invested in the 3rd Hong Kong property redevelopment project.
- Jointly invested in an Alero project with Singapore based CPG Investments Pte Ltd, an attestation to the quality of Alero investments.

#### 2015

- Completed 10-to-1 share consolidation. Number of shares is now 46,979,280 shares although paid-up capital remains as US\$75,166,848.
- Established new wholly owned subsidiary Uni Ships and Management Korea Ltd. in South Korea.
- 99.5% owned subsidiary Uni-Asia Capital (Japan) Ltd. was designated as the Group's investment holding arm in Japan and changed its company name to Uni-Asia Investment Ltd.
- Wholly owned Uni-Asia Finance Corporation (Japan) was designated as the Group's investment advisory and asset management arm in Japan and changed its company name to Uni-Asia Capital (Japan) Ltd.

#### 2014

 Invested in the 2nd Hong Kong property redevelopment project.

#### 2018

- Disposed of M/V Orient Sunrise, the oldest dry bulk carrier in Uni-Asia Shipping's portfolio.
- Disposed of Hotel Vista Kumamoto Airport.
- Received HKD10 million capital invested in the Group's 2nd Hong Kong property redevelopment project at 650 Cheung Sha Wan Road, as well as received HKD10 million gain from this investment.
- Invested in the 4th Hong Kong property redevelopment project at 18-20 Tai Chung Road, Tsuen Wan, Hong Kong, targeted to be completed by 2020.
- Invested in the 5th Hong Kong property redevelopment project at 71–75 Chai Wan Kok Street, Tsuen Wan, Hong Kong, targeted to be completed by 2021.
- Invested in the 6th Hong Kong property redevelopment project at 1016–1018 Tai Nam West Street, Kowloon, Hong Kong, targeted to be completed by 2021.
- Uni-Asia Career Support Ltd. was established to provide human resource placement services to the hospitality industry in Japan.
- Five new hotels opened including Hotel Vista Kanazawa, Hotel Vista Sapporo Odori, Hotel Vista Premio Tokyo Akasaka, Hotel Vista Hiroshima, and Hotel Vista Premio Kyoto Nagomitei. Number of hotels under operation reached 16 with 2,667 rooms under operation.

## •

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- Company name was from Uni-Asia Finance Corporation to "Uni-Asia Holdings Limited".
- Established Uni Ships and Management (Taiwan) Limited in Taiwan.
- Acquired 51% stake in ship management company Wealth Ocean Ship Management Shanghai Co., Ltd.

#### 2013

- Capital Advisers changed its company name to Uni-Asia Capital (Japan) Ltd. ("UACJ").
- Completed and sold first small residential project "ALERO ShimoMeguro".

2012

The Group celebrated its 20th year of founding.

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2017

- The Group completed a scheme of arrangement in June where a new Singapore incorporated company, Uni-Asia Group Limited completed a share-swap with the shareholders of Uni-Asia Holdings Limited, following which, Uni-Asia Group Limited was listed and quoted on the Main Board of the Singapore Exchange Securities Trading Limited ("SGX-ST") on 2 June 2017 and Uni-Asia Holdings Limited was delisted from the Main Board of the SGX-ST with effect from 2 June 2017. The resultant of this scheme of arrangement is that the listed entity of the Group is now a Singaporeincorporated company rather than a Cayman Islands-incorporated company.
- Revamped aesthetically re-designed corporate website, which aims to improve user interface and appeal, was launched.







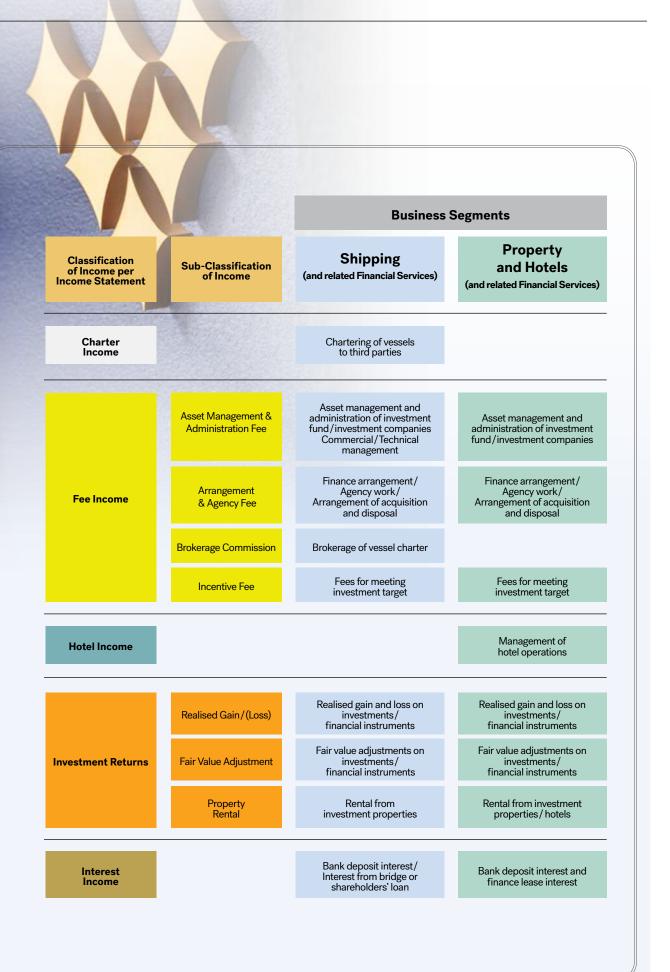


# UNI-ASIA BUSINESS SHIPPING PROPERTY & HOTELS

## **BUSINESS SEGMENTS**



## **INCOME** STRUCTURE



## **SHIPPING** BUSINESS



(and related Financial Services)

#### **BUSINESS STRATEGY:**

Provision of one-stop integrated ship-related investment and service solution

- Ship investments for ship investors
- Ship chartering and management for ship operators
- Ship finance arrangement solutions for ship owners

#### **OBJECTIVE:**

• To provide the Group with recurring income base from charter and administration/management fee with ad hoc fee income as revenue booster

#### MAIN SHIP TYPE: HANDYSIZE AND SUPRAMAX DRY BULK CARRIERS

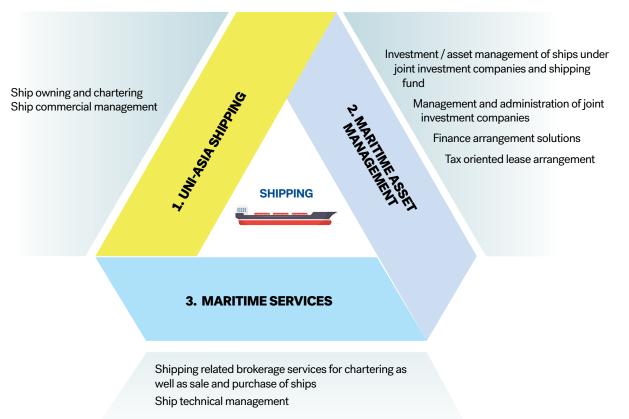
- Versatile in cargo load able to carry wide varieties of commodities
- Size of ships are small enough to call on smaller ports
- Ships fitted with crane for ease of loading and unloading cargoes at less developed ports
- Sale and purchase market as well as charter market for such ship-sizes are more liquid hence pricing more efficient



#### BUSINESS APPROACH TO MAXIMISE SHIP RETURNS

- Acquire ships at competitive prices
- Optimise charter types with best possible period and rate for ships open for charter
- Work with reputable charterers with good credit standing
- Minimise ships' operating incidents by working with reputable ship managers including in-house ship management company
- Work closely with ship managers to control ships' operating expenses

#### OVERVIEW OF THE GROUP'S SHIPPING SUB-SEGMENTS



## **UNI-ASIA SHIPPING**

- Ship owning subsidiary focusing on • owning a portfolio of dry bulk carriers to provide stable recurring charter income
- Provides commercial management •



## **UNI-ASIA SHIPPING PORTFOLIO<sup>(1)</sup>**



100%

**Uni-Asia Holdings Limited** 

100%

#### **Uni-Asia Shipping Limited**

	Name of Subsidiary	Ship Name	DWT	Shipyard	Built
100%	Karat Bulkship S.A. <sup>(2)</sup>	Uni Auc One	28,709	Shin-Kurushima	Jun 2007
83%	Hope Bulkship S.A.	Victoria Harbour	29,100	Y-Nakanishi	May 2011
100%	Imperial Bulkship S.A.	Clearwater Bay	29,118	Y-Nakanishi	Jun 2012
— 100%	Jade Bulkship S.A.	Ansac Pride	37,094	Onomichi	Jun 2013
100%	Jubilee Bulkship S.A.	Island Bay	37,649	Imabari	Jul 2014
51%	Regina Bulkship S.A.	Inspiration Lake	37,706	Imabari	Feb 2015
100%	Mable Bulkship S.A.	Glengyle	37,679	Imabari	Mar 2015
L 100%	Nora Bulkship S.A.	Uni Bulker	37,700	Imabari	Jan 2016

(1) Excludes commercial management ships

(2) Bareboat vessel

(As at 28 February 2019)

## **SHIPPING** BUSINESS

## MARITIME ASSET MANAGEMENT

- Manages a portfolio of wholly owned as well as joint-investment ships
- Receives fees from managing and administering joint-investments
- Provides finance arrangement solutions



## MARITIME ASSET MANAGEMENT PORTFOLIO

	Name of Joint Investment Company	Ownership Percentage	Туре	Capacity	Shipyard	Year of Built
1.	Fulgida Bulkship S.A.	100%	Bulker	29,256 DWT	Y-Nakanishi	2009
2.	Joule Asset Management (Pte.) Limited	100%	Bulker	29,078 DWT	Y-Nakanishi	2012
3.	Florida Containership S.A.	100%	Containership	3,500 TEU	Hyundai Mipo	2007
4.	Fortuna Containership S.A.	50%	Containership	3,500 TEU	Hyundai Mipo	2007
5.	Prosperity Containership S.A.	50%	Containership	4,300 TEU	Hyundai Mipo	2007
6.	Rich Containership S.A.	50%	Containership	4,300 TEU	Hyundai Mipo	2007
7.	Matin Shipping Ltd. *	49%	Bulker	38,278DWT	Imabari	2011
8.	Olive Bulkship S.A. *	18%	Bulker	57,836 DWT	Tsuneishi	2015
9.	Polaris Bulkship S.A. *	18%	Bulker	57,836 DWT	Tsuneishi	2015
10.	Quest Bulkship S.A. *	18%	Bulker	37,700 DWT	Imabari	2016
11.	Stella Bulkship S.A. *	18%	Bulker	37,700 DWT	Imabari	2018
12.	Unicorn Bulkship S.A. *	18%	Bulker	36,300 DWT	Oshima	2018
13.	Victoria Bulkship S.A. *	18%	Bulker	36,300 DWT	Oshima	2018
14.	Tiara Bulkship S.A.	18%	Bulker	37,700 DWT	Imabari	2020

\* Bareboat vessels (As at 28 February 2019)



## **MARITIME SERVICES**

- Provides commercial and technical management of ships through flagship companies Uni Ships and Management Limited and Wealth Ocean Ship Management (Shanghai) Co., Ltd
- Provides ship related brokerage services for chartering as well as sale and purchase of ships
- With in-house ship management team, upkeep and thus value of ships are better managed

## **PROPERTY AND HOTELS BUSINESS**

22

# PROPERTY AND HOTELS BUSINESS

The Group's Property and Hotels business segment can be divided into three sub-segments:

- 1. Property Investment ex Japan
- 2. Property Investment in Japan
- 3. Vista Hotel Management

#### **1. PROPERTY INVESTMENT EX JAPAN**

Managed by Property Investment Department based in Hong Kong providing the following services:

- Property investment advisory
- Investment / joint investment in property projects in China, Hong Kong and other countries in Asia
- Introduction of investors in Asia ex-Japan for investments into Japan and vice versa
- Marketing of small residential projects in Tokyo to investors
- Distressed assets management

#### **PROPERTY INVESTMENT EX JAPAN PORTFOLIO**



#### 2<sup>nd</sup> HONG KONG PROPERTY PROJECT

Location:	650 Cheung Sha Wan Road, Hong Kong Building is named "China Shipbuilding Tower" ("中國船舶大廈")
Investment:	HKD80.0 million (around USD10.4 million) representing 13.4% effective ownership
Year of initial investment:	2014
Construction completion:	2018
Proceeds:	HKD80.0 million capital and HKD80.0 million dividend have been received from project company, with further proceeds from this investment expected in 2019
NAVON BUSINESS IN CONTRACTOR	

#### 3<sup>rd</sup> HONG KONG PROPERTY PROJECT

Location:	83 Tai Lin Pai Road, Kwai Chung, New Territories, Hong Kong
Investment:	HKD50.0 million (around USD6.4 million) representing 11.9% effective ownership
Year of initial investment:	2016
Construction completion:	2019
NXXXXXXXX	

#### 4<sup>th</sup> HONG KONG PROPERTY PROJECT

Location:	18 – 20 Tai Chung Road, Tsuen Wan, Hong Kong
Investment:	HKD20.0 million (around USD2.6 million) representing 2.5% effective ownership
Year of initial investment:	2018
Construction completion:	2020
100 00 00 00 00 00 00 00 00 00 00 00 00	

#### 5<sup>th</sup> HONG KONG PROPERTY PROJECT

Location:	71 – 75 Chai Wan Kok Street, Tsuen Wan, Hong Kong
Investment:	HKD41.25 million (around USD5.3 million) representing 7.5% effective ownership
Year of initial investment:	2018
Construction completion:	2021

#### 6<sup>th</sup> HONG KONG PROPERTY PROJECT

Location:	1016 – 1018 Tai Nam West Street, Kowloon, Hong Kong
Investment:	HKD48.2 million (around USD6.2 million) representing 3.825% effective ownership
Year of initial investment:	2018
Construction completion:	2021

#### **CHINA OFFICE INVESTMENT**

- Invested in 14 office units in China Shine Plaza in Guangzhou, China in 2007
- Disposed of 10 units with realised gain since 2014
- 4 units are currently being leased to non-related third parties



#### 24 2. PROPERTY INVESTMENT IN JAPAN

#### **UACJ AND UAI**

Japan subsidiary, Uni-Asia Capital (Japan) Ltd. ("UACJ"), a licensed asset management company in Japan, provides the following services:

- Property investment advisory in Japan
- Management of property investment funds, including residential and hotel funds. Expertise includes deal sourcing, cash flow management and disposal strategy
- Management of small residential property development projects in Tokyo under the brand name "ALERO". Expertise includes sourcing for suitable sites, overseeing of design and construction of projects as well as disposal strategy
- Deal arrangement services for sale and purchase of residential and hotel properties
- Finance arrangement services including providing solutions for hotel property owners to refinance their borrowings

# Assets under management of UACJ amounts to over US $\$ 200 million.

Investment in Japan are held by subsidiary, Uni-Asia Investment Ltd.

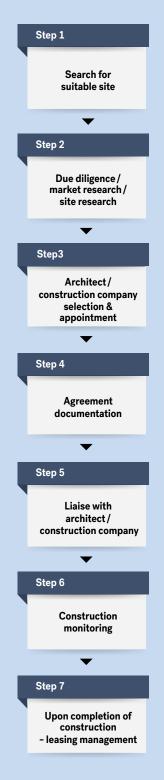


#### **ALERO SERIES**

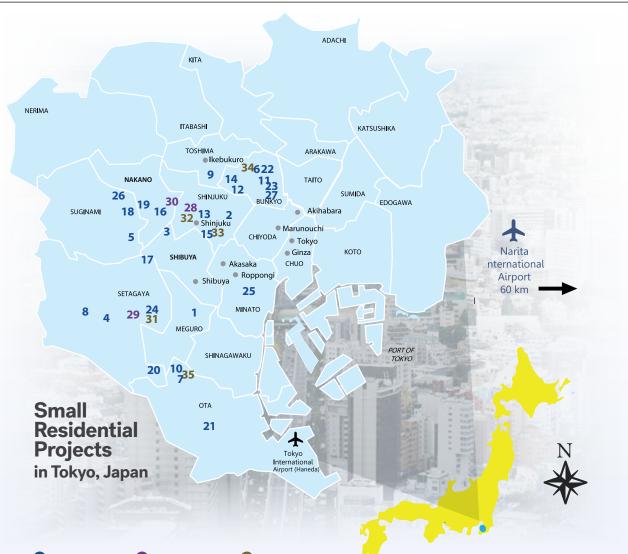
- UACJ develops small residential property projects in Tokyo under the brand name "ALERO" Series.
- Investments in ALERO are held under UAI.
- ALERO Projects are typically 4 5 storey buildings with 10 30 units of studio or maisonette type flats, popular with working professionals.
- Suitable land would be purchased, developed, leased out rental income or sold for investment gain.
- Average IRR for develop and sell projects > 20% with average investment period of less than 2 years and investment amounts between USD3m to USD5m.

#### CONSTRUCTION MANAGEMENT IN JAPAN

UACJ also provides construction management services to external clients utilising ALERO expertise



## **PROPERTY AND HOTELS BUSINESS**



🔵 Completed Projects 🌑 Projects under lease 🛑 Projects under Construction / Planning

1. ShimoMeguro	10. Ookayama3	19. Nakano 3-chome	28. Takadanobaba *
(SOLD)	(SOLD)	(SOLD)	(LEASING PROJECT)
2. Akebonobashi	11. Hakusan2	20. Okusawa	29. Komazawa Daigaku
(SOLD)	(SOLD)	(SOLD)	completed in Feb 2018
3. Hatagaya	12. Edogawabashi	<b>21. Nishi Kamata</b>	30.Nakanosakaue
(SOLD)	(SOLD)	sold in Jul 2018	completed in Sep 2018
4. Sakura-shimmachi	13. Nishi Waseda	22. Hakusan III	31. Sangenjaya II
(SOLD)	(SOLD)	sold in Aug 2018	scheduled for completion in Jul 2019
5. Honancho	14. Otowa	23. Yushima l	32. Takadanobaba II
(SOLD)	(SOLD)	sold in Dec 2018	scheduled for completion in Jan 2020
6. Sengoku	15. Higashi Shinjuku	24. Sangenjaya	33. Higashi Shinjuku II
(SOLD)	(SOLD)	sold in Nov 2018	scheduled for completion in Jul 2019
7. Ookayama	16. Nakano Sakaue	25. Azabujuban	34. Sengoku II
(SOLD)	(SOLD)	sold in Jan 2019	scheduled for completion in Nov 2019
8. ChitoseFunabashi	17. Sasazuka	26. Koenji Minami	35. Senzoku
(SOLD)	(SOLD)	sold in Dec 2018	scheduled for completion in Oct 2019
9. Mejiro	18. Higashi Koenji	27. Yushima II	
(SOLD)	(SOLD)	sold in Jan 2019	

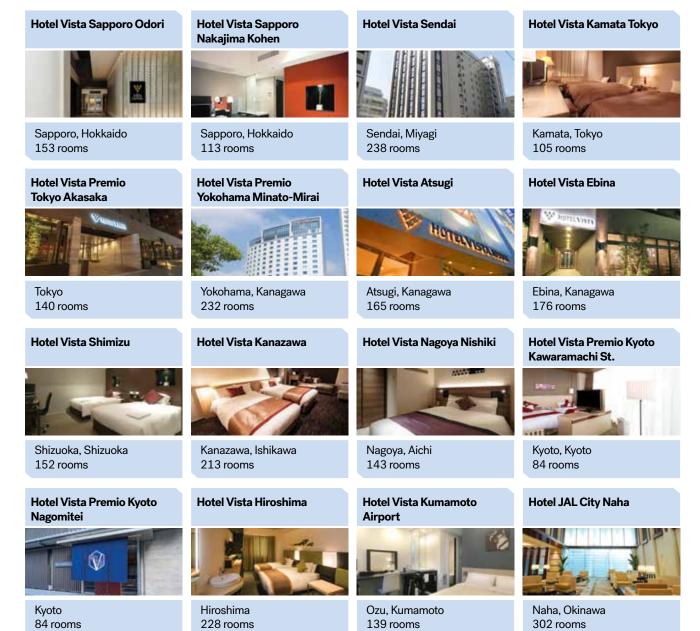
\* ALERO Takadanobaba was awarded by Shinjuku-ward, Tokyo Metropolis, for its contribution to the creation of an exquisite city landscape of Tokyo through its excellent design.



#### 26 3. VISTA HOTEL MANAGEMENT

- Subsidiary Vista Hotel Management ("VHM") specialises in operating business hotels in Japan under Hotel Vista brand name
- Hotel Vista hotels are stylish and adopt a unique yet functional layout design including the separation of bathroom and washroom
- On average 54% of guests are corporate clients.
- VHM provides the following services:
  - Hotel operations under "Hotel Vista" brand name or a brand name as dictated by the owner of the hotel
  - Hotel pre-opening services, including assistance in planning of hotel layout and logistic advisory
  - Hotel development advisory
  - Hotel renovation and improvement management

#### **HOTEL PORTFOLIO**



#### HOTELS TO BE ADDED TO THE PORTFOLIO IN 2019 AND 2020

Name of Hotel	Location	Number of Rooms	Scheduled Opening
Hotel Vista Fukuoka Nakasu-Kawabata	Fukuoka	204	2019
Hotel Vista Osaka Namba	Osaka	121	2020
Hotel Vista Premio Osaka Hommachi	Osaka	272	2020
Hotel Vista Tokyo Tsukiji	Tokyo	149	2020
Hotel Vista Matsuyama (tentative name)	Matsuyama	140	2020

#### HOTEL VISTA'S PRESENCE IN JAPAN<sup>(1)</sup>

#### Sapporo, Hokkaido

Hotel Vista Sapporo Odori
 Hotel Vista Sapporo Nakajima Kohen

Sendai, Miyagi

3. Hotel Vista Sendai

**Tokyo** 4. Hotel Vista Premio Tokyo Akasaka 5. Hotel Vista Kamata Tokyo

#### Kanagawa

6. Hotel Vista Premio Yokohama Minato-Mirai 7. Hotel Vista Atsugi 8. Hotel Vista Ebina

#### Shizuoka, Shizuoka

9. Hotel Vista Shimizu

(1) As at 28 February 2019

Kanazawa, Ishikawa 10. Hotel Vista Kanazawa

**Nagoya, Aichi** 11. Hotel Vista Nagoya Nishiki

**Kyoto** 12. Hotel Vista Premio Kyoto Kawaramachi St. 13. Hotel Vista Premio Kyoto Nagomitei

1,2

3

16

7,8 6 4,5

Hiroshima 14. Hotel Vista Hiroshima

**Ozu, Kumamoto** 15. Hotel Vista Kumamoto Airport

#### Naha, Okinawa 16. Hotel JAL City Naha

15

#### **HOTEL RANKING AWARD:**



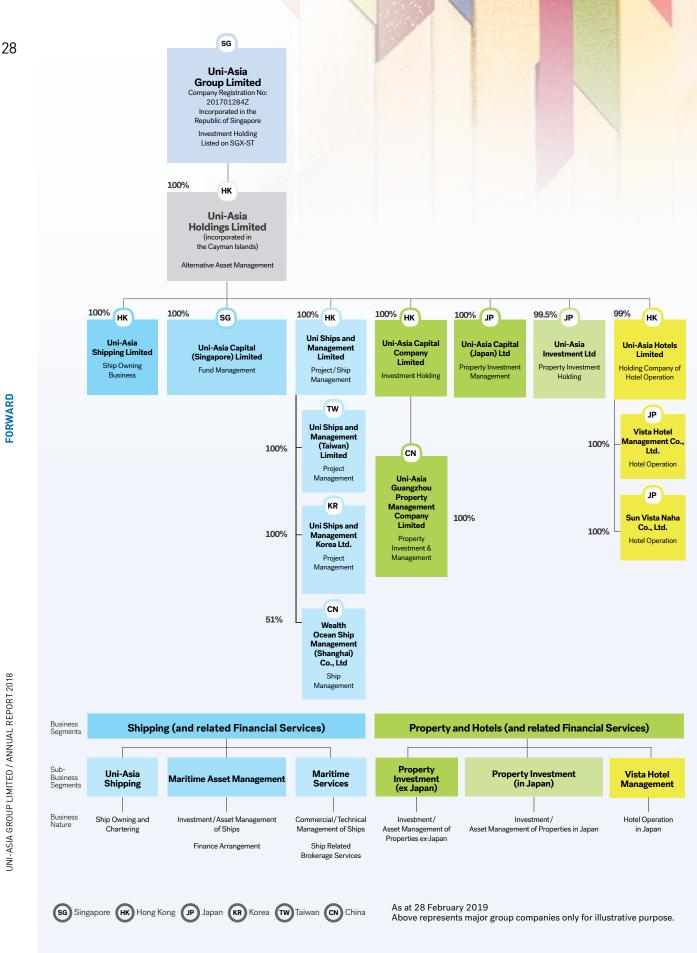
For 2017's Hotel Chain Ranking organised by "Jalan.net", one of the largest online hotels and ryokans booking site in Japan, Hotel Vista was voted **first** for 2 categories:

10

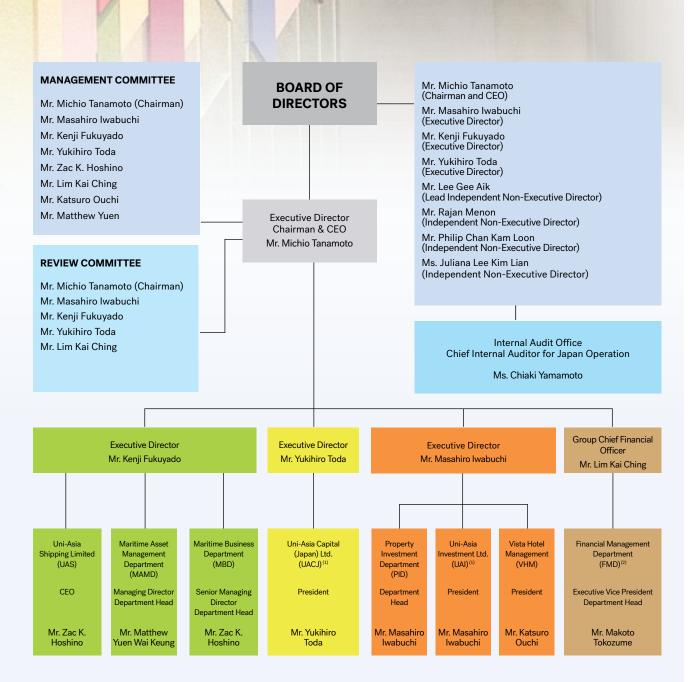
12,13 11

- "Business Travel Less Than JPY15,000 Per Night" Category
  - "Family Travel Less Than JPY15,000 Per Night" Category

## **CORPORATE** ORGANISATION



## **MANAGEMENT** ORGANISATION



Note:

- (1) Uni-Asia Capital (Japan) Ltd. is the investment advisory and asset management arm in Japan while Uni-Asia Investment Ltd is the Group's Japan property investment holding arm.
- (2) Certain FMD staff have additional positions in subsidiaries or departments and report to the corresponding Executive Directors while in that capacity

As at 1 March 2019

## **CORPORATE INFORMATION**

#### **BOARD OF DIRECTORS**

#### **EXECUTIVE DIRECTORS**

Michio Tanamoto

(Chairman and Chief Executive Officer) Masahiro Iwabuchi (Executive Director)

Kenji Fukuyado (Executive Director)

Yukihiro Toda (Executive Director)

#### NON-EXECUTIVE DIRECTORS

Lee Gee Aik (Lead Independent Non-Executive Director)

Rajan Menon (Independent Non-Executive Director)

Philip Chan Kam Loon (Independent Non-Executive Director)

Juliana Lee Kim Lian (Independent Non-Executive Director) (Appointed 1 March 2019)

#### **AUDIT COMMITTEE**

Lee Gee Aik (Chairman)

Rajan Menon Philip Chan Kam Loon Juliana Lee Kim Lian (Appointed 1 March 2019)

#### **NOMINATING COMMITTEE**

Philip Chan Kam Loon (Chairman)

Lee Gee Aik Rajan Menon Juliana Lee Kim Lian (Appointed 1 March 2019)

#### **REMUNERATION COMMITTEE**

**Rajan Menon** (Chairman)

Lee Gee Aik

## Philip Chan Kam Loon

Juliana Lee Kim Lian (Appointed 1 March 2019)

#### **COMPANY SECRETARY**

Joanna Lim Lan Sim, ACIS

#### SHARE REGISTRAR AND SINGAPORE SHARE TRANSFER AGENT

TRICOR BARBINDER SHARE REGISTRATION SERVICE

80 Robinson Road #02-00 Singapore 068898

#### AUDITOR

ERNST & YOUNG LLP One Raffles Quay North Tower, Level 18 Singapore 048583 Partner-in-charge: Wong Yew Chung (Appointed in 2017)

#### **PRINCIPAL BANKERS**

#### MIZUHO BANK LIMITED

12th Floor, K11 Atelier, 18 Salisbury Rod Tsim Sha Tsui Kowloon Hong Kong

#### MIZUHO BANK, LTD.

12 Marina View #08-01 Asia Square Tower 2 Singapore 018961

#### THE HONG KONG AND SHANGHAI BANKING CORPORATION LIMITED

Head Office, 1 Queen's Road Central, Hong Kong

#### **BANK SINOPAC**

Hong Kong Branch 18/F., One Peking 1 Peking Road Tsim Sha Tsui, Hong Kong

#### CTBC BANK CO., LTD.

No 168, Jingmao 2nd Road, Nangang Dist., Taipei 11568, Taiwan, R.O.C.

#### **COMPANY REGISTRATION NO.**

201701284Z

#### **REGISTERED OFFICE**

8 Shenton Way #37-04 AXA Tower Singapore 068811 Tel: (65) 6438 1800 Fax: (65) 6438 1500

#### **CORPORATE WEBSITES**

(available in English and/or Japanese): Uni-Asia Group Limited: www.uni-asia.com

Uni-Asia Shipping Limited: www.uniasiashipping.com

Uni-Asia Capital (Japan) Ltd: www.uni-asia.co.jp

Vista Hotel Management Co., Ltd.: www.hotel-vista.jp



## **CORPORATE** INFORMATION

#### **HONG KONG**

**Uni-Asia Holdings Limited** 

30/F., Prosperity Millennia Plaza, No. 663 King's Road, North Point Hong Kong

Tel: (852) 2518 5016 Fax: (852) 2528 5020

#### JAPAN

Uni-Asia Capital (Japan) Ltd. MD Kanda Building 7F, 9-1 Kanda Mitoshirocho, Chiyoda-ku, Tokyo, Japan, 101-0053 Tel: (81) 3 3518 9200 Fax: (81) 3 3518 9201

Wealth Ocean Ship Management

Pudong District, Shanghai, 201204

**SHANGHAI** 

(Shanghai) Co., Ltd

Yongda International Tower, 2277 Longyang Road,

Tel: (86) 21 5888 8007

Fax: (86) 21 5888 8053

Uni Ships and Management

15F. Tower 8, 7 Jongro 5-Gil,

Tel: (82) 2 6226 7272

Fax: (82) 50 4469 3690

Jongro-Gu, Seoul 03157, Korea

Room 2106,

**KOREA** 

Korea Ltd.

# 33 EMPLOYEES

Vista Hotel Management Co., Ltd.

9-1 Kanda Mitoshirocho, Chiyoda-ku,

MD Kanda Building 7F,

Tokyo, Japan, 101-0053

Tel: (81) 3 3518 9220 Fax: (81) 3 3518 9221

**14 EMPLOYEES** 

**1 EMPLOYEE** 

#### SINGAPORE

#### **Uni-Asia Group Limited**

8 Shenton Way #37-04 AXA Tower Singapore 068811 Tel: (65) 6438 1800 Fax: (65) 6438 1500



364 EMPLOYEES (including 327 hotel staff)

#### **GUANGZHOU**

#### Uni-Asia Guangzhou Property Management Co., Ltd

Room 2401, Guangzhou Foreign Economic & Trade Building, 351 Tianhe Road, Guangzhou, 510620, China Tel: (86) 20 3880 2213



1 EMPLOYEE

#### TAIWAN

Uni-Ships and Management (Taiwan) Limited 11F., No. 458, Section 4, Xinyi Dist, Taipei 11052, Taiwan Tel: (886) 2 7746 8191

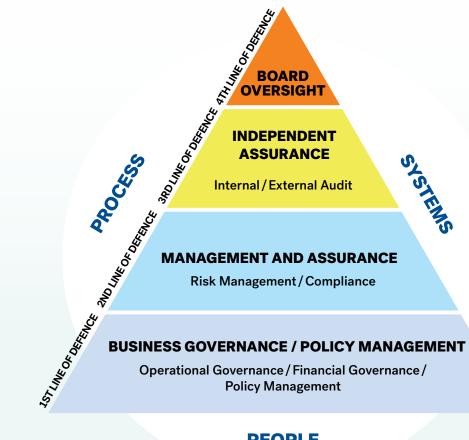
Fax: (886) 2 5552 2999



**1 EMPLOYEE** 



#### **RISK** MANAGEMENT



**Policy Management** 

## PEOPLE

#### **RISK MANAGEMENT FRAMEWORK**

In 2012, the Group engaged external consultants from KPMG Services Pte Ltd ("KPMG") to set up an Enterprise Risk Management ("ERM") Framework ("ERM Framework"), which governs the risk management process in the Group. Through this framework, risk capabilities and competencies would be continuously enhanced. The ERM Framework also enables the identification, prioritisation, assessment, management and monitoring of key risks to the Group's business. The risk management process in place covers, inter alia, financial, operational and compliance risks faced by the Group. The key risks of the Group are deliberated by the Management and reported to the Audit Committee ("AC"). The AC reviews the adequacy and effectiveness of the ERM Framework against leading practices in risk management and vis-à-vis the external and internal environment which the Group operates in.

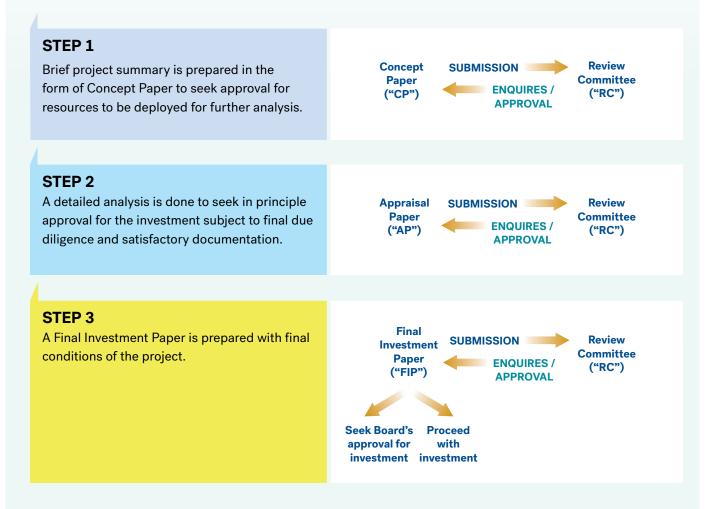
Complementing the ERM framework is a Group-wide system of internal controls, which includes the Code of Conduct, documented policies and procedures, proper segregation of duties, approval procedures and authorities, as well as checks-and-balances built into the business process.

To ensure that internal controls and risk management processes are adequate and effective, the AC is assisted by various independent professional service providers. External auditors provide reasonable assurance on the true and fair presentation of the Group's financial statements. Internal auditors provide assurance that controls over the key risks of the Group is adequate and effective.

## INVESTMENT APPROVAL PROCESS

An important component of the Group's overall risk management is the investment approval process. The process aims to be robust in managing downside risk when deploying the Group's resources for investments while at the same time prompt in capitalising potential investment opportunities.

A summary of the Group's investment process is as follows. Members of the Review Committee are listed on page 29 "Management Organisation".



# THE GROUP'S INVESTOR RELATIONS COMMITMENT

The Group's investor relations function is led by the Chairman/CEO and senior management team, with the assistance of a professional investor relations company, Financial PR Pte Ltd.

The Group strives to achieve a high standard of disclosure and corporate transparency through timely dissemination of relevant, credible and material information on the Singapore Stock Exchange and company website, according to legal and regulatory requirements. This is to enable shareholders and potential investors to gain a good understanding of our operations, stay abreast of corporate developments, and assess our business strategies in order to make sound investment decisions.



#### **SHAREHOLDERS**

The Group provides multiple channels to update shareholders on corporate development and financial performance, which include the regular updates on SGXNet and the company website, face-to-face communication with directors of the Group at annual general meetings ("AGM"), and responding to questions through company website. Shareholders could also contact the Group's investor relations officers directly.

## ANALYSTS, FUNDS AND POTENTIAL SHAREHOLDERS

In 2018, despite the gradual recovery in the shipping industry, market conditions remained challenging. We consistently communicate with the investment community on a regular basis. Senior management holds quarterly briefings for analysts, fund managers and retail investors in order to increase our visibility in the region's financial markets. Management also conducts one-on-one meetings with those who are keen to gain a better understanding about the Group. The IR team also keeps analysts updated on a regular basis for them to work on analyst notes and research reports.

#### **QUARTERLY RESULTS PRESENTATIONS**



#### **1Q2018 Results Presentation**

22 MAY 2018

The Group organised a results presentation for their 1Q2018 results in May 2018. The invitation was extended to equity analysts,

shareholders, fund managers, brokers and private investors. A total of 17 people attended their 1Q2018 results presentation. There are 6 research analysts who attended the briefing from various brokerage houses like Philip Securities, Maybank-Kim Eng Securities and CGS-CIMB Securities etc. During the meeting, the Group has also met up with Pilgrim Partners Asia, a Singapore-owned investment fund. The Group has also provided updates on corporate developments as well as market insights into the ship chartering market and property sector in Japan and Hong Kong.



#### 2Q2018 Results Presentation

20 AUG 2018

The Group's 2Q2018 results presentation was held in August 2018. A total of 15 people including analysts, shareholders,

fund managers, brokers and private investors attended the briefing. The Group hosted 5 research analysts from brokerage houses like KGI Securities, RHB Securities and Lim & Tan Securities etc. Boutique family offices like Integral Capital and AGT Partners have also participated in this presentation. The Group continued best practices to provide updates on corporate developments as well as market insights into the dry bulk market and the property industry in countries which they operate in. At the end of the presentation, the Group provided a dialogue session for analysts and investors to engage the management with enquiries on the business and financial aspects of the Group.

#### **INVESTOR** RELATIONS



#### **3Q2018 Results Presentation**



The Group conducted its 3Q2018 results presentation in December 2018. Despite the festive period, a total of 11 people including

analysts from Philip Securities and KGI Securities attended the results briefing. During the session, the Group managed to meet the portfolio manager from Philip Securities' in-house asset management arm. The Group continued to provide industry updates on the industry in shipping and property to the audience. The focus on the corporate development revolved around the Group's growing hotel portfolio due to the upcoming Rugby World Cup 2019 and the Olympics 2020 in Japan. The Group ended the presentation with a Q&A session for the audience to raise their concerns and to better understand the Group's business.



#### 4Q2018 Results Presentation

The Group hosted its 4Q2018 results 8 MAR presentation on 8 March 2019. The 2019 attendance of 36 people was one of the highest turnouts in recent years. On top of reaching out to analysts, brokers, shareholders, buyside funds and private investors, the Group extended the invitation to private banks to generate more awareness to their high net worth clients. Private bankers from Resona Merchant Bank, Nomura and CTBC bank etc. attended the presentation. The Group also presented to many investment funds like Azure Capital, ICH Gemini, Pilgrim Partners Asia, Qilin Asset Management and Cosmic Capital etc. Analysts from UOB Kay Hian, CGS-CIMB Securities, Phillip Securities, KGI Securities and Lim & Tan Securities etc. have continued to follow the Group's financial results closely. The audience have displayed a keen interest in the Group's growing hotel portfolio, future pipeline of its Hong Kong commercial projects and the outlook of the dry bulk shipping market etc. The management prolonged the Q&A session to provide ample opportunities to the crowd to post their enquiries.

#### **BROKERAGE PRESENTATIONS**



#### Maybank-Kim Eng Securities Corporate Presentation

19 MAR 2018

The Group was invited by Maybank-Kim Eng Securities to conduct a lunchtime presentation at their premise to engage their brokers and traders in March 2018. This platform

provided the traders and brokers at Maybank-Kim Eng Securities a unique opportunity to have facetime with the Group's management. In addition, upon greater understanding of the Group's business and financials, the brokers would recommend the Group as an attractive investment to their clients. The objective of these corporate presentation allowed the Group to pitch to the financial community on their investment merits and to secure more buy-ins for the shares and to improve liquidity in the long run. Approximately 30 traders and brokers attended the event to find out more about the Group.



#### **KGI Securities Corporate Presentation**

During April 2018, the Group held a 25 APR corporate presentation at KGI Securities to 2018 promote the Group's investment merits and to increase awareness on the Group to the financial community. KGI Securities analyst, Mr Joel Ng, initiated a BUY call on the Group's stock since 2017. Many of the brokers and their clients have been following the reports published by KGI Securities' research team. Therefore, the session enabled the audience to meet the management of the Group as well as to post their feedback and enquiries on the trading of the shares. Approximately 20 brokers attended the lunchtime presentation and the Group was able to strengthen its case as an investment.

#### **ONE-ON-ONE MEETINGS**

The Group is open to one-on-one meetings or small group sessions with research houses, investment funds or institutional brokers etc. should they display a keen interest in the Group's financials, business, strategies and more while seeking a serious investment into the Group's shares. The Group has met with various financial institutions during FY2018:

April 2018	Astral Asset Management
April 2018	SCCM Asia Research Team
May 2018	Maybank Kim Eng Securities Equity Sales
May 2018	CGS-CIMB Securities Institutional Sales Team

#### **MEDIA**

Through the media, the Group sought to provide more information about how its business segments contribute to the Group's overall performance amidst various market conditions and to update key corporate developments. Specialized investment media such as NextInsight further extended our visibility to a broader investor audience. During the year, the Group has been featured in a range of print and online media.

Date	Media / Brokerage	Headline
2-Mar-18	The Edge	Uni-Asia Group completes full year turnaround, doubles dividend
2-Mar-18	Business Times & The Straits Times	Uni-Asia swings to Q4 profit of US $1.4m$ on higher investment gains, income
2-Mar-18	The Edge	Uni-Asia Group completes full year turnaround, doubles dividend
15-May-18	The Edge	Uni-Asia Group reports 50% rise in 1Q18 earnings to \$4.3 mil
16-Mar-18	KGI Securities	Surprise 6.25 cents dividend; Upside from HK property
16-Mar-18	The Edge	Bright outlook for Uni-Asia's three pillars of growth
26-Mar-18	Money FM 89.3	Co. to Watch: Uni-Asia Holdings (Joel Ng, KGI Securities)
22-May-18	KGI Securities	Upside as trade war averted
23-May-18	Next Insight	Uni-Asia Group: 1Q2018 profit highest quarterly profit in 5 years
28-May-18	The Straits Times	Broker Calls : KGI Securities BUY Target Price \$2
2-Jul-18	Next Insight	Uni-Asia Group second property investment in hk reaches success milestone
22-Aug-18	Next Insight	Uni-Asia seeks to expand property and hotel businesses
19-Nov-18	Business Times	20 stocks conduct buybacks; 24 director acquisitions filed
3-Dec-18	Business Times	STI rebounds with 26 director acquisitions filed
15-Dec-18	Next Insight	Uni-Asia achieves several 5-year highs

#### CONCLUSION

The Group aims to be a truly trusted partner to our clients as an integrated service provider in the alternative investment fields. It strives to deliver value to the Group's shareholders, clients and employees. With the trust and support of the investment community, the Group endeavours to achieve our investment relations objectives of being timely, accurate and transparent.

#### **INVESTOR RELATIONS CONTACT**

Mr. Romil Singh Tel: 65 9116 0900 Email: romil@financialpr.com.sg

Ms. Reyna Mei Tel: 65 9237 9336 Email: reyna@financialpr.com.sg

Mr. Colin Lum Tel: 65 8642 7517 Email: colinlum@financialpr.com.sg

#### **BOARD OF** DIRECTORS



Mr Michio Tanamoto Chairman and Chief Executive Officer

Mr Michio Tanamoto was appointed as Chairman and Chief Executive Officer of the Uni-Asia Holdings Limited in April 2014 and concurrently Chairman of Management Committee and Reviewing Committee. He is one of the founders who established the Company in 1997 and has been a Director since then. He has over 36 years of experience in financial sector based in Japan, Hong Kong and Singapore. In 1980, Mr Tanamoto joined The Hokkaido Takushoku Bank, Ltd. and was a senior manager of Takugin International (Asia) Limited in Hong Kong, the offshore merchant banking arm of The Hokkaido Takushoku Bank, Ltd. between 1988 and 1993. Following which, Mr Tanamoto was a deputy general manager of the Singapore Branch of The Hokkaido Takushoku Bank, Ltd. from 1995 to 1997. Mr Tanamoto is also currently Managing Director of Uni-Asia Capital (Singapore) Limited and Chairman of Uni-Asia Capital (Japan) Ltd. He is also a Director of the Company's subsidiaries including Uni Ships and Management Limited, Uni-Asia Shipping Limited, Uni-Asia Capital Company Limited and Vista Hotel Management. He obtained a bachelor's degree in law from Hitotsubashi University of Japan in 1980.

Mr Masahiro Iwabuchi was appointed an Executive Director of the Company on 1 March 2018. He joined the Group when it was established in 1997 and was appointed as Senior Managing Director on 30 April 2014. Mr Iwabuchi heads the Property Investment Department. He has extensive experience in the banking industry throughout Asia including Japan, Indonesia, Singapore, Hong Kong and the PRC, having spent some 13 years with The Hokkaido Takushoku Bank, Ltd. He has accumulated a property investment expertise in PRC, Japan and Hong Kong afterwards. He is also currently a director of Uni-Asia Guangzhou Property Management Co., Ltd, UNI SALA Capital Investment Ltd, Uni-Asia Hotels Limited, Uni-Asia Capital (Japan) Ltd, Vista Hotel Management Co., Ltd and some asset holding companies in which the Company invests. He completed Licensing Examination for HKSI Specialist Certificate (Asset Management, Corporate Finance, Derivatives and Securities). Mr Iwabuchi graduated with a bachelor's degree in economics from Hirosaki University of Japan in 1985. In addition to Japanese, Mr Iwabuchi speaks fluent Mandarin.



Mr Masahiro Iwabuchi Executive Director



Mr Kenji Fukuyado Executive Director

Mr Kenji Fukuyado was appointed an Executive Director of the Company on 1 March 2018. He joined the Group in 2001 and was the Managing Director of Uni-Asia Finance Corporation (Japan) from May 2003 to December 2005. He was transferred to the Group's head office in Hong Kong in January 2006 and was Head of Structure Finance Department from January 2006 to December 2009 and Head of Maritime Investment Department from January 2010 to January 2013. Mr Fukuyado was appointed as Managing Director of the Group on 1 February 2013, responsible for Maritime Asset Management. Mr Fukuyado has over 30 years of experience in the finance industry, including structured finance such as tax lease, asset finance, loan syndication, corporate finance and asset management. Between 1987 and 1998, he worked for The Hokkaido Takushoku Bank, Ltd. in Japan and Hong Kong. He is currently holding directorships of the Group companies including Uni-Asia Holdings Limited, Uni-Asia Shipping Limited, Uni-Ships and Management Limited, Uni-Asia Capital (Japan) Ltd. and Vista Hotel Management Co., Ltd. Mr Fukuyado graduated with a bachelor's degree in law from Waseda University in 1987.

#### **BOARD OF** DIRECTORS



Mr Yukihiro Toda was appointed an Executive Director of the Company on 1 March 2018. He is concurrently the President of Uni-Asia Capital (Japan) Ltd., since 1 December 2011. Mr Toda joined the Group in 1998, has been Chief Investment Officer of Uni-Asia Capital (Japan) Ltd., since February 2000, responsible for overall real estate fund management business and property investment business in Japan. From 1985 to 1998, Mr Toda had worked for The Hokkaido Takushoku Bank, Ltd. in Tokyo, Korea and Hong Kong, and HSBC Securities Tokyo Branch, where he was mainly engaged in international finance, structured finance and origination of syndicated loans. Mr Toda graduated with a bachelor's degree in economics from Yokohama National University in 1985.

Mr Yukihiro Toda Executive Director

Mr. Lee Gee Aik was appointed as our independent director on 4 January 2016. Mr. Lee is currently a practicing public accountant in Singapore. He started his career as an auditor with one of the Big Four accounting firm in 1979. Between 1986 and 1988, Mr. Lee was seconded to their USA Executive Office. Mr. Lee was the regional controller of Omni Marco Polo Hotels, Singapore from 1993 to 1998 prior to him becoming a practising public accountant in 1998. Mr. Lee Gee Aik qualified as a Chartered Certified Accountant with The Association of Chartered Certified Accountants, United Kingdom in 1984. He obtained a Masters in Business Administration from The Henley Management College, United Kingdom in 2004. He is currently a Fellow with The Association of Chartered Certified Accountants, United Kingdom and The Institute of Singapore Chartered Accountants. He is the independent directors of a few companies listed on the Singapore Stocks Exchange and Catalist. He has been appointed by the Minister of Health to serve as Lay Person member of the Complaints Panel of the Singapore Pharmacy Council.



Mr. Lee Gee Aik Lead Independent Non-Executive Director



Mr Rajan Menon Independent Non-Executive Director Mr Rajan Menon graduated from University of Singapore in 1971 with Bachelor of Laws (Honours). He was admitted as an Advocate & Solicitor of the Supreme Court of Singapore in 1973 and is a solicitor of the Supreme Court of England & Wales. He is also a Fellow of the Chartered Institute of Arbitrators, United Kingdom, the Singapore Institute of Arbitrators, the Malaysian Institute of Arbitrators and the Singapore Institute of Directors respectively. He is also a member of the Singapore Mediation Centre's Associate Mediator Panel. He is currently the Founder- Senior Consultant of RHTLaw Taylor Wessing LLP. He was conferred the Public Service Medal (Pingat Bakti Masyarakat, PBM) by the President of the Republic of Singapore and the Friends of Labour Award by the National Trades Union Congress. He is a member of the board of directors of Asian Paints International Private Limited, Tangreat Investments Pte Ltd and YCAAZ Technology Pte. Ltd.

#### **BOARD OF DIRECTORS**



Mr Philip Chan Kam Loon Independent Non-Executive Director

Mr Phlip Chan Kam Loon was appointed as an Independent Director of the Company since 1st March 2018. Mr Chan holds a degree in Accounting and Finance from the London School of Economics and is a member of the Institute of Chartered Accountants in England and Wales. He has many years of experience in accounting and audit with KPMG London and PWC Singapore, investment banking with Morgan Grenfell Asia and HG Asia Securities and was a director of private equity investments at Suez Asia Holdings. Mr Chan was head of the Listings Function of Markets Group at the Singapore Exchange for 3 years. Mr Chan has also served on the Singapore's Accounting Standards Committee, Singapore Zhejiang Business Council and also Singapore Shandong Business Council as well as non-executive director of National Volunteer Philanthropy Centre and Vision Fund, the international microfinance arm of global charity World Vision. He also serves as independent director of several other SGX listed companies.

Ms Juliana Lee was appointed as an Independent Director of the Company on 1 March 2019. She will accordingly be retiring and standing for re-election at the Company's forthcoming AGM on 26 April 2019. Ms Lee is a Director of Aptus Law Corporation. She has more than 20 years of experience in legal practice and currently heads the corporate practice of Aptus Law Corporation. Her main areas of practice are corporate law, corporate finance, mergers and acquisitions and venture capital. She holds a Bachelor of Laws (Honours) degree from the National University of Singapore and is a member of the Singapore Institute of Directors. Ms Lee also presently serves as an independent director on the board of Nordic Group Limited and Dyna-Mac Holdings Ltd.



Ms Juliana Lee Kim Lian Independent Non-Executive Director

#### **KEY** MANAGEMENT

40



Mr Zac K. Hoshino Senior Managing Director

Mr Zac K. Hoshino was appointed as Senior Managing Director of the Company on 1 March 2019 and currently is responsible for Maritime Business Department. He joined our Company in September 2007 and acted as Co-Head of our Maritime Investment Department. He was appointed as Managing Director of the company on 1 February 2013. He has extensive experience with chartering, operating, and contracting in Japanese shipping company for more than 20 years including Singapore and Hong Kong representative between 2002 and 2007. He is currently the CEO of Uni Asia Shipping Limited, Wealth Ocean Ship Management Shanghai and Uni Ships and Management Limited. Mr Hoshino graduated with a bachelor's degree in mercantile marine science from Tokyo University of Mercantile Marine in 1984.



Mr Lim Kai Ching Group Chief Financial Officer

Mr Lim Kai Ching joined Uni-Asia in June 2011 and was appointed as Chief Financial Officer of the Group in August 2011 and subsequently as Group Chief Financial Officer on 5 January 2015. Mr Lim has over 20 years of experience in areas including

finance, accounting, risk management, investment, audit and investor relations. Prior to joining Uni-Asia, Mr Lim worked for State Street Fund Services (Singapore) Pte Ltd. Between April 2008 to January 2009, he was the Financial Controller of a PRCbased seafood processing company. From June 2007 to April 2008, Mr Lim was Vice President with the Group, responsible for the Company's on-going listing matters and financial reporting of private shipping fund for which the Group acts as fund manager. Between June 1999 and June 2007, Mr Lim was with Government of Singapore Investment Corporation Pte Ltd. Mr Lim graduated with a Bachelor of Accountancy (Honours) from Nanyang Technological University and is a member of the Institute of Singapore Chartered Accountants.



Mr Katsuro Ouchi President of Vista Hotel Management Co., Ltd.

Mr. Katsuro Ouchi was appointed as President of Vista Hotel Management Co., Ltd. in October 2009 and is currently responsible for hotel operation business in Japan. Mr. Ouchi has over 40 years of experience in financial sector. He joined The Hokkaido Takushoku Bank, Ltd. in 1971 and was Managing Director of Takugin International (Asia) Limited in Hong Kong, the offshore merchant banking arm of The Hokkaido Takushoku Bank, Ltd. from 1991 to 1995. He joined The Chuo Trust & Banking Co., Ltd. in 1998 and was Managing Officer of The Chuo Mitsui Trust and Banking Co., Ltd. from May 2000 to September 2002. Mr. Ouchi graduated with a bachelor's degree in law from Waseda University in 1971.



Mr Matthew Yuen Wai Keung Managing Director Head of Maritime Asset Management Department

Mr Matthew Yuen Wai Keung joined Uni-Asia in October 1997. He is currently Managing Director and the Head of Maritime Asset Management Department. Prior to this, Mr Yuen worked in several international banks, specializing in corporate banking and syndications. Mr Yuen graduated from The Chinese University of Hong Kong with a second class (upper) honours degree in business administration and received his MBA from The Australian Graduate School of Management, University of New South Wales.

#### **KEY** MANAGEMENT



Mr Makoto Tokozume Executive Vice President Co-Head of Maritime Asset Management Department

Mr Makoto Tokozume joined our Group in January 2008 and was appointed as the Co-Head of Maritime Asset Management Department effective on 1 April 2019, being responsible for maritime asset management, equity sourcing and lease/debt arrangement for a third party as well as the Group. He had stationed in Singapore as a member of Uni-Asia Capital (Singapore) until 2012, being responsible for investor relations and corporate matters. He was transferred to our head office in Hong Kong in 2013 and was CFO of Uni-Asia Shipping and head of Financial Management Department. He has over 30 years working experience in financial industry in Japan, Singapore and Hong Kong, having spent 11 years with Hokkaido Takushoku Bank, Ltd. and 9 years with The Bank of Tokyo-Mitsubishi Ltd. (currently MUFG Bank, Ltd.). He graduated from Keio University with a bachelor's degree in economics in 1986. He also received his MBA from The University of Hull, UK. He is registered as Certified Public Accountant of USA.



Mr Masayuki Sato Managing Director of Vista Hotel Management Co., Ltd

Mr Masayuki Sato joined the Group in 2007 and was appointed a Managing Director of Vista Hotel Management Co., Ltd in October 2018. He has been responsible for business development of VHM including sourcing for new hotels for operations and marketing of Vista Hotel brand name. Mr Sato began his career in The Hokkaido Takushoku Bank, Ltd, specializing in corporate finance as well as aircraft/ship financing. During his tenure with The Hokkaido Takushoku Bank, Ltd, he had various stints in the bank's Japan, Australia, USA and Hong Kong offices. Between 1997 and 2007, Mr Sato was with Tomen Group handling business planning, business development, and investor relations. Mr. Sato graduated with a bachelor's degree in law from Waseda University in 1981.



**Mr Takeshi Iritono** Director (Business Development), Uni-Asia Capital (Japan) Co., Ltd

Mr Takeshi Iritono joined the Group in 2003 and was appointed a Director of Uni-Asia Capital (Japan) Co., Ltd in December 2011. He is currently the General Manager of Asset Management Department of UACJ. Since he had joined UACJ, he had been responsible for real estate asset management and development of residential properties, hotel properties and commercial properties mainly. Mr. Iritono graduated with a bachelor's degree in law from Keio University in 1994.



Ms Ally Chiu General Manager

Ms Ally Chiu joined Uni-Asia in February 2012. Based in Hong Kong, she is currently General Manager of Maritime Business Department. Prior to joining Uni-Asia, Ms Chiu worked with ship-owning firm (Sincere Industrial Corp., Taiwan) during 1996 - 2011 and ship-broker house (Maxmart Shipping & Trading Co. Ltd., Taiwan) during 1994 - 1996. Ms Chiu graduated with a bachelor's degree in Shipping and Transportation Management from National Taiwan Ocean University in 1994.

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#### **KEY** MANAGEMENT



Mr Shinichiro Ishizaki General Manager

Mr Shinichiro Ishizaki joined the Company on January 2016 and was appointed as General Manager - Project, Maritime Business Department of the Company on October 2017. Based in Hong Kong, he covers several shipping related activities in the Company, e.g. Projects, Sales & Purchase, Period Chartering, Ship Management etc. Prior to joining Uni-Asia, he was in charge of ship finance and S&P at Singapore-based ship owning company followed by 2 years' secondment to Ministry of Finance, Japan. Mr. Ishizaki graduated Hokkaido University, Japan with a master's degree in Field Engineering for the Environment in 2010.



Mr Kenneth Wong General Manager

Mr Kenneth Wong joined Uni-Asia in March 2004. Based in Hong Kong, he is currently General Manager of Property Investment Department, responsible for ex Japan property investments of the Group. Mr Wong is a member of the team which built up the Group's Hong Kong property investment business. Prior to joining Uni-Asia, Mr Wong worked with Sumitomo Banking Corporation during 1995 - 2000 in the marketing and risk management division of the bank's Hong Kong office. Mr Wong graduated with a bachelor's degree in Economics and Japanese Studies at Sheffield University England in 1995.



Ms Chiaki Yamamoto Chief Internal Auditor for Japan Operation

Ms Chiaki Yamamoto joined Uni-Asia in April 2013 and was appointed Chief Internal Auditor for Japan Operations in August 2018. Based in Singapore, she is responsible for the Internal Audit of the Group's operations in Japan. She has more than 20 years of experience working in various major Japanese trading companies, and has vast experience in a wide array of corporate matters, including corporate management, human resource and internal audit. She is a qualified internal auditor certified by the Institution of Internal Auditors ("IIA") Japan and a member of IIA Singapore, Japan. Uni-Asia Group Limited (the "**Company**") is strongly committed to maintaining a high standard of corporate governance within the Company and its subsidiaries (the "**Group**"). The board of directors of the Company (the "**Board**") recognises the importance of good corporate governance and the offering of high standards of accountability to the shareholders.

This report, set out in a tabular form, describes the Company's corporate governance processes and structures that were in place throughout the financial year, with specific reference made to the principles and guidelines of the Code of Corporate Governance 2012 (the **"Code"**) issued on 2 May 2012.

The Board confirms that for the financial year ended 31 December 2018 ("**FY2018**"), the Company has adhered to the principles and guidelines as set out in the Code, where applicable, and has specified and explained any deviations from the Code in this report. The Board considers that the alternative corporate governance practices are sufficient to meet the underlying objective of the Code.

#### **BOARD MATTERS**

#### The Board's Conduct of its Affairs

Principle 1: Every company should be headed by an effective Board to lead and control the company. The Board is collectively responsible for the long-term success of the company. The Board works with Management to achieve this objective and Management remains accountable to the Board.

# Guidelines of the Code Corporate Governance Practices of the Company

- 1.1 The Board oversees the business affairs of the Company and assumes responsibility for the Group's overall strategic plans, key operational initiatives, major funding and investment proposals, financial performance reviews and corporate governance practices.
- 1.2 All directors exercise due diligence and independent judgment, and are obliged to act in good faith and in the best interests of the Company.
- 1.3 To facilitate effective management, certain functions have been delegated to various board committees, namely the Audit Committee ("AC"), the Nominating Committee ("NC") and the Remuneration Committee ("RC"), each of whose members are drawn from members of the Board (together "Board Committees" and each a "Board Committee"). Each of these Board Committees has its own written terms of reference and its actions are reported to and monitored by the Board. Minutes of the Board Committee meetings are available to all Board members. All the Board Committees are actively engaged and play an important role in ensuring good corporate governance in the Company and within the Group.
- 1.4 The schedule of all the Board Committee meetings for the calendar year is usually given to all the directors well in advance. Besides the scheduled meetings, the Board has also held several informal discussions as and when required by specific circumstances, and as deemed appropriate by the Board members. The Company's Constitution allows a Board meeting to be conducted by means of telephone or similar communications equipment (which may include video conference). A record of the directors' attendance at meetings of Board and Board Committees for FY2018, as well as the frequency of such meetings, is set out in Table 1.

1.5

44

The Company has formulated guidelines setting forth matters reserved for the Board's decision. The management of the Company (the "**Management**") was also given clear directions on matters (including set thresholds for certain operational matters relating to subsidiaries) that require the Board's approval. In addition, the Board has adopted a set of internal controls which sets out approval limits for financial transactions conducted by the Company, investments, lending, borrowings, guarantees and cheque signatories' arrangements. Approval sub-limits are also provided at management levels to facilitate operational efficiency.

Certain material corporate actions that require the Board's approval are as follows:-

- approval of quarterly results announcements;
- approval of annual results and financial statements;
- recommendation of dividends;
- convening of shareholders' meetings;
- authorisation of material acquisitions/disposal of assets;
- authorisation of major transactions; and
- approval of internal audit report.

The Board likewise reviews and approves all corporate actions for which shareholders' approval is required.

New directors, upon appointment, will be briefed on the business and organisation structure of the Group to ensure that they are familiar with the Group's structure, businesses and operations. The directors may participate in seminars and/or discussion groups to keep abreast of the latest developments which are relevant to the Group. Directors also have the opportunity to visit the Group's operational facilities and meet with Management to gain a better understanding of the Group's business operations.

The Company has adopted a directors' training policy and has an on-going budget for all directors to attend appropriate courses, conferences and seminars for them to stay abreast of relevant business developments and outlook. These include programmes run by the Singapore Institute of Directors or other training institutions.

The Board as a whole is updated regularly on risk management, corporate governance, insider trading and the key changes in the relevant regulatory requirements and financial reporting standards, so as to enable them to properly discharge their duties as Board or Board Committee members.

New releases issued by the Singapore Exchange Securities Trading Limited ("**SGX-ST**") and the Accounting and Corporate Regulatory Authority ("**ACRA**") which are relevant to the directors are circulated to the Board.

The Company Secretary and Management inform the directors of upcoming conferences and seminars relevant to their roles as directors of the Company.

Annually, the external auditors update the AC and the Board on new or revised financial reporting standards, in particular standards that could have a material impact on the Group's consolidated financial statements.

1.6

A formal letter is sent to newly-appointed directors upon their appointment explaining their duties and obligations as director. New directors, upon appointment, will also be briefed on their duties and obligations as directors. The directors are also informed of regulatory changes initiated by or affecting the Company.

Ms. Juliana Lee Kim Lian was appointed on 1 March 2019 as a Non-Executive Independent Director.

As part of the induction programme for the new Independent Director appointed to the Board, the new Independent Director was briefed and issued with a director pack comprising (i) a letter of appointment which sets out the terms of his appointment; (ii) a general guide on the duties and liabilities of a director of a listed company under the Companies Act and the SGX Listing Manual; and (iii) a set of the Company's corporate manual which contains all the Company's policies, including terms of references, approved by the Board.

#### **Board Composition and Guidance**

1.7

Principle 2: There should be a strong and independent element on the Board, which is able to exercise objective judgement on corporate affairs independently, in particular, from Management and 10% shareholders. No individual or small group of individuals should be allowed to dominate the Board's decision making.

# Guidelines of the Code Corporate Governance Practices of the Company

2.1 and 2.2 The Board comprises 8 members, 4 of whom are Executive Directors ("**EDs**") and the remaining 4 are Non-Executive Independent Directors ("**NEIDs**") as at the date of this report. A summary of the current composition of the Board and its committee is set out in Table 2.

The Chairman of the Board and the Chief Executive Officer ("**CEO**") of the Company is the same person. In addition, the Chairman is part of the management team and he is not an Independent Director. In accordance with the relevant guidelines of the Code, the Board currently has a strong independent group of NEIDs making up half the Board.

- 2.3 The NC, which reviews the independence of each director on an annual basis, adopts the Code's definition of what constitutes an independent director. Each independent director is required to complete a declaration of independence which is drawn up in accordance with the guidelines set out in the Code and submits the same to the NC for assessment and consideration. None of the independent non-executive directors has a relationship with the Company, its related corporations, its major shareholders (holding 10% or more of the shares) or its officers that could interfere, or be reasonably perceived to interfere, with the exercise of the director's independent business judgement.
- 2.4 Concerning the independence of directors who have served on the Board beyond nine years, Mr. Rajan Menon (appointed on 18 April 2008) has served on the Board as NEID for more than nine years.

Where a director has served on the Board for more than nine years, the Board has further reviewed whether such a director should be considered independent. The following were some of the factors considered in reviewing the independence of the director who has served beyond nine years:

- a) whether the Director is free from any dealings, relationships or circumstances that could affect or appear to affect his independent judgement, particularly with regards to whether the director has indicated or demonstrated an alignment or ongoing support for any specific group of stakeholders, instead of representing the interests of all stakeholders;
- b) whether the length of service has had any adverse impact on the Director's objectivity and judgement and whether during the tenure there has been any impairment to his ability to discharge his duties and responsibilities in the overall interest of the Group, taking into consideration the interests of all stakeholders; and
- c) whether the director continues to exhibit a firm commitment to his role and continues to actively contribute with the knowledge and experience of the Group's business built up over the years.

Based on these considerations, the Board concurred with the NC's view that Mr. Rajan Menon who has served beyond nine years on the Board is considered independent.

Mr. Rajan Menon has exercised strong independent judgment in his deliberations in the interests of the Company and maintains his objectivity and independence at all times in the discharge of his duties as director. In addition, his independence of character and judgment is not in any way affected or impaired by the length of service.

The Board is cognizant of the need for progressive renewal of the Board. Thus, Mr. Rajan Menon who will be retiring at the forthcoming Annual General Meeting ("**AGM**") of the Company under Article 94 of the Constitution, will not be offering himself for re-election.

- 2.5 The Directors consider that the Board's present size of 8 members is of the appropriate size and with the right mix of skills and experience, taking into account the nature and the scope of operations of the Group. With the retirement of Mr. Rajan Menon at the AGM, the size and composition of the Board will be reviewed by the NC with a view to maintaining a well-balanced Board with a strong independent element.
- 2.6 The NC and the Board recognise the importance of an appropriate balance and diversity of industry knowledge, skills, backgrounds, experience and professional qualifications in building an effective Board. For this purpose, the NC reviews the Board's collective skills matrix regularly.

As a Group, the directors bring with them a broad range of expertise and experience in areas such as accounting, law, finance, business and management, industry knowledge, strategic planning and customer-based experience and knowledge; and are able to make positive contributions to the Company. The diversity of the directors' expertise and experience allows for the useful exchange of ideas and views. The biographies of all Board members are set out in the section entitled 'Board of Directors'.

- 2.7 The NEIDs constructively challenge and assist in development of proposals on strategy, assist the Board in reviewing the performance of Management in meeting agreed goals and objectives; and monitor the reporting of performance. Matters requiring the Board's approval are discussed and deliberated with participation of each Director and decisions are made collectively without any individual or small group of individuals influencing or dominating the decision-making process. Therefore, the Board is of the view that the current composition of the Board is sufficient for it to exercise objective and balanced judgement on corporate affairs. It also ensures that key issues and strategies are critically reviewed, constructively challenged, fully discussed and thoroughly examined.
- 2.8 Where warranted, the NEIDs meet without the presence of Management or the executive directors to review any matters that must be raised privately.

#### **Chairman and Chief Executive Officer**

*Principle 3: There should be a clear division of responsibilities between the leadership of the Board and the executives responsible for managing the company's business. No one individual should represent a considerable concentration of power.* 

#### <u>Guidelines</u>

#### of the Code Corporate Governance Practices of the Company

3.1 Mr. Michio Tanamoto currently fulfils the role of Chairman and Chief Executive Officer ("**CEO**") of the Company. Being the founder of the Group, Mr. Tanamoto plays an instrumental role of developing the business of the Group and provides the Group with strong leadership and strategic vision. All major decisions made by the Chairman and CEO are endorsed by the Board. As Chairman, he is responsible for Board processes and ensures the integrity and effectiveness of the governance process of the Board.

There is a clear division of roles and responsibilities between the Chairman/CEO and the Executive Directors, namely Mr. Masahiro Iwabuchi, Mr. Kenji Fukuyado and Mr. Yukihiro Toda, which ensures an appropriate balance of power between the Board, the Chairman/CEO and the Executive Directors, thereby enhancing accountability and greater independent decision-making ability. The Chairman/CEO and the Executive Directors are not related to each other.

3.2 As the Chairman and CEO, Mr. Michio Tanamoto, with the assistance of the Company Secretary and Management, schedules Board meetings as and when required and prepares the agenda for Board meetings. In addition, he sets guidelines on and ensures quality, quantity, accuracy and timeliness of information flow between the Board, Management and shareholders of the Company. He encourages constructive relations between the Board and Management and between the executive directors and the independent directors. He also takes a leading role in ensuring the Company's drive to achieve and maintain a high standard of corporate governance practices.

#### Guidelines of the Code Corporate Governance Practices of the Company

- 3.3 The Board has appointed Mr. Lee Gee Aik, a NEID, as the Lead Independent Director. Mr. Lee Gee Aik will be available to address shareholders' concerns when contact through the normal channels of the Chairman, the CEO, or the Group Chief Financial Officer (or equivalent) has failed to provide a satisfactory resolution or when such contact is inappropriate.
- 3.4 Where warranted, the independent directors, led by the lead independent director, may meet without the presence of Management or the executive directors to review any matters that must be raised privately before the lead independent director provides feedback to the Chairman of the Board.

#### **Board Membership**

*Principle 4: There should be a formal and transparent process for the appointment and re-appointment of directors to the Board.* 

#### <u>Guidelines</u> of the Code Corporate Governance Practices of the Company

4.1 The Board, in conjunction with the NC, reviews the composition of the Board and Board Committees annually, taking into account the performance and contribution of each individual director. Board composition is also evaluated to ensure diversity of skills and experience are maintained within the Board and Board committees.

The NC, regulated by a set of written terms of reference, comprises four members, all of whom, including the Chairman, are NEIDs. The lead independent director is a member of the NC. The names of the members of the NC are disclosed in Table 2.

- 4.2 The principal functions of the NC stipulated in its terms of reference are summarised as follows:
  - (a) Reviews and makes recommendations to the Board on relevant matters relating to:-
    - all board appointments and the appointment of chief executive officer, chief operating officer, group chief financial officer, managing directors (including senior managing directors) and relevant senior management staff;
    - board succession plans for directors, the Chairman and for the CEO;
    - process for board performance evaluation;
    - board training and professional development programs; and
    - the change in the management organization structure at or above departmental level.
  - (b) Reviews the Board structure, size and composition and makes recommendations to the Board with regards to any adjustments that are deemed necessary;
  - (c) Determines if a director is independent on an annual basis and as and when circumstances require;

- (d) Makes recommendations to the Board for the continuation (or not) in services of any executive director who has reached the age of sixty (60) or more, where appropriate;
- (e) Assesses the effectiveness of the Board and the academic and professional qualifications of each individual director; and
- (f) Reviews and recommends directors retiring by rotation for re-election at each AGM.

In accordance with the Constitution, at each AGM, one-third of the Directors for the time being (or, if their number is not a multiple of three, the number nearest to but not less than one-third), selected in accordance with Article 95, shall retire from office by rotation (in addition to any Director retiring pursuant to Article 100), Provided always that no Director holding office as a Chief Executive Officer (or person holding an equivalent position) or Executive Director whose term of office under a service contract with the Company is a fixed term that is unexpired and continuing as at the time of the relevant Annual General Meeting shall be subject to retirement by rotation or be taken into account in determining the number of Directors to retire.

All newly appointed directors will have to retire at the next AGM following their appointments. The retiring directors are eligible to offer themselves for re-election. The following directors will retire by rotation at the forthcoming AGM and have been re-nominated for re-election:

Mr. Chan Kam Loon	Article 94
Ms. Juliana Lee Kim Lian	Article 100

The NC has recommended the nomination of the directors retiring by rotation for reelection at the forthcoming AGM. The Board has accepted the NC's recommendation and accordingly, the above-mentioned directors will be offering themselves for re-election at the forthcoming AGM.

Mr. Rajan Menon, who will retire by rotation at the forthcoming AGM under Article 94 of the Constitution, will not be offering himself for re-election at the forthcoming AGM.

- 4.3 The NC determines the independence of each director annually based on the definitions and guidelines of independence as set out under Guideline 2.3 and 2.4 above. The Board, after taking into consideration the views of the NC, is of the view that Mr. Lee Gee Aik, Mr. Rajan Menon, Mr. Chan Kam Loon and Ms Juliana Lee Kim Lian are independent.
- 4.4 Where a director has multiple board representations, the NC also considers whether or not the director is able to and has adequately carried out his duties as a director of the Company. The NC is satisfied that sufficient time and attention are being given by the directors to the affairs of the Company, notwithstanding that some of the directors have multiple board representations.

The NC, with the concurrence of the Board, has decided not to fix a limit on the number of board representations of each director as it considers that the board representations presently held by its directors do not impede the performance of their duties to the Company. 49

#### **CORPORATE GOVERNANCE** REPORT

# Guidelinesof the CodeCorporate Governance Practices of the Company

- 4.5 No alternate director has been appointed to the Board.
- 4.6 The NC is responsible for identifying and recommending new board members to the Board, after considering the relevant and desirable competencies of the candidates which include: (i) academic and professional qualifications; (ii) industry experience; (iii) number of other directorships; (iv) relevant experience as a director; and (v) ability and adequacy in carrying out required tasks.

The NC leads the process for Board appointments and makes recommendations to the Board. The integrated process of appointment includes:

- (i) developing a framework on desired competencies and diversity of the Board;
- (ii) assessing current competencies and diversity of the Board;
- (iii) developing desired profiles of new directors;
- (iv) initiating search for new directors including external search, if necessary;
- (v) shortlisting and interviewing potential director candidates;
- (vi) recommending appointments and retirements to the Board; and
- (vii) election at general meeting.
- The profile of all Board members is set out in the section entitled 'Board of Directors'. The date of the directors' initial appointment and last re-election and their directorships are disclosed in Table 3.

Except as disclosed in Table 3, there were no other directorships or chairmanships held by the directors over the preceding three years in other listed companies.

#### **Board Performance**

*Principle 5: There should be a formal annual assessment of the effectiveness of the Board as a whole and its board committees and the contribution by each director to the effectiveness of the Board.* 

# Guidelines of the Code Corporate Governance Practices of the Company

5.1 to 5.2 The Board has, through the NC, implemented an annual evaluation process to assess the effectiveness of the Board and the Board Committees as well as assessing the contributions by the Chairman and each individual director to the effectiveness of the Board Committees. The NC is also responsible for deciding how the Board's and Board Committees' performance may be evaluated and considers practical methods to assess the efficiency and effectiveness of the Board and Board Committees.

> The NC has adopted a formal system of evaluating the Board as a whole, annually. A Board performance evaluation was carried out and the assessment parameters include evaluation of the Board's composition, size and diversity, Board processes and procedures, Board accountability, evaluation and succession planning. The annual evaluation exercise provides an opportunity to obtain constructive feedback from each director on whether the Board's procedures and processes had allowed him to discharge his duties effectively and to propose changes which may be made to enhance the Board effectiveness as a whole.

4.7

For the year under review, the NC assessed the efficiency and effectiveness of the Board Committees in assisting the Board based on the assessment criteria which include amongst others, the Board Committees' composition and size, sufficient expertise and useful recommendations in assisting the Board for better decision-making, the interaction among committee members, reporting to the Board and record of minutes.

5.3 The NC members were in consensus that it is not meaningful to go through the formal process of evaluating their fellow director's performance on an individual basis. There were no issue with fellow members' regularity of attendance at meetings, their objectivity, competencies, time commitment and their readiness to contribute at meetings. Although the Directors are not evaluated individually on a formal basis, the process to the re-nomination of Directors for the current year takes into account their attendances, commitment of time and contributions made at meetings of Board and Board Committees as well as general meetings.

#### Access to Information

Principle 6: In order to fulfill their responsibilities, directors should be provided with complete, adequate and timely information prior to board meetings and on an on-going basis so as to enable them to make informed decisions to discharge their duties and responsibilities.

# Guidelines of the Code Corporate Governance Practices of the Group

- 6.1 The members of the Board are provided with adequate and timely information prior to Board meetings, and on an on-going basis. The Board has separate and independent access to the Group's senior management and the Company Secretary at all times. Requests for information by the Board are dealt with promptly by Management. The Board is informed of all material events and transactions as and when they occur. These include relevant information and explanatory notes on matters that are presented to the Board, such as budgets, forecasts and business models.
- 6.2 In relation to budgets, any material variance between projections and actual results are disclosed and explained. Timely updates on developments in accounting matters, legislation, government policies and regulations affecting the Group's business operations are provided to all directors.
- 6.3 The Company Secretary attends and prepares minutes of all Board and Board committee meetings and is responsible for ensuring that Board procedures are followed and that the Company's Constitution and relevant rules and regulations are complied with. The Company Secretary assists the Chairman by preparing meeting agendas, attending Board and Board Committee meetings and preparing minutes of Board proceedings. Under the direction of the Chairman, the Company Secretary, with the support of the Management, ensures good information flow within the Board and the Board Committees and between senior management and non-executive directors.
- 6.4 The appointment and replacement of the Company Secretary is a matter for the Board.

#### Guidelines of the Code Corporate Governance Practices of the Group

6.5

52

The Board seeks independent professional advice as and when necessary to enable it to discharge its responsibilities effectively. The directors, whether as a group or individually, may seek and obtain legal and other independent professional advice, at the Company's expense, concerning any aspect of the Group's operations or undertakings in order to fulfill their roles and responsibilities as directors.

#### **REMUNERATION MATTERS**

#### **Procedures for Developing Remuneration Policies**

Principle 7: There should be a formal and transparent procedure for developing policy on executive remuneration and for fixing the remuneration packages of individual directors. No director should be involved in deciding his own remuneration.

#### **Guidelines**

#### of the Code Corporate Governance Practices of the Company

7.1 The RC, regulated by a set of written terms of reference, comprises four members, all of whom are independent non-executive directors. The names of the members of the RC are disclosed in Table 2.

The principal function of the RC is to ensure that a formal and transparent procedure is in place for fixing the remuneration framework for the Board and key management personnel of the Group.

7.2 Under its terms of reference, the RC is responsible for reviewing and recommending a remuneration framework for the Board and the Company's key management personnel. The RC considers all aspects of remuneration namely, director's fees, salaries, allowances, bonuses, share-based incentives and awards and other benefits-in-kind. All remuneration matters are ultimately approved by the Board.

The RC's considerations and recommendation for the fee framework of NEID had been made in consultation with the Chairman of the Board and had been endorsed by the entire Board, following which the recommendation is tabled for shareholders' approval at the Company's AGM. No member of the RC or the Board participated in the deliberation of his own remuneration.

- 7.3 No independent consultant is engaged for advising on the remuneration of all directors.
- 7.4 The Service Agreements of the executive directors are for a period of three years and will expire on the date on which the AGM of the Company is held immediately subsequent to the third anniversary of the Service Agreements. There are no onerous compensation commitments on the part of the Company in the event of an early termination of the service of the executive directors.

#### Level and Mix of Remuneration

Principle 8: The level and structure of remuneration should be aligned with the long-term interest and risk policies of the company, and should be appropriate to attract, retain and motivate (a) the directors to provide good stewardship of the company, and (b) key management personnel to successfully manage the company. However, companies should avoid paying more than is necessary for this purpose.

#### <u>Guidelines</u>

#### of the Code Corporate Governance Practices of the Company

#### 8.1 ANNUAL REMUNERATION REPORT

# REMUNERATION POLICY IN RESPECT OF EXECUTIVE DIRECTORS AND OTHER KEY MANAGEMENT PERSONNEL

The remuneration of the Company's directors and key management personnel has been formulated to attract, retain and motivate individuals the Group relies on to achieve its business strategy and create long-term value for its shareholders. The RC believes that fair performance-related pay should motivate good performance and that rewards should be closely linked to and commensurate with it.

The Chairman is consulted by the RC on matters relating to the other executive directors and key management personnel who report to him on matters relating to the performance of the Company. He duly abstained from participation in discussions and decisions on his own remuneration.

Where appropriate, the RC reviews the service contracts of the Company's executive directors and key management personnel. The compensation commitments in service contracts are reviewed periodically and notice periods for termination are also reviewed to ensure that they are not excessively long. The Company has entered into separate service agreements ("Service Agreements") with the executive directors. Under the Service Agreements, the housing allowance of the executive directors is subject to annual review by the Board after the first year of appointment.

#### 8.2 SHARE INCENTIVE SCHEME

The Company has a share incentive scheme known as the Uni-Asia Group Performance Share Plan (the "**PSP**"). The Company had, pursuant to an ordinary resolution on 24 March 2017, approved and adopted the PSP. The adoption of the PSP was also approved by shareholders at an extraordinary general meeting of Uni-Asia Holdings Limited held on 28 April 2017.

The PSP is administered by the PSP Committee (a sub-committee of the RC), which shall comprise the following directors of the Company (including directors who may be participants of the PSP):

- (a) Ms. Juliana Lee Kim Lian
- (b) Mr. Lee Gee Aik;
- (c) Mr. Chan Kam Loon;
- (d) Mr. Michio Tanamoto; and
- (3) Mr. Masahiro Iwabuchi.

No share awards were granted under the PSP in FY2018.

Further details of the PSP are set out below.

The PSP will increase the Company's flexibility and effectiveness in its continuing efforts to reward, retain and motivate employees of the Group to achieve increased performance. The PSP will also further strengthen the Company's competitiveness in attracting and retaining superior local and foreign talent.

Any employee of the Group shall be eligible to participate in the PSP. Controlling shareholders (as defined in the Listing Manual) of the Company or associates (as defined in the Listing Manual) of such controlling shareholders are not eligible to participate in the PSP.

The number of shares which are the subject of each award to be granted to a participant in accordance with the PSP ("**PSP Shares**") shall be determined at the absolute discretion of the PSP Committee, which shall take into account such criteria as it considers fit, including (but not limited to) his rank, job performance, years of service and potential for future development, his contribution to the success and development of the Group and the extent of effort and difficulty with which the performance condition(s) may be achieved within the performance period.

Awards granted under the PSP are principally performance-based with performance targets to be set over a performance period and may vary from one performance period to another performance period and from one grant to another grant. Performance targets set by the PSP Committee are intended to be based on the overall performance of the Group and may include corporate objectives covering business growth, growth of recurrent income and productivity growth. Such performance targets and performance periods will be set according to the specific roles of each participant, and may differ from participant to participant. The performance targets are stretched targets aimed at sustaining long-term growth.

The release of PSP shares is at the discretion of the PSP Committee. PSP shares will be released to participants after the PSP Committee has reviewed performance and the extent to which targets have been met. Release to individual participants is conditional on the maintenance of their own personal performance as determined by the PSP Committee.

The Company will deliver shares to participants upon vesting of their awards by way of either (i) an allotment of shares; or (ii) a transfer of shares (which may include shares held by the Company as treasury shares). In determining whether to allot shares to participants upon vesting of their awards, the Company will take into account factors such as (but not limited to) the number of shares to be delivered, the prevailing market price of the shares and the cost to the Company of allotting new shares or transferring existing shares.

The total number of shares over which the PSP Committee may grant new awards on any date, when added to:

 the total number of new shares allotted and issued and/or to be allotted and issued and issued shares (including treasury shares) delivered and/or to be delivered, pursuant to awards already granted under the PSP;

- (2) the total number of shares subject to any other share option or share schemes of the Company; and
- (3) the total number of new ordinary shares of Uni-Asia Holdings Limited allotted and issued and issued ordinary shares of Uni-Asia Holdings Limited (including treasury shares) delivered, pursuant to awards already granted under the Uni-Asia Performance Share Plan,

shall not exceed 15% of the total number of issued shares (excluding shares held by the Company as treasury shares) on the date preceding the date of the relevant new award.

The PSP shall continue to be in force at the discretion of the PSP Committee until 28 April 2024 (being the maximum term under the Uni-Asia Performance Share Plan), provided always that the PSP may continue beyond the above stipulated period with the approval of the Company's shareholders by ordinary resolution in general meeting and of any relevant authorities which may then be required.

The PSP is considered a share-based payment that falls under IFRS 2 where participants will receive shares and the awards would be accounted for as equity-settled share-based transactions.

#### 8.3 **POLICY IN RESPECT OF NON - EXECUTIVE DIRECTORS' REMUNERATION**

In reviewing the recommendation for independent non-executive directors' remuneration for FY2018, the RC had continued to adopt a framework of base fees for serving on the Board and Board Committees, as well as fees for chairing Board Committees. The fees take into consideration the amount of time and effort that each Board member may be required to devote to their role.

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	S\$
Base fee of Directors	50,000
AC Chairman	15,000
AC Member	10,000
NC/RC Chairman	5,000
NC/RC Member	2,500
Lead Independent Director	2,500

Fees for independent non-executive directors are subject to the approval of shareholders at the AGM. Executive directors and representative/nominee directors appointed by substantial shareholders to represent them on the Board of the Company do not receive directors' fees.

#### Guidelines of the Code Corporate Governance Practices of the Company

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56

In setting remuneration packages, the Company takes into consideration the remuneration and employment conditions within the same industry and in comparable companies, as well as the Group's relative performance and the performance of the individuals. Having considered the variable components of the remuneration packages for the Executive Directors and key management personnel, the Company does not have any contractual provision in the respective service agreement for the Company to reclaim incentive components.

#### **Disclosure on Remuneration**

Principle 9: Every company should provide clear disclosure of its remuneration policies, level and mix of remuneration, and the procedure for setting remuneration, in the company's Annual Report. It should provide disclosure in relation to its remuneration policies to enable investors to understand the link between remuneration paid to directors and key management personnel, and performance.

#### <u>Guidelines</u> <u>of the Code</u> <u>Corporate Governance Practices of the Company</u>

9.1 to 9.3 LEVEL AND MIX OF REMUNERATION OF DIRECTORS AND KEY MANAGEMENT PERSONNEL (WHO ARE NOT ALSO DIRECTORS OR THE CEO) FOR THE YEAR ENDED 31 DECEMBER 2018.

The actual remuneration of each director and the top five key management personnel has been disclosed in the respective bands. The Company discloses the actual remuneration paid to each director using a narrow band of S\$100,000 to improve transparency.

The compensation structure for the key management personnel (who are not directors or the CEO), of the Company and the Group subsidiaries consists of three key components – fixed salary, variable incentive (performance bonus) and benefits-in-kind (housing benefits).

Table 4 and Table 4A sets out the breakdown of the remuneration of the directors and the top five key management personnel (who are not directors or the CEO), respectively, for FY2018.

Except as disclosed in Table 4 of this report, no director has received or become entitled to receive a benefit by reason of a contract made by the Company or a related corporation with the director or with a firm of which he is a member or with a company in which he has a substantial financial interest.

Regarding the Code's recommendation to fully disclose the remuneration of directors and the top five key management personnel (who are not directors or the CEO), given the confidentiality of and commercial sensitivity attached to remuneration matters, the Company believes that disclosing remuneration in the respective bands and disclosing in aggregate the total remuneration paid to the directors and the top five key management personnel (who are not directors or the CEO) provide sufficient overview of the remuneration of directors and the top five key management personnel (who are not directors or the CEO).

# Guidelines Corporate Governance Practices of the Company 9.4 REMUNERATION OF EMPLOYEES WHO ARE IMMEDIATE FAMILY MEMBERS OF A DIRECTOR OR THE CHIEF EXECUTIVE OFFICER

There is no immediate family member (defined in the Listing Manual of the SGX-ST (the "**Listing Manual**") as the spouse, child, adopted child, step-child, brother, sister and parent) of a director or the CEO in the employment of the Company whose annual remuneration exceeded S\$50,000 during FY2018.

9.5 and 9.6 The Company has a share incentive scheme known as the "Uni-Asia Group Performance Share Plan". Further details of the PSP, including the key terms of the PSP, are set out above under "Share Incentive Scheme".

#### ACCOUNTABILITY AND AUDIT

#### Accountability

*Principle 10: The Board should present a balanced and understandable assessment of the company's performance, position and prospects.* 

# Guidelines of the Code Corporate Governance Practices of the Company

- 10.1 The Board provides shareholders with a detailed and balanced explanation and analysis of the Company's performance and prospects on a quarterly basis. Management provides the Board with management accounts of the Group's performance, position and prospects upon request.
- 10.2 The Board also takes adequate steps to ensure compliance with legislative and regulatory requirements, including compliance with the continuing listing obligations under the SGX Listing Manual. As and when new rules and regulations are introduced, external professionals will be invited to brief the directors.

In line with the Listing Rules of the SGX-ST, the Board issues a negative assurance statement in its interim quarterly financial statements announcements, confirming to the best of its knowledge that nothing had come to the attention of the Board which might render the financial statements false or misleading in any material aspect.

The Company has also procured undertakings from all its directors and executive officers in compliance with Listing Rule 720(1). The Company has put in place the following policies:

- (a) Investor Relations Policy;
- (b) Directors' Training Policy;
- (c) Policy on Matters reserved for the Board; and
- (d) Dividend Policy.
- 10.3 The Management provides the Board and Board Committees with a continual flow of relevant information on a timely basis in order that they may effectively discharge their duties.

#### **RISK MANAGEMENT AND INTERNAL CONTROLS**

Principle 11: The Board is responsible for the governance of risk. The Board should ensure that Management maintains a sound system of risk management and internal controls to safeguard shareholders' interests and the company's assets, and should determine the nature and extent of the significant risks which the Board is willing to take in achieving its strategic objectives.

#### **Guidelines**

#### of the Code Corporate Governance Practices of the Company

- 11.1 The Group's system of internal controls is designed to manage rather than eliminate the risk of failure to achieve business objectives. It can only provide reasonable and not absolute assurance against material misstatement or loss. During the year, the AC, on behalf of the Board and through the assistance of internal and external auditors, had reviewed the effectiveness of the Group's internal control systems as well as its financial, operational, compliance and information technology controls, and risk management systems. The process used by the AC to monitor and review the effectiveness of the system of internal controls and risk management includes:-
  - (i) discussions with management on risks identified by management;
  - (ii) the audit processes;
  - (iii) the review of internal and external audit plans; and
  - (iv) the review of significant issues arising from internal and external audits.

The Group had engaged external consultants from KPMG Services Pte Ltd in 2012 to set up an Enterprise Risk Management (ERM) Framework (the "**ERM Framework**"), which governs the risk management process in the Group. Through this framework, risk capabilities and competencies would be continuously enhanced. The ERM Framework also enables the identification, prioritisation, assessment, management and monitoring of key risks to the Group's business. The risk management process in place covers, inter alia, financial, operational, compliance and information technology risks faced by the Group. The key risks of the Group are deliberated by the Management and reported to the AC. The AC reviews the adequacy and effectiveness of the ERM Framework against leading practices in risk management and vis-à-vis the external and internal environment which the Group operates in.

Complementing the ERM framework is a Group-wide system of internal controls, which includes the Code of Conduct, documented policies and procedures, proper segregation of duties, approval procedures and authorities, as well as checks-and-balances built into the business processes.

To ensure that internal controls and risk management processes are adequate and effective, the AC is assisted by various independent professional service providers. External auditors provide reasonable assurance on the true and fair presentation of the Group's financial statements. Internal auditors (both outsourced and in-house) provide assurance that controls over the key risks of the Group are adequate and effective.

11.2

11.3

Also Rule 1207(10) of SGX-ST Listing Manual The Board is responsible for ensuring that management maintains a sound system of internal controls to safeguard shareholders' investment and the Group's assets. For FY2018, based on (i) the Group's framework of management control, (ii) the internal control policies and procedures established and maintained by the Group as well as (iii) the regular audits, monitoring and reviews performed by the internal and external auditors, the Board, with the concurrence of the AC, is of the opinion that the systems of internal controls and risk management within the Group are adequate and effective, including the financial, operational, compliance and information technology controls and risk management that has been maintained by the Group's management and that was in place throughout the financial year.

The Board acknowledges that it is responsible for the overall internal control framework, but recognises that no cost effective internal control system will preclude all errors and irregularities, as a system is designed to manage rather than eliminate the risk of failure to achieve business objectives, and can provide only reasonable and not absolute assurance against material misstatement or loss, due to errors, fraud or irregularities.

Any material non-compliance and internal control weaknesses noted during the internal audit and the recommendations thereof are reported to the AC as part of the review of the Group's internal control system.

The Board has received assurance from the CEO and the Group CFO that the financial records of the Company have been properly maintained and the financial statements give a true and fair view of the Company's operations and finances as well as the effectiveness of the Company's risk management and internal control systems.

11.4 The Company has not put in place a Risk Management Committee. However, Management has in place a financial risk management policy and regularly reviews the Company's business and operational activities to identify areas of significant business risks as well as appropriate measures to control and mitigate these risks. Management reviews all significant control policies and procedures and highlights all significant matters to the directors and AC. Details of the Group's risk management policy are set out in Note 30 "Financial Risk Management" of the Notes to the Consolidated Financial Statements.

#### AUDIT COMMITTEE

Principle 12: The Board should establish an Audit Committee (**"AC**") with written terms of reference which clearly set out its authority and duties.

# Guidelines<br/>of the CodeCorporate Governance Practices of the Company12.1The AC, regulated by a set of written terms of reference, comprises four NEIDs. The<br/>names of the members of the AC are disclosed in Table 2.12.2The AC has two members namely, Mr. Lee Gee Aik and Mr. Chan Kam Loon, who have<br/>accounting or related financial management expertise or experience.

# Guidelinesof the CodeCorporate Governance Practices of the Company

12.3 The AC has full access to and the co-operation of Management and has full discretion to invite any director or executive officer to attend its meetings and has been given adequate resources to enable it to discharge its functions.

#### 12.4 The AC performs the following functions:

- (a) reviews the annual and quarterly financial statements of the Company and the Group before submission to the Board for adoption;
- (b) reviews with the internal and external auditors, their audit plans and audit reports;
- (c) reviews the cooperation given by the Company's officers to the external auditors;
- (d) reviews interested person transactions and transactions falling within the scope of Chapter 10 of the Listing Manual;
- (e) nominates and reviews the appointment or re-appointment of external auditors;
- (f) reviews the independence of the external auditors annually;
- (g) undertakes such other reviews and projects as may be requested by the Board and report to the Board its findings from time to time on matters arising and requiring the attention of the AC; and
- (h) undertakes such other functions and duties as may be required by statute or the Listing Manual and by such amendments made thereto from time to time.

Apart from the above functions, the AC will commission and review the findings of internal investigations into matters where there is suspicion of fraud or irregularity, or failure of internal controls or infringement of any Singapore law, rule or regulation, which has or is likely to have a material impact on the operating results and/or financial position.

In the event that a member of the AC is interested in any matter being considered by the AC, he will abstain from reviewing that particular transaction or voting on that particular resolution.

In performing its functions, the AC:

- has met with the internal and external auditors, without the presence of management, at least once a year;
- (ii) has explicit authority to investigate any matter within its terms of reference;
- (iii) has had full access to and cooperation from Management and has full discretion to invite any director and executive officer to attend its meetings; and
- (iv) has been given reasonable resources to enable it to discharge its functions properly.

The executive Management of the Company (including but not limited to the Executive Directors and Group CFO) attends all meetings of the AC on invitation.

- 12.5 Annually, the AC meets (physically or via teleconference) separately with the internal and external auditors without the presence of Management.
- 12.6 The AC reviews annually the non-audit services provided by external auditors and determines whether the provision of such services affects their independence. The breakdown of fees (audit and non-audit services) paid to auditors are set out in Note 23 "Other Expenses" of the Notes to the Consolidated Financial Statements.

Having reviewed the nature and extent of non-audit services rendered by the external auditors to the Company for the year ended 31 December 2018, the AC is satisfied that the nature and extent of such services will not prejudice the independence and objectivity of the external auditors. The AC had therefore recommended to the Board that the auditors, Ernst & Young LLP, be nominated for re-appointment as auditors at the forthcoming AGM of the Company.

The auditors, Ernst & Young LLP, have indicated their willingness to accept re-appointment.

In recommending the re-appointment of the auditors, the Audit Committee considered and reviewed various factors including the adequacy of resources, experience of supervisory and professional staff to be assigned to the audit, the size and complexity of the Group and its businesses and operations. Accordingly, the AC has recommended the re-appointment of Ernst & Young LLP as external auditors at the AGM of the Company.

12.7 The Company's Whistle-Blowing programme serves to encourage and to provide a channel for staff of the Group and any other persons to report and raise, in good faith and in confidence, their concerns about possible improprieties in matters of financial reporting or other matters. To facilitate independent investigation of such matters and appropriate follow up actions, all whistle-blowing reports are directed to the AC via a dedicated email address. The Whistle-Blowing programme is communicated to all staff.

#### 12.8 Summary of AC's activities in 2018

- (i) reviewed the financial statements of the Company before the announcement of the Company's quarterly and full-year results;
- together with the CEO and Group CFO and where applicable, the external auditors, reviewed the key areas of Management's judgment applied for adequate provisioning and disclosure, critical accounting policies and any significant changes made that would have a material impact on the financials;
- (iii) reviewed and approved both the Group internal auditor's and external auditor's plans to ensure that the plans covered sufficiently in terms of audit scope in reviewing the significant internal controls comprising financial, operational, information technology and compliance controls of the Company;
- (iv) reviewed the independence and objectivity of the internal and external auditors through discussions with the internal and external auditors;
- (v) reviewed non-audit fees;

# FORWARD

61

- (vi) reviewed the appointment of different auditors for its subsidiaries;
- (vii) reviewed the accounting, auditing and financial reporting matters so as to ensure that an effective system of control is maintained in the Group;
- (viii) reviewed the internal audit functions and discussed accounting implications of major transactions including significant financial reporting issues;
- (ix) reviewed interested party transactions;
- (x) reviewed with the CEO, Group CFO and external auditors on the changes to accounting standards and issues which are relevant to the Group and have a direct impact on the Group's financial statements; and
- (xi) reviewed the balance sheet of the Company and the consolidated financial statements of the Group for the financial year ended 31 December 2018 as well as the Independent Auditors' Report thereon before submitting them to the Board for its approval.
- 12.9 None of the AC members were previous partners or directors of the existing auditing firm within the previous twelve months and none of the AC members hold any financial interest in the auditing firm.

#### **Financial Reporting Matters**

In the review of the balance sheet of the Company and the consolidated financial statements of the Group, the AC discussed with management the accounting principles that were applied and also considered the appropriateness of the critical accounting estimates and judgements made in the preparation of the financial statements. The following significant matters impacting the financial statements were discussed with management and the external auditor and were reviewed by the AC:

Ma	atters considered	Action
i	Assessment of impairment of vessels held as property, plant and equipment.	The AC met with management to consider the approach and methodology adopted for the valuation models used for impairment assessment and fair valuation of investments including the reasonableness of cash flow forecasts and discount rates used in the valuation models. The AC also discussed with the external auditors their review of the
ii	Fair valuation of unlisted investments	reasonableness and relevance of methodology and assumptions used in valuation models.
	(for both ships and properties).	The above procedures provided the AC with reasonable assurance on the approach and conclusion drawn by management on these matters.
		Impairment of vessels held as property, plant and equipment and fair valuation of unlisted investments were also areas of focus for the external auditor. The external auditor has included these items as key audit matters in its audit report for the financial year ended 31 December 2018.

Following the review and discussions, the AC recommended to the Board to approve the financial statements for FY2018.

Rule 1207(6)The Board and AC have reviewed the appointment of different auditors for some of its<br/>subsidiaries and were satisfied that such appointment would not compromise the<br/>standard and effectiveness of the audit of the Group and that Rule 716 of the Listing<br/>Manual has been complied with. Refer to Note 28 "Investments in subsidiaries" of the<br/>Notes to the Consolidated Financial Statements for the subsidiaries audited by different<br/>auditors.SGX-ST<br/>ListingListing

In appointing the audit firms for the Company, its subsidiaries and significant associated companies, the Audit Committee and the Board are satisfied that the Group has complied with Listing Rules 712, 715 and 716.

#### **Internal Audit**

Manual

*Principle 13: The company should establish an effective internal audit function that is adequately resourced and independent of the activities it audit.* 

# Guidelines of the Code Corporate Governance Practices of the Company

13.1 to 13.4 The Group has outsourced its internal audit function to external audit professionals, RSM Consulting (Hong Kong) Limited. In addition, each of Uni-Asia Capital (Japan) Ltd ("UACJ") and Vista Hotel Management Ltd ("VHM"), the Company's subsidiaries in Japan, has an internal auditor performing the internal audit role in accordance with Japan's regulatory requirements, where applicable. The AC has initiated steps to undertake a high level review of the internal audit process in UACJ and VHM. Both external audit professionals and internal auditor of Japan report directly to the AC. The AC reviews and approves the annual audit plan and resources to ensure that the internal auditors have the necessary resources to adequately perform their duties.

The AC has reviewed the adequacy and effectiveness of the internal audit function and is satisfied that the team is adequately resourced and has appropriate standing within the Company. The AC is satisfied that the internal audit function is staffed by suitably qualified and experienced professionals.

13.5 The internal auditor plans its internal audit schedules in consultation with the AC. The audit plan is submitted to the AC for approval prior to the commencement of the internal audit work. In addition, the internal auditor may be involved in ad-hoc projects initiated by the Management in consultation with the AC which require the assurance of the internal auditor in specific areas of concerns. The AC reviews the activities of the internal auditors on a regular basis, including overseeing and monitoring the implementation of the improvements required on internal control weaknesses identified.

#### Guidelines of the Code Corporate Governance Practices of the Company

The internal auditors conducted an annual review of the effectiveness of the Group's risk management and key internal control systems, including financial, operational, compliance and information technology controls, and risk management. Any material non-compliance or lapses in internal controls, together with recommendation for improvement, are reported to the AC. A copy of the report is also issued to the relevant department for its follow-up action. The timely and proper implementation of the required corrective, preventive or improvement measures are closely monitored.

#### SHAREHOLDER RIGHTS AND RESPONSIBILITIES

#### **Shareholder Rights**

Principle 14: Companies should treat all shareholders fairly and equitably, and should recognise, protect and facilitate the exercise of shareholders' rights, and continually review and update such governance arrangements.

#### <u>Guidelines</u>

#### of the Code Corporate Governance Practices of the Company

- 14.1 The Company is committed to regular and timely communication with shareholders as part of the organisation's development to build systems and procedures that will enable the Group to compete internationally. The Company places great emphasis on investor relations and strives to maintain a high standard of transparency and to promote better investor communications. It aims to provide investors with clear, balanced and useful information, on a timely basis, about the Group's performance, financial position and prospects.
- 14.2 Management supported the Code's principle to encourage shareholder participation. Shareholders are encouraged to attend the AGM to ensure a high level of accountability and to stay informed of the Company's strategy and goals. Notice of the general meeting is despatched to shareholders, together with explanatory notes or a circular on items of special business (if necessary), at least 14 days or 21 days, as the case may be, before the general meeting. The Board welcomes questions from shareholders who have an opportunity to raise issues either informally or formally before or at the general meeting.
- 14.3 Whilst there is no limit imposed on the number of proxy votes for nominee companies, the Company's Constitution allows each shareholder to appoint up to two proxies to attend AGMs and any other general meeting.

#### **COMMUNICATION WITH SHAREHOLDERS**

*Principle 15: Companies should actively engage their shareholders and put in place an investor relations policy to promote regular, effective and fair communication with shareholders.* 

### Guidelinesof the CodeCorporate Governance Practices of the Company

15.1 to 15.4 The Company has put in place an investor relations ("**IR**") policy to promote regular and proactive communication with its shareholders. The Company keeps its website updated and maintains dedicated IR section for shareholders' convenience. All the announcements disclosed through SGXNET are also posted on the Company's website.

The Company conducts briefings regularly for the media, analysts, brokers and fund managers, with the presence of key management personnel.

Briefings for investors are held in conjunction with the release of the Company's quarterly and full year results, with the presence of the CEO, Group CFO, the executive directors and/or the key management personnel to answer the relevant questions which the investors may have.

In addition, the Company has appointed a professional investor relations firm to promote effective communication with shareholders. Any questions from shareholders could either be raised to the investor relations firm or the Company to be addressed by the CEO, Management and/or the Group CFO.

It is the Board's policy that shareholders be informed of all major developments within the Group. Price-sensitive information and results are released to the public through SGXNET on a timely basis in accordance with the requirements of the SGX-ST. The Company does not practice selective disclosure.

The steps taken to solicit and understand the views of shareholders are disclosed under "Investor Relations" on Page 34 of this annual report.

15.5 The Company's dividend policy seeks to balance dividend return to shareholders with the need for long-term sustainable growth whilst aiming for an efficient capital structure.

The declaration of a first and final one-tier tax-exempt dividend of S\$0.0625 per share and a special first and final one-tier tax-exempt dividend of S\$0.0075 per share has been proposed for FY2018.

#### **CONDUCT OF SHAREHOLDER MEETINGS**

Principle 16: Companies should encourage greater shareholder participation at general meetings of shareholders, and allow shareholders the opportunity to communicate their views on various matters affecting the company.

#### **Guidelines**

#### of the Code Corporate Governance Practices of the Company

16.1 In general meetings, shareholders are given the opportunity to communicate their views and direct questions to Directors and Management regarding the Company. The Chairpersons of Board Committees are present at the AGM and other general meetings of shareholders, to assist the Board in addressing shareholders' questions. The minutes of the AGM are available to shareholders upon their request.

At every AGM, the Company is likely to present a review on the Group's financial results and its business outlook to shareholders. Shareholders have the opportunity to participate effectively and to vote in the AGM either in person or by proxy.

The Company is not implementing absentia voting methods such as voting via mail, e-mail or fax until security, integrity and other issues are satisfactorily resolved.

- 16.2 Resolutions to be passed at general meetings are always separate and distinct in terms of issue and are consistent with the Code's recommendation that companies avoid 'bundling' resolutions unless the resolutions are interdependent and linked so as to form one significant proposal.
- 16.3 The Chairman of the Board, Audit, Remuneration and Nominating Committees will be in attendance at the Company's AGM to address shareholders' questions relating to the work of the Board and Board Committees.

The Company's external auditors, Ernst & Young LLP, have also been invited to attend the AGM and will be available to assist the directors in addressing any relevant queries by the shareholders relating to the conduct of the audit and the preparation and content of the auditors' report.

- 16.4 The Board views the AGM as the principal forum for dialogue with shareholders, being an opportunity for shareholders to raise issues pertaining to the proposed resolutions and/or ask the directors or the Management questions regarding the Company and its operations. The minutes of general meetings will be prepared and are available to shareholders upon their request.
- 16.5 In accordance with Rule 730A(2) of the Listing Manual and to have greater transparency in the voting process, the Company has conducted the voting of all its resolutions by poll at all of its general meetings. The detailed voting results of each of the resolutions tabled are announced on the same day after the meetings. The total numbers of votes cast for or against the resolutions are also announced after the meetings via SGXNET.

66

#### **DEALING IN SECURITIES**

Rule 1207(19) of the SGX-ST Listing Manual The Company has adopted an internal policy to govern the conduct of securities transactions by its directors and employees. All directors and officers of the Company and its subsidiaries who have access to price sensitive information are required to refrain from dealing in the Company's securities at all times as provided under the provisions of the Securities and Futures Act, Chapter 289 of Singapore.

The directors and officers have been informed not to deal in the Company's shares whilst in possession of price sensitive information and during the periods commencing two weeks prior to the announcement of the Company's financial statements for each of the first three quarters of its financial year and one month before the announcement of the Company's full year results and ending on the date of the announcement of the relevant results. The directors and officers are also discouraged from dealing in the Company's securities on short-term considerations.

The directors and officers are required to observe insider trading provisions under the Securities and Futures Act, Chapter 289 of Singapore, at all times even when dealing in the Company's securities within the permitted periods. Directors of the Company are required to report all dealings to the Company Secretary.

#### **MATERIAL CONTRACTS**

Rule 1207(8) of the SGX-ST Listing Manual

Save for the Service Agreements entered into with the Executive Directors, which are still subsisting as at the end of FY2018, there are no material contracts involving the interests of the CEO, the directors or controlling shareholders entered into by the Group which are still subsisting as at the end of the financial year or entered into during the financial year.

#### INTERESTED PERSON TRANSACTIONS

Rule 1207(17) of the SGX-ST Listing Manual

The Company has established procedures to ensure that all transactions with interested persons are reported in a timely manner to the AC, and that transactions are conducted on an arm's length basis and are not prejudicial to the interests of the shareholders. All interested person transactions are subject to review by the AC.

The aggregate value of the interested person transactions entered into during the financial year under review is as follows:-

Interested Person: Yamasa Co., Ltd (and its associates):-

Aggregate value of all interest transactions during the fina under review (excluding tran less than S\$100,000 and tran conducted under sharehold pursuant to Rule 920)	ncial year nsactions ansactions	Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$\$100,000)		
Amount Nature USD'000		Nature	Amount USD'000	
		Advisory fee income	835.1	
	12,987.7*	Administration fee income	495.3	
		Brokerage fee income	422.6	
Equity contribution and shareholders' loan to joint investment companies where Yamasa Co., Ltd holds 50% or more stake		Commercial management fee income	659.0	
		Technical consultancy fee income	210.0	
		Construction management fees	91.3	
		Property management fee	40.3	
Total	12,987.7	Total	2,753.6	

\* US\$11,031,000 was previously announced pursuant to Rule 916(3) and is exempted from Rule 906.

#### SUSTAINABILITY REPORTING

Rule 711A -711B of the SGX-ST Listing Rules The Group is committed to good corporate citizenship and sustainable business practices. We believe in creating shared value and improving the impact of our businesses on society and the environment. We will be releasing our 2nd Sustainability Report for year 2018 which will reflect the Group's performance on sustainability across business segments in significant locations of operations. Similar to last year, our 2018 Sustainability Report is prepared in accordance with the GRI Standards (Sustainability Reporting Framework), and is in line with the Singapore Exchange's (SGX) requirements on sustainability reporting. The Group has reviewed the previous year's material Environmental, Social and Governance (ESG) factors based on business operations and understanding of stakeholder concerns and will continue with ESG factors identified in the previous year. The Group believes that adopting and considering sustainability in strategy formulation will help to improve performance and achieve sustainable growth in the changing business environment. Our Sustainability Report 2018 includes Group's performance and targets on each material ESG factor. We hope our stakeholders find our Sustainability Report informative. We look forward to receiving valuable feedback from our stakeholders to make continued progress in this area.

	BOARD		AUDIT		REMUNERATION		NOMINATING	
	No. of Meetings	No of Meetings Attended						
Michio Tanamoto	4	4	-	-	-	-	-	-
Masaki Fukumori <sup>(1)</sup>	4	4	-	-	-	-	-	-
Masahiro Iwabuchi <sup>(2)</sup>	4	4	-	-	-	-	-	-
Kenji Fukuyado <sup>(2)</sup>	4	4	-	-	-	-	-	-
Yukihiro Toda <sup>(2)</sup>	4	4	-	-	-	-	-	-
Lee Gee Aik	4	4	4	4	1	1	1	1
Rajan Menon	4	4	4	4	1	1	1	1
Chan Kam Loon <sup>(2)</sup>	4	4	4	4	1	1	1	1

#### TABLE 1 - ATTENDANCE AT BOARD AND BOARD COMMITTEE MEETINGS FOR FY2018

#### Note:

(1) Retired on 1 March 2019.

(2) Appointed on 1 March 2018.

(3) Ms Juliana Lee Kim Lian was appointed as director on 1 March 2019 and hence not included in the above table for FY2018.

#### **TABLE 2 - BOARD AND BOARD COMMITTEES**

Name of Director Board Membership		Audit Committee	Nominating Committee	Remuneration Committee
Michio Tanamoto	Executive Chairman/Non-independent	-	-	-
Masaki Fukumori <sup>(1)</sup>	Executive/Non-independent	-	-	-
Lee Gee Aik	Non-Executive/Independent	Chairman	Member	Member
Rajan Menon	Non-Executive/Independent	Member	Member	Chairman
Chan Kam Loon <sup>(2)</sup>	Non-Executive/Independent	Member	Chairman	Member
Masahiro Iwabuchi <sup>(2)</sup>	Executive/Non-independent	-	-	-
Kenji Fukuyado <sup>(2)</sup>	Executive/Non-independent	-	-	-
Yukihiro Toda <sup>(2)</sup>	Executive/Non-independent	-	-	-
Juliana Lee Kim Lian <sup>(3)</sup>	Non-Executive/Independent	Member	Member	Member

#### Note:

(1) Retired on 1 March 2019.

(2) Appointed on 1 March 2018.

(3) Appointed on 1 March 2019.

# TABLE 3 - DATE OF DIRECTORS' INITIAL APPOINTMENT, LAST RE-ELECTION AND THEIR DIRECTORSHIPS

Name of Director	Age	Date of initial appointment	Date of last re-election	Present directorships in listed companies	Past (preceding 3 years) directorships in listed companies
Michio Tanamoto	62	17/03/1997	-	Uni-Asia Group Limited	-
Rajan Menon	70	18/04/2008	28/04/2017	Uni-Asia Group Limited	-
Lee Gee Aik	60	04/01/2016	27/04/2018	<ol> <li>Uni-Asia Group Limited</li> <li>Anchun International Limited</li> <li>SHS Holdings Limited</li> <li>Astaka Holdings Limited</li> </ol>	<ol> <li>International Healthway Corporation Limited</li> <li>LHN Limited</li> </ol>
Chan Kam Loon	58	01/03/2018	27/04/2018	<ol> <li>Uni-Asia Group Limited</li> <li>Sarine Technologies Ltd</li> <li>Megachem Ltd</li> <li>Hupsteel Ltd</li> <li>Jiutian Chemical Group Ltd</li> </ol>	<ol> <li>China Gaoxian Fibre Fabric Holdings Ltd</li> <li>Z-Obee Holdings Ltd</li> <li>Vashion Group Ltd</li> </ol>
Juliana Lee Kim Lian	52	01/03/2019	-	<ol> <li>Nordic Group Limited</li> <li>Dyna-Mac Holdings Ltd</li> </ol>	<ol> <li>Lee Metal Group Ltd</li> <li>Forise International Limited</li> </ol>
Masahiro Iwabuchi	56	01/03/2018	27/04/2018	Uni-Asia Group Limited	-
Kenji Fukuyado	55	01/03/2018	27/04/2018	Uni-Asia Group Limited	-
Yukihiro Toda	56	01/03/2018	27/04/2018	Uni-Asia Group Limited	-

		Br	eakdown Of I	Remuneration In	Percentage (	%)	
Name of Directors	Position	Directors' Fee %	Salary %	Cash Performance Bonus %	Benefits in Kind <sup>(1)</sup> %	Total	Total Remuneration in compensation bands of \$\$100,000
Michio Tanamoto	Executive	-	55.6%	-	44.4%	100%	S\$500,001 - S\$600,000
Masaki Fukumori <sup>(2)</sup>	Executive	-	58.1%	-	41.9%	100%	S\$500,001 - S\$600,000
Masahiro Iwabuchi <sup>(3)</sup>	Executive	-	64.9%	-	35.1%	100%	S\$400,001 - S\$500,000
Kenji Fukuyado <sup>(3)</sup>	Executive	-	68.5%	-	31.5%	100%	S\$400,001 - S\$500,000
Yukihiro Toda <sup>(3)</sup>	Executive	-	93.3%	-	6.7%	100%	S\$300,001 - S\$400,000
Lee Gee Aik	Independent	100%	-	-	-	100%	<\$\$100,000
Ronnie Teo Heng Hock <sup>(4)</sup>	Independent	100%	-	-	-	100%	<\$\$100,000
Rajan Menon	Independent	100%	-	-	-	100%	<\$\$100,000
Chan Kam Loon <sup>(3)</sup>	Independent	100%	-	-	-	100%	<\$\$100,000
		The Aggregate	e Total Remun	eration (S\$'000)	of Directors	2,633	

# **TABLE 4 - REMUNERATION OF DIRECTORS FOR FY2018**

#### Note:

- (1) Benefits in kind include employer's contribution to defined contribution plan (e.g. Central Provident Fund), housing, etc.
- (2) Resigned on 1 March 2019.
- (3) Appointed on 1 March 2018.
- (4) Retired on 27 April 2018.

Ms Juliana Lee Kim Lian was appointed as director on 1 March 2019 and hence not included in the above table for FY2018.

# TABLE 4A - REMUNERATION OF KEY MANAGEMENT PERSONNEL (WHO ARE NOT ALSO DIRECTORS OR THE CEO) FOR FY2018

		Breakd	own Of Remunera	tion In Percent	age (%)	
Name of Top 5 Key Management Personnel	Position	Salary %	Cash Performance Bonus %	Benefits in Kind <sup>(1)</sup> %	Total	Total Remuneration in compensation bands of S\$250,000
Zac K. Hoshino	Senior Managing Director	85.7%	9.9%	4.4%	100%	S\$250,001 - S\$500,000
Lim Kai Ching	Group Chief Financial Officer	81.9%	12.3%	5.8%	100%	S\$250,001 - S\$500,000
Matthew Yuen	Managing Director	69.9%	24.8%	5.3%	100%	S\$250,001 - S\$500,000
Makoto Tokozume	Executive Vice President	85.9%	8.8%	5.3%	100%	S\$250,001 - S\$500,000
Kam Siu Lin	Senior Assistant to Chairman and CEO	41.1%	58.9%	-	100%	S\$250,001 - S\$500,000
]	he Aggregate Total Remuneration (	(S\$'000) of To	p 5 Key Managem	ent Personnel	1,652	

#### Note:

(1) Benefits in kind include employer's contribution to defined contribution plan (e.g. Central Provident Fund), housing, etc.

71

# **FINANCIAL CONTENTS**

- 73 Directors' Statement
- 77 Independent Auditor's Report
- 82 Balance Sheets
- 84 Consolidated Income Statement
- 85 Consolidated Statement of Comprehensive Income
- 86 Statements of Changes in Equity
- **88** Consolidated Cash Flow Statement
- **90** Notes to the Consolidated Financial Statements

The directors are pleased to present their statement to the members together with the audited consolidated financial statements of Uni-Asia Group Limited (the "Company") and its subsidiaries (collectively, the "Group") and the balance sheet and statement of changes in equity of the Company for the financial year ended 31 December 2018.

## **Opinion of the directors**

In the opinion of the directors,

- (a) the consolidated financial statements of the Group and the balance sheet and statement of changes in equity of the Company are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2018 and the financial performance, changes in equity and cash flows of the Group and changes in equity of the Company for the year ended on that date; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

#### **Directors**

The directors of the Company in office at the date of this statement are:

Michio Tanamoto Lee Gee Aik Rajan Menon Philip Chan Kam Loon Masahiro Iwabuchi Kenji Fukuyado Yukihiro Toda Juliana Lee Kim Lian (Appointed on 1 March 2019)

During the reporting period, Masaki Fukumori resigned as a director of the Company on 1 March 2019.

In accordance with Article 94 of the Company's constitution, Rajan Menon retires but will not be offering himself for re-election.

In accordance with Article 100 of the Company's constitution, Juliana Lee Kim Lian retires and, being eligible, offer herself for re-election.

#### Arrangements to enable directors to acquire shares or debentures

Neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose objects are, or one of whose objective is, to enable the directors of the Company to acquire benefits by means of the acquisition of shares or debentures of the Company or any other body corporate.

73

## Directors' interest in shares and debentures

The following directors, who held office at the end of the financial year, had, according to the register of directors' shareholdings, required to be kept under Section 164 of the Singapore Companies Act, Chapter 50 (the "Act"), an interest in shares of the Company and related corporation as stated below:

	Holdings registe of dire	ered in the name ectors
	At the beginning of financial year/date of appointment	At the end of the financial year
Ordinary shares of the Company		
Michio Tanamoto	1,100,312	1,100,312
Masaki Fukumori	1,033,920	1,033,920
Masahiro Iwabuchi	16,500	72,000
Kenji Fukuyado	390,000	420,000
Yukihiro Toda	23,437	28,737

There was no change in any of the above-mentioned interests in the Company between the end of the financial year and 21 January 2019.

Except as disclosed in this statement, no director who held office at the end of the financial year had interests in shares, share options, warrants or debentures of the Company, or of related corporations, either at the beginning of the financial year, or date of appointment if later, or at the end of the financial year.

#### Share options

During the financial year, there was:

(a) no option granted by the Company to any person to take up unissued shares of the Company; and

(b) no share issued by virtue of the exercise of options to take up unissued shares of the Company.

At the end of the financial year, there was no unissued share of the Company under option.

# Audit committee

The audit committee (AC) carried out its functions in accordance with section 201B (5) of the Singapore Companies Act, Chapter 50, including the following:

- Reviewed the audit plans of the internal and external auditors of the Group and the Company, and reviewed the internal auditor's evaluation of the adequacy of the Company's system of internal accounting controls and the assistance given by the Group and the Company's management to the external and internal auditors
- Reviewed the quarterly and annual financial statements and the independent auditor's report on the annual financial statements of the Group and the Company before their submission to the board of directors
- Reviewed effectiveness of the Group and the Company's material internal controls, including financial, operational and compliance controls and risk management via reviews carried out by the internal auditor
- Met with the external auditor, other committees, and management in separate executive sessions to discuss any matters that these groups believe should be discussed privately with the AC
- Reviewed legal and regulatory matters that may have a material impact on the financial statements, related compliance policies and programmes and any reports received from regulators
- Reviewed the cost effectiveness and the independence and objectivity of the external auditor
- Reviewed the nature and extent of non-audit services provided by the external auditor
- Recommended to the board of directors the external auditor to be nominated, approved the compensation of the external auditor, and reviewed the scope and results of the audit
- Reported actions and minutes of the AC to the board of directors with such recommendations as the AC considered appropriate
- Reviewed interested person transactions in accordance with the requirements of the Singapore Exchange Securities Trading Limited's Listing Manual

The AC, having reviewed all non-audit services provided by the external auditor to the Group, is satisfied that the nature and extent of such services would not affect the independence of the external auditor. The AC has also conducted a review of interested person transactions.

The AC convened four meetings during the year with full attendance from all members. The AC has also met with internal and external auditors, without the presence of the Company's management, at least once a year.

Further details regarding the AC are disclosed in the Report on Corporate Governance.

# 76

# Auditor

Ernst & Young LLP have expressed their willingness to accept re-appointment as auditor.

On behalf of the board of directors:

Michio Tanamoto Director

Masahiro Iwabuchi Director

Singapore 15 March 2019

FORWARD

For the financial year ended 31 December 2018

# To the Members of Uni-Asia Group Limited

#### Report on the audit of the consolidated financial statements

#### Opinion

We have audited the financial statements of Uni-Asia Group Limited (the "Company") and its subsidiaries (collectively, the "Group"), which comprise the balance sheets of the Group and the Company as at 31 December 2018, the statements of changes in equity of the Group and the Company and the consolidated income statement, consolidated statement of comprehensive income and consolidated cash flow statement of the Group for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements of the Group, the balance sheet and the statement of changes in equity of the Company are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the Act), Singapore Financial Reporting Standards (International) (SFRS(I)s) and International Financial Reporting Standards (IFRSs) so as to give a true and fair view of the consolidated financial position of the Group and the financial position of the Company as at 31 December 2018 and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group and changes in equity of the Company for the year ended on that date.

#### **Basis for Opinion**

We conducted our audit in accordance with Singapore Standards on Auditing (SSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority (ACRA) *Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities* (ACRA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled our responsibilities described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

#### Impairment of vessels held as property, plant and equipment

The Group operates a ship owning and chartering business as disclosed in Note 3 to the financial statements. The total carrying amount of the vessels held as property, plant and equipment is US\$177.0 million and represents 74% of the total non-current assets as at 31 December 2018. As disclosed in the Group's accounting policy, Management assessed at the financial year end whether there are any indicators of impairment for the vessels. If there are such indications, an impairment assessment will be carried out.

For the financial year ended 31 December 2018

#### Key Audit Matters (cont'd)

#### Impairment of vessels held as property, plant and equipment (cont'd)

We have identified this area as a key audit matter due to the magnitude of the carrying amount of vessels, management's judgement in identifying indicators of impairment and the use of various assumptions and estimates in the impairment test.

As part of our audit procedures, we have assessed management's identification of impairment indicators taking into consideration both internal and external sources of information. Internal sources include operating results and operating cash flows of each vessel, and forecast for the subsequent years. External sources of information include shipping rates at and subsequent to the year and the existence of any adverse events during the year that will significantly impact the carrying value of the vessels.

For vessels with indicators of impairment, we addressed the appropriateness of the impairment assessment based on IAS 36 Impairment of Assets requirements. We assessed the cash flow forecast against current and forecast charter hire rates and involved our internal valuation specialist to support us in assessing the appropriateness of the key assumptions used in the cash flow forecast such as discount rate. We also assessed on the adequacy of the disclosures concerning those key assumptions to which the outcome of the impairment test is most sensitive included in Note 8.

#### Fair value of unlisted shares and unlisted performance notes in shipping companies

The Group invested in unlisted shares and unlisted performance notes of special purpose companies that own and charter ships which were carried at fair value through profit or loss as disclosed in Note 6 to the financial statements. These investments are significant to our audit due to the magnitude of their total carrying amount of US\$5.9 million representing 3% of the total non-current assets as at 31 December 2018. The fair value changes in the unlisted shares and unlisted performance notes are primarily driven by the change in fair value of the underlying vessels held by the investee companies. Management generally engages an external independent valuer to perform the valuation. Such valuation involved significant judgment and the use of various assumptions. As such, we have identified this as a key audit matter.

As part of our audit procedures, we have considered the competencies and objectivity of the external independent valuer and involved our internal valuation specialist to support us in assessing the appropriateness of the key assumptions used in the valuation process such as charter rates and the discount rates. We have also assessed the appropriateness of Note 31 in relation to the disclosures of valuation technique, inputs used, and the sensitivity analysis.

# *Fair value of unlisted shares in commercial office buildings and small residential property developments, and investment properties*

The Group holds commercial office buildings and small residential properties as investment properties as disclosed in Note 5 to the financial statements. In addition, the Group also invests in unlisted shares of special purpose companies that hold commercial office buildings and small residential properties for capital appreciation which were carried at fair value through profit or loss as disclosed in Note 6 to the financial statements.

The fair valuation of these investments in unlisted shares, investment properties and small residential properties were significant to our audit due to the magnitude of their total carrying amount of US\$47.4 million representing 14% of the total non-current and current assets as at 31 December 2018 and the complexity and subjectivity of the valuation to a range of estimates made by management (amongst others, gross development value, development cost, rental yield, vacancy rate, gross capitalisation rates, expense ratio and discount rate). As such, we have identified this as a key audit matter.

For the financial year ended 31 December 2018

#### Key Audit Matters (cont'd)

# *Fair value of unlisted shares in commercial office buildings and small residential property developments, and investment properties (cont'd)*

Management determines the individual fair value of the commercial office buildings and small residential properties quarterly and at the end of the year. As part of our audit procedures, we have considered the competencies and objectivity of the external independent valuer and involved our internal valuation specialist to support us in assessing the appropriateness of the key assumptions used such as gross development value, development cost, rental yield, vacancy rate, gross capitalisation rates, expense ratio and discount rate used by management in the valuation process. We have also assessed the appropriateness of Note 31 relating to the disclosures of valuation technique, inputs used and the sensitivity analysis.

#### **Other Information**

Management is responsible for other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### **Responsibilities of Management and Directors for the Financial Statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and IFRSs, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

For the financial year ended 31 December 2018

#### Auditor's Responsibilities for the Audit of the Financial Statements (cont'd)

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

For the financial year ended 31 December 2018

## **Report on Other Legal and Regulatory Requirements**

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditor's report is Wong Yew Chung.

**Ernst & Young LLP** Public Accountants and Chartered Accountants

Singapore 15 March 2019

# **BALANCE** SHEETS

As at 31 December 2018

		Gre	oup	Com	pany
	Notes	<b>2018</b> US\$'000	<b>2017</b> US\$'000	<b>2018</b> US\$'000	<b>2017</b> US\$'000
ASSETS					
Non-current assets					
Investment properties	5	16,248	14,975	-	-
Investments	6	28,914	27,668	-	-
Investments in subsidiaries	28	-	_	109,276	109,276
Intangible assets	7	25	27	-	-
Property, plant and equipment	8	177,893	222,943	-	-
Rental deposit		7,083	4,567	_	-
Derivative financial instruments	10	209	430	_	-
Finance lease receivable	32(d)	7,397	7,643	_	-
Accounts receivable	11	730	885	_	-
Deferred tax assets	24(b)	120	129	-	-
Total non-current assets		238,619	279,267	109,276	109,276
Current assets					
Investments	6	9,204	30,302	_	-
Loans receivable	9	51	_	_	-
Derivative financial instruments	10	473	177	_	-
Finance lease receivable	32(d)	393	364	_	-
Accounts receivable	11	6,434	4,703	_	-
Amounts due from subsidiary	28(b)	-	-	2,001	1,824
Prepayments, deposits and other receivables		9,700	9,950	390	550
Tax recoverable		229	711	-	-
Asset held for sale	12	22,423	-	-	-
Deposits pledged as collateral	13	3,236	3,847	-	-
Cash and bank balances	14	43,462	40,556	948	76
Total current assets		95,605	90,610	3,339	2,450
Total assets		334,224	369,877	112,615	111,726

# **BALANCE** SHEETS

As at 31 December 2018

		Gro	oup	Com	pany
	Notes	2018	2017	2018	2017
		US\$'000	US\$'000	US\$'000	US\$'000
EQUITY					
Equity attributable to owners of the parent					
Share capital	15	109,276	109,276	109,276	109,276
Retained earnings		18,667	19,674	3,035	2,332
Hedging reserve	27(a)	695	943	-	-
Exchange reserve	27(b)	1,498	1,373	-	-
Capital reserve	27(c)	(2,899)	(2,907)	-	-
Total equity attributable to owners of the parent		127,237	128,359	112,311	111,608
Non-controlling interests		6,095	7,606	_	-
Total equity		133,332	135,965	112,311	111,608
LIABILITIES					
Non-current liabilities					
Borrowings	16	111,525	150,343	-	-
Derivative financial instruments	10	306	108	-	-
Deferred tax liabilities	24(b)	510	538	-	-
Other payables		79	77	-	-
Provision for onerous contract	17	3,659	1,735	-	-
Total non-current liabilities		116,079	152,801	-	_
Current liabilities					
Borrowings	16	69,193	66,462	-	-
Due to Tokumei Kumiai investors		2,307	2,359	-	-
Derivative financial instruments	10	192	127	-	-
Accounts payable	18	4,204	3,970	-	-
Amounts due to subsidiary		_	_	10	-
Other payables and accruals		7,666	7,716	294	118
Provision for onerous contract	17	1,033	439	-	-
Income tax payable		218	38	-	-
Total current liabilities		84,813	81,111	304	118
Total liabilities		200,892	233,912	304	118
Total equity and liabilities		334,224	369,877	112,615	111,726

# **CONSOLIDATED INCOME STATEMENT**

For the financial year ended 31 December 2018

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	+

		Gro	up
	Notes	2018	2017
		US\$'000	US\$'000
Charter income		39,644	37,828
Fee income	19	7,003	7,850
Hotel income	19	68,587	48,097
Investment returns	20	5,760	8,451
Interest income	21	866	788
Other income		1,421	860
Total income		123,281	103,874
Employee benefits expenses	22	(18,764)	(16,507)
Amortisation and depreciation		(10,423)	(10,203)
Vessel operating expenses		(18,621)	(17,310)
Hotel lease expenses		(23,450)	(17,028)
Hotel operating expenses		(31,802)	(20,556)
Gain on disposal of property, plant and equipment		113	-
Reversal of impairment/(impairment) of property, plant and equipment		24	(1,000)
Provision for onerous contract	17	(2,957)	(1,000)
Net foreign exchange loss		(204)	(260)
Other expenses	23	(5,338)	(5,622)
Total operating expenses	20	(111,422)	(88,486)
Operating profit		11,859	15,388
Finance costs – interest expense	21	(5,815)	(5,347)
Finance costs - others		(424)	(299)
Allocation to Tokumei Kumiai <sup>(1)</sup> investors		(1,267)	(582)
Profit before tax		4,353	9,160
Income tax expense	24(a)	(433)	(294)
Profit for the year		3,920	8,866
Attributable to:			
Owners of the parent		1,234	6,224
Non-controlling interests		2,686	2,642
		3,920	8,866
Profit per share attributable to owners of the parent (US cents per share):			
- Basic and diluted	26	2.63	13.25

(1) Tokumei Kumiai ("TK") refers to a form of silent partnership structure used in Japan. Allocation to TK investors refers to share of profit and loss attributable to other TK investors of the TK structure.

		Gro	oup
	Notes	2018	2017
		US\$'000	US\$'000
Profit for the year		3,920	8,866
Other comprehensive income for the year, net of tax:			
Items that may be reclassified subsequently to profit or loss:			
Exchange differences on translation of foreign operations		97	841
Net movement on cash flow hedges		(264)	602
Other comprehensive income for the year, net of tax		(167)	1,443
Total comprehensive income for the year, net of tax		3,753	10,309
Attributable to:			
Owners of the parent		1,111	7,662
Non-controlling interests		2,642	2,647
		3,753	10,309

# **STATEMENTS OF** CHANGES IN EQUITY

For the financial year ended 31 December 2018

				Attributable to	o the owners	Attributable to the owners of the parent				
Group	Notes	Share capital	Share premium	Retained earnings	Hedging Reserve	Exchange reserve	Capital reserve	Total	Non- controlling interests	Total equity
		NS\$'000	NS\$'000	NS\$'000	NS\$'000	US\$'000	US\$'000	000.\$SN	US\$'000	NS\$'000
At 1 January 2017		75,167	31,319	14,460	353	525	(117)	121,707	4,185	125,892
Profit for the year		I	I	6,224	T	I	I	6,224	2,642	8,866
Other comprehensive income for the year		I	ı	I	590	848	I	1,438	5	1,443
Total comprehensive income for the year		I	I	6,224	590	848	I	7,662	2,647	10,309
Adjustments to equity arising from restructuring	15	34,109	(31,319)	I	I	I	(2,790)		I	I
Distributions to owners: Dividends in respect of 2016	25	I	1	(1.010)	1	I	I	(1.010)	I	(1.010)
Payment to non-controlling									(0)	
Capital reserve		1 1	1 1				1 1		(e) 783	(e) 783
At 31 December 2017 and at 1 January 2018		109,276	I	19,674	943	1,373	(2,907)	128,359	7,606	135,965
Effect of adoption of IFRS 9		I	I	(15)	I	I	ı	(15)	I	(15)
Profit for the year		I	I	1,234	I	I	I	1,234	2,686	3,920
Other comprehensive income for the year		I	ı	I	(248)	125	I	(123)	(44)	(167)
Total comprehensive income for the year		ı	ı	1,234	(248)	125	I	1,111	2,642	3,753
Distributions to owners:	С			(010)						(010)
Capital reserve	0.4		1 1	(012,2) (8)	1 1		0	- -	- (4,153)	(4,153)
At 31 December 2018		109,276	I	18,667	695	1,498	(2,899)	127,237	6,095	133,332

FORWARD

# **STATEMENTS OF** CHANGES IN EQUITY

For the financial year ended 31 December 2018

Company	Share capital	Retained earnings	Total equity
	US\$'000	US\$'000	US\$'000
At date of incorporation on 12 January 2017	-	-	-
Profit for the period, representing total comprehensive income for the period	-	2,332	2,332
Issuance of shares	109,276	-	109,276
At 31 December 2017 and at 1 January 2018	109,276	2,332	111,608
Profit for the year, representing total comprehensive income for the year	-	2,921	2,921
Distribution to owners - dividend in respect of 2017		(2,218)	(2,218)
At 31 December 2018	109,276	3,035	112,311

# **CONSOLIDATED CASH FLOW STATEMENT**

For the financial year ended 31 December 2018

		Gro	up
	Notes	2018	2017
		US\$'000	US\$'000
Cash flows from operating activities			
Profit before tax		4,353	9,160
Adjustments for:			
Investment returns	20	(5,760)	(8,451
Amortisation and depreciation		10,423	10,203
Gain on disposal of property, plant and equipment		(113)	(1
Impairment loss on property, plant and equipment	8	(24)	1,000
Provision for onerous contract	17	2,957	-
Impairment loss on financial assets		15	-
Net foreign exchange loss		204	260
Interest income	21	(866)	(788
Finance costs - interest expense	21	5,815	5,347
Finance costs - others		424	299
Allocation to Tokumei Kumiai investors		1,267	582
Operating cash flows before changes in working capital		18,695	17,611
Changes in working capital:			
Net change in accounts receivable		(1,525)	(922
Net change in prepayments, deposits and other receivables		(196)	(2,145
Net change in accounts payable		141	830
Net change in other payables and accruals		(668)	(582
Cash flows generated from operations		16,447	14,792
Interest received on bank balances		298	164
Tax reimbursed/(paid)		254	(860
Net cash flows from operating activities		16,999	14,096

# **CONSOLIDATED CASH FLOW STATEMENT**

For the financial year ended 31 December 2018

		Gro	Group		
	Notes	2018	2017		
		US\$'000	US\$'000		
Cash flows from investing activities					
Purchase of investment properties		(10,257)	(9,528)		
Purchase of investments		(17,480)	(8,821)		
Proceeds from sale of investment properties		11,581	14,606		
Proceeds from redemption/sale of investments		23,487	5,696		
(Deconsolidation)/consolidation of consolidated entities	29	(19)	1,567		
Investment in finance lease		371	345		
Hotel lease deposit		(2,326)	(1,369)		
Deposits for small residential projects		(90)	(106)		
Purchase of property, plant and equipment		(1,297)	(16,134)		
Proceeds from disposal of property, plant and equipment		14,393	2		
Net (redemption)/ contribution from Tokumei Kumiai investors		(1,108)	746		
Loans advanced		(140)	(5,638)		
Loans repaid		89	8,028		
Interest received from loans and finance lease		502	630		
Decrease in deposits pledged as collateral		505	593		
Income proceeds from investments		16,346	262		
Settlement of derivative financial instruments		(12)	(149)		
Proceeds from property rental		860	785		
Net cash flows generated from/(used in) investing activities		35,405	(8,485)		
Cash flows from financing activities					
Proceeds from borrowings	16	16,015	40,589		
Repayment of borrowings	16	(53,710)	(34,833)		
Interests and other finance cost paid on borrowings		(5,740)	(5,483)		
Dividends paid		(2,218)	(1,010)		
Payment to non-controlling interest		(4,152)	(9)		
Net cash flows used in financing activities		(49,805)	(746)		
Net increase in cash and cash equivalents		2,599	4,865		
Movements in cash and cash equivalents:					
Cash and cash equivalents at beginning of the year		40,556	35,552		
Net increase in cash and cash equivalents		2,599	4,865		
Effects of foreign exchange rate changes, net		307	139		
Cash and cash equivalents at end of the year	14	43,462	40,556		

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### **1.** Corporate information

Uni-Asia Group Limited (the "Company") was incorporated on 12 January 2017 with an issued and paid-up share capital of US\$1.00, comprising one ordinary share ("Share"). On 26 May 2017, the Company completed the acquisition of all of the shares in the capital of Uni-Asia Holdings Limited pursuant to the restructuring exercise (the "Restructuring Exercise") undertaken by the Company by way of a scheme of arrangement under Section 86 of the Companies Law (2016 Revision) of the Cayman Islands (the "Scheme"). In connection with the Restructuring Exercise and the Scheme, 46,979,279 Shares ("Scheme Shares") were allotted and issued by the Company to the shareholders of Uni-Asia Holdings Limited on 26 May 2017. Following the completion of the Restructuring Exercise, the Company was listed and quoted on the Main Board of the Singapore Exchange Securities Trading Limited (the "SGX-ST") on 2 June 2017 and Uni-Asia Holdings Limited was delisted from the Main Board of the SGX-ST with effect from 2 June 2017.

The registered office and principal place of business of the Company is located at 8 Shenton Way, #37-04 AXA Tower, Singapore 068811.

The principal activities of Company and its subsidiaries (collectively, the "Group") are finance arrangement, investment and investment management of alternative assets including shipping and real estates in Japan, Hong Kong and China, and hotel operations in Japan.

#### 2. Summary of significant accounting policies

#### 2.1 Basis of preparation

The consolidated financial statements of the Group and the balance sheet and statement of changes in equity of the Company have been prepared in accordance with International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board ("IASB") and Singapore Financial Reporting Standards (International) (SFRS(I)) issued by the Singapore Accounting Standards Council ("ASC"), which the Group adopted on 1 January 2018. Refer to Note 2.2 for information on the first-time adoption of SFRS(I).

The financial statements have been prepared on the historical cost basis, except as disclosed in the accounting policies below.

The financial statements are presented in United States dollars ("USD" or "US\$") and all values are rounded to the nearest thousand ("US\$'000"), except when otherwise indicated.

#### Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries as at the end of the reporting period. The financial statements of its subsidiaries are prepared for the same reporting date as the Company. Consistent accounting policies are applied to like transactions and events in similar circumstances.

All intra-group balances, income and expenses, and unrealised gains and losses resulting from intra-group transactions and dividends are eliminated on consolidation in full. Subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

## 2. Summary of significant accounting policies (cont'd)

#### 2.1 Basis of preparation (cont'd)

#### Basis of consolidation (cont'd)

Losses within a subsidiary are attributed to the non-controlling interest even if that results in a deficit balance.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognised in profit or loss. Any investment retained is recognised at fair value.

#### 2.2 Changes in accounting policies and disclosures

#### New accounting standards effective on 1 January 2018

The accounting policies adopted are consistent with those of the previous financial year, except for the following new and amended standards effective as of 1 January 2018:

Amendments to IFRS 2 *Classification and Measurement of Share-Based Payment Transactions* Amendments to IAS 40 *Transfers of Investment Property* IFRS 9 *Financial Instruments* IFRS 15 *Revenue from Contracts with Customers* Improvements to IFRS (December 2016) - Amendments to IAS 28 *Investments in Associates and Joint Ventures* IFRIC Interpretation 22 *Foreign Currency Transactions and Advance Consideration* 

Except for the impact arising from the adoption of IFRS 9 and IFRS 15 described below, the adoption of these standards did not have any material effect on the financial performance or position of the Group and the Company.

#### **IFRS 9 Financial Instruments**

On 1 January 2018, the Group adopted IFRS 9 Financial instruments, which is effective for annual periods beginning on or after 1 January 2018.

The changes arising from the adoption of IFRS 9 have been applied retrospectively. The Group has not restated comparative information in the year of initial application. The impact arising from IFRS 9 adoption was included in the opening retained earnings at the date of initial application, 1 January 2018. The comparative information was prepared in accordance with the requirements of IAS 39.

# 2. Summary of significant accounting policies (cont'd)

#### 2.2 Changes in accounting policies and disclosures (cont'd)

#### IFRS 9 Financial Instruments (cont'd)

#### Classification and measurement

IFRS 9 requires debt instruments to be measured either at amortised cost, fair value through other comprehensive income (FVOCI) or fair value through profit or loss (FVPL). Classification of debt instruments depends on the entity's business model for managing the financial assets and whether the contractual cash flows represent solely payments of principal and interest (SPPI). An entity's business model is how an entity manages its financial assets in order to generate cash flows and create value for the entity either from collecting contractual cash flows, selling financial assets or both. If a debt instrument is held to collect contractual cash flows, it is measured at amortised cost if it also meets the SPPI requirement. Debt instruments that meet the SPPI requirement that are held both to collect the assets' contractual cash flows and to sell the assets are measured at FVOCI. Financial assets are measured at FVPL if they do not meet the criteria of FVOCI or amortised cost.

The assessment of the business model and whether the financial assets meet the SPPI requirements was made as of 1 January 2018, and then applied retrospectively to those financial assets that were not derecognised before 1 January 2018.

The Group has assessed its portfolios of financial assets in terms of their business model and their cash flow characteristics at the contract level. All of the Group's debt securities meet the cash flow characteristics criteria under IFRS 9. Except for the portfolio of equity securities, all other financial assets are held in a business model of held to collect and therefore these are carried at amortised cost.

IFRS 9 requires all equity instruments to be carried at fair value through profit or loss, unless an entity chooses on initial recognition, to present fair value changes in other comprehensive income.

For equity securities, the Group continues to measure its quoted equity securities at FVPL. Equity shares in non-listed companies are intended to be held for the foreseeable future. The Group did not apply the option to measure non-listed equity shares at FVOCI and continues to measure them at FVPL.

#### **Impairment**

IFRS 9 requires the Group to record expected credit losses (ECL) on all of its financial assets measured at amortised cost or FVOCI, loan commitments, and financial guarantees. The Group previously recorded impairment based on the incurred loss model when there is objective evidence that a financial asset is impaired.

Upon adoption of IFRS 9, the Group recognised a provision on impairment on the Group's finance lease receivables of US\$15,000, with a corresponding decrease in retained earnings of US\$15,000 as at 1 January 2018.

The Company did not recognised any additional impairment upon adoption of IFRS 9 as at 1 January 2018.

Initial application of IFRS 9 does not have any reclassification effect to the Group's and Company's financial statements.

# 2. Summary of significant accounting policies (cont'd)

2.2 Changes in accounting policies and disclosures (cont'd)

## IFRS 9 Financial Instruments (cont'd)

#### Impairment (cont'd)

The reconciliation for loss allowances for the Group are as follow:

	Finance lease receivables
	US\$'000
Opening loss allowance as at 1 January 2018	-
Amount restated through opening retained earnings	(15)
Adjusted loss allowance	(15)

Details of the Group's accounting policy on impairment of financial assets is disclosed in Note 2.17. The quantitative impact of applying IFRS 9 as at 1 January 2018 are as follows.

	IAS 39 measurement				IFRS 9	
Group	Category	Amount US\$'000	Reclassification US\$'000	Remeasurement US\$'000	Amount US\$'000	Category
Financial assets						
Investments	FVPL	57,970	-	-	57,970	FVPL
Rental deposit	Loans and receivables	4,567	-	-	4,567	Amortised cost
Derivative financial instruments	Loans and receivables	607	-	-	607	Amortised cost
Finance lease receivable	Loans and receivables	8,007	-	(15)	7,992	Amortised cost
Accounts receivable	Loans and receivables	5,588	-	-	5,588	Amortised cost
Financial assets included in prepayments, deposits and other receivables	Loans and receivables	2,433	-	-	2,433	Amortised cost
Deposits pledged as collateral	Loans and receivables	3,847	-	-	3,847	Amortised cost
Cash and bank balances	Loans and receivables	40,556	-	-	40,556	Amortised cost
Company						
Financial assets						
Amounts due from subsidiary	Loans and receivables	1,824	-	-	1,824	Amortised cost
Cash and bank balances	Loans and receivables	76	-	-	76	Amortised cost

# 2. Summary of significant accounting policies (cont'd)

#### 2.2 Changes in accounting policies and disclosures (cont'd)

#### IFRS 9 Financial Instruments (cont'd)

#### Impairment (cont'd)

The tax impact to the Group and Company arising from the adoption of IFRS 9 resulted in an increase in deferred tax assets and reduction in retained earnings of US\$nil and US\$15,000 respectively and a corresponding increase in tax payable amounting to US\$nil.

#### Hedge accounting

The Group determined that all existing hedge relationships that are currently designated in effective hedging relationships will continue to qualify for hedge accounting under IFRS 9. As IFRS 9 does not change the general principles of how an entity accounts for effective hedges, applying the hedging requirements of IFRS 9 does not have an impact on Group's financial statements.

#### IFRS 15 Revenue from Contracts with Customers

IFRS 15 supersedes IAS 18 Revenue and related Interpretations and it applies, with limited exceptions, to all revenue arising from contracts with its customers. IFRS 15 establishes a five-step model to account for revenue arising from contracts with customers and requires that revenue be recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

IFRS 15 requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract. In addition, the standard requires extensive disclosures.

The Group adopted IFRS 15 using the modified retrospective method of adoption with the date of initial application of 1 January 2018. Under this method, the standard can be applied either to all contracts at the date of initial application or only to contracts that are not completed at this date. The Group elected to apply the standard to contracts that are not completed as at 1 January 2018.

The opening balance of retained earnings is not adjusted as the cumulative effect of initially applying IFRS 15 is assessed to have no material impact effect on the financial performance or position of the Group and the Company at the date of initial application. Accordingly, the comparative information was not restated and continue to be reported under IAS 18 and related interpretations.

#### First-time adoption of SFRS(I)

On 29 December 2017, the ASC issued SFRS(I), Singapore's equivalent of the IFRS which is available for application by Singapore-incorporated companies for annual periods beginning on or after 1 January 2018. Following the introduction and adoption of this new financial reporting framework, the Group has chosen to comply with both IFRS and SFRS(I).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 2. Summary of significant accounting policies (cont'd)

#### 2.3 Standards issued but not yet effective

The Group has not adopted the following standards that have been issued but not yet effective:

Descriptions	Effective for annual periods beginning on or after
IFRS 16 Leases	1 January 2019
IFRIC Interpretation 23 Uncertainty Over Income Tax Treatments	1 January 2019
Amendments to IFRS 9 Prepayment Features with Negative Compensation	1 January 2019
Amendments to IAS 28 Long-term Interests in Associates and Joint Ventures	1 January 2019
Annual Improvements to IFRSs 2015-2017 Cycle	1 January 2019
Amendments to IFRS 3	1 January 2020
Amendments to IAS 1 and IAS 8	1 January 2020
Amendments to IFRS 10 and IAS 28 <i>Sale or Contribution of Assets between an Investor and its Associate or Joint Venture</i>	To be determined

The directors expect that the adoption of the standards above will have no material impact on the financial statements in the period of initial application, except for IFRS 16 described below.

#### IFRS 16 Leases

IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under IAS 17. The standard includes two recognition exemptions for lessees - leases of 'low value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At commencement date of a lease, a lessee will recognise a liability to make a lease payments (i.e. the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e. the right-of-use asset). Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognise the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

Lessor accounting under IFRS 16 is substantially unchanged from today's accounting under IAS 17. Lessors will continue to classify all leases using the same classification principle as in IAS 17 and distinguish between two types of leases: operating and finance leases. IFRS 16, which is effective for annual periods beginning on or after 1 January 2019, requires lessees and lessors to make more extensive disclosures than under IAS 17.

## 96

# 2. Summary of significant accounting policies (cont'd)

#### 2.3 Standards issued but not yet effective (cont'd)

IFRS 16 Leases (cont'd)

#### Transition to IFRS 16

The Group plans to adopt IFRS 16 retrospectively with the cumulative effect of initially applying the standard as an adjustment to the opening retained earnings at the date of initial application, 1 January 2019.

On the adoption of IFRS 16, the Group will measure the right-of-use asset at its carrying amount as if IFRS 16 had been applied since the commencement date, but discounted using the lessee's incremental borrowing rate as of 1 January 2019.

In addition, the Group plans to elect the following practical expedients:

- not to reassess whether a contract is, or contains a lease at the date of initial application and to apply IFRS 16 to all contracts that were previously identified as leases,
- to apply the exemption not to recognise right-of-use asset and lease liabilities to leases for which the lease term ends within 12 months as of 1 January 2019, and
- to apply a single discount rate to a portfolio of leases with reasonably similar characteristics

The Group has performed a preliminary impact assessment based on currently available information, and the assessment may be subject to changes arising from ongoing analysis until the Group adopts IFRS 16 in 2019. The Group expects that the adoption of IFRS 16 will result in a material increase in total assets and total liabilities, EBITDA and gearing ratio.

#### 2.4 Subsidiaries

A subsidiary is an investee that is controlled by the Group. The Group controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity.

In the Company's balance sheet, investments in subsidiaries are accounted for at cost less impairment losses.

#### 2.5 Joint ventures

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control.

The Group has elected to apply the measurement exception where investments held by venture capital or similar entities are designated, upon initial recognition, as a fair value through profit or loss and are accounted for in accordance with IFRS 9 *Financial Instruments: Recognition and Measurement* ("IFRS 9"). The accounting policy is set out in Note 2.16 financial assets.

## 2. Summary of significant accounting policies (cont'd)

#### 2.6 Associates

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not the control or joint control over those policies. The Group has elected to apply the measurement exception where investments held by venture capital or similar entities are designated, upon initial recognition, as a fair value through profit or loss and are accounted for in accordance with IFRS 9. The accounting policy is set out in Note 2.16 financial assets.

#### 2.7 Fair value measurement

The Group measures financial instruments such as derivatives, and non-financial assets such as investment properties, at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability; or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognised in the financial statements at fair value on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

97

# 2. Summary of significant accounting policies (cont'd)

#### 2.7 Fair value measurement (cont'd)

#### Determination of fair value

Fair value for unquoted securities is estimated by the management. In determining fair value, the management makes use of market-based information and fair valuation models such as discounted cash flow models or residual method. In many instances the management also relies on financial data of investees and on estimates provided by the management of the investee companies as to the effect of future developments.

Performance notes are investments with income and maturity values which fluctuate based on the distributions received from underlying assets, which are generally investments in property development companies, distressed loans or shipping companies.

Fair value of performance notes are determined by the Group's interests in the fair value of each scheme's underlying assets.

Although the management uses their best judgement in estimating the fair value of investments, there are inherent limitations in any estimation techniques. Future confirming events will also affect the estimates of fair value and the effect of such events on the estimates of fair value, including the ultimate liquidation of investments, could be material to these consolidated financial statements.

#### 2.8 Revenue

Revenue is measured based on the consideration to which the Group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties.

Revenue is recognised when the Group satisfies a performance obligation by transferring a promised good or service to the customer, which is when the customer obtains control of the good or service. A performance obligation may be satisfied at a point in time or over time. The amount of revenue recognised is the amount allocated to the satisfied performance obligation.

#### Fee income

Fee income comprises of arrangement fee, agency fee, brokerage commission, project management fees, technical/commercial management fee, asset management fee, administration fee, incentive fee and etc. Fee income is recognised at point based on the contract price.

Arrangement fee is recognised when the performance obligations associated with the transaction or service are completed.

Agency fee and brokerage commission are recognised when pre-agreed duties and functions of acting as an agent have been rendered.

Project management fee, technical/commercial management fee, asset management fee, administration fee, incentive fee are recognised when pre-agreed terms and services have been rendered.

## 2. Summary of significant accounting policies (cont'd)

#### 2.8 Revenue (cont'd)

#### Hotel income and other related services

Hotel room income is recognised daily based on room occupancy. Other hotel related income are recognised when the goods are delivered or the services are rendered to the customers.

#### **Rental income**

Rental income is accounted for on a straight-line basis over the leases terms. The aggregate costs of incentives provided to lessees are recognised as a reduction of rental income over the lease term on a straight-line basis.

#### 2.9 Business combination and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at the acquisition date fair value, and the amount of any non-controlling interests in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of IFRS 9 Financial Instruments, is measured at fair value with the changes in fair value recognised in the statement of profit or loss in accordance with IFRS 9. Other contingent consideration that is not within the scope of IFRS 9 is measured at fair value at each reporting date with changes in fair value recognised in profit or loss.

Goodwill is initially measured at cost (being the excess of the aggregate of the consideration transferred, the amount recognised for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the identifiable net assets acquired and liabilities assumed). If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognised in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

## 2. Summary of significant accounting policies (cont'd)

#### 2.9 Business combination and goodwill (cont'd)

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit (group of cash-generating units) is less than the carrying amount, an impairment loss is recognised. An impairment loss recognised for goodwill is not reversed in a subsequent period.

Where goodwill has been allocated to a cash-generating unit (CGU, group of cash-generating units) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in these circumstance is measured based on the relative values of the disposed operation and the portion of the CGU retained.

#### 2.10 Transactions with non-controlling interests

Non-controlling interest represents the equity in subsidiaries not attributable, directly or indirectly, to owners of the Company.

Changes in the Company's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. In such circumstances, the carrying amounts of the controlling and non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiary. Any difference between the amount by which the non-controlling interest is adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

#### 2.11 Impairment of non-financial assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when an annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount.

An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs of disposal, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

Where the carrying amount of an asset or cash-generating unit exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to profit or loss in the period in which it arises.

For assets excluding goodwill, an assessment is made at the end of each reporting period as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Group estimates the asset's or cash-generating unit's recoverable amount.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 2. Summary of significant accounting policies (cont'd)

#### 2.11 Impairment of non-financial assets (cont'd)

A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increase cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised previously. Such reversal is recognised in profit or loss unless the asset is measured at revalued amount, in which case the reversal is treated as a revaluation increase. Impairment losses relating to goodwill cannot be reversed in future periods.

#### 2.12 Property, plant and equipment

All items of property, plant and equipment are initially recorded at cost. The cost includes expenditure that is directly attributable to the acquisition of the items. Vessel repairs and surveys costs are charged as expenses as they are incurred.

Subsequent to recognition, property, plant and equipment other than freehold land and buildings are measured at cost less accumulated depreciation and any accumulated impairment losses. An impairment loss is recognised for the amount by which the carrying amount exceeds its recoverable amount. The recoverable amount is the higher of the fair value less costs of disposal and value in use.

Freehold land in hotel properties has unlimited useful life and therefore is not depreciated.

Leasehold improvements are depreciated over two years of the lease period while all other property, plant and equipment are depreciated at the following rates on a straight-line basis, which are deemed sufficient to write-off their costs to their residual values over their estimated useful lives: office equipment at 33 1/3%, hotel properties at 2.6%, vessels at 4.0% - 6.5%, and furniture and fixtures at 25% per annum.

An element of the cost of the vessel is attributed at acquisition to its service potential reflecting its maintained condition. This cost is depreciated over the period to the next dry-docking. Costs incurred on subsequent dry-docking of vessel are capitalised and depreciated on a straight-line basis over the estimated period until the next dry-docking. Gain or loss on disposals are determined by comparing proceeds with carrying amount and are included in profit or loss.

An item of property, plant and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss when the asset is derecognised.

The residual value, useful life and depreciation method are reviewed at each financial year end and adjusted prospectively, if appropriate.

#### 2.13 Investment properties

Investment properties are properties owned by the Group that are held for long-term rental yields and/or for capital appreciation. Investment properties are initially measured at cost and subsequently measured at fair value. Gains or losses arising from changes in the fair values of investment properties are included in profit or loss in the year in which they arise.

101

## 2. Summary of significant accounting policies (cont'd)

#### 2.13 Investment properties (cont'd)

Investment properties are subject to renovations or improvements at regular intervals. The cost of major renovations and improvements is capitalised as additions and the carrying amount of the replaced components are written-off to profit or loss. The cost of maintenance, repairs and minor improvements is charged to the profit or loss when incurred.

Investment properties are derecognised either when they have been disposed of or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in profit or loss in the period of derecognition.

#### 2.14 Intangible assets (other than goodwill)

Intangible assets acquired separately are measured initially at cost. The cost of intangible assets acquired in a business combination is the fair value as at the date of acquisition. The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite useful lives are amortised over the estimated useful lives and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates.

Intangible assets with indefinite useful lives or not yet available for use are not amortised, but are tested for impairment annually, or more frequently if the events and circumstances indicate that the carrying value may be impaired either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in profit or loss when the asset is derecognised.

#### Trademark and licenses

Purchased trademark and licenses are measured at cost less any impairment losses and are amortised on the straight-line basis over their estimate useful lives of 3 to 10 years.

#### 2.15 Cash dividends to equity owners of the parent

The Group recognises a liability to make cash distributions to equity owners of the parent when the distribution is authorised and the distribution is no longer at the discretion of the Group. A distribution is authorised when it is approved by the shareholders.

A corresponding amount is recognised directly in equity.

# 2. Summary of significant accounting policies (cont'd)

#### 2.16 Financial instruments

#### (a) Financial assets

#### Initial recognition and measurement

Financial assets are recognised when, and only when the entity becomes party to the contractual provisions of the instruments.

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

Trade receivables are measured at the amount of consideration to which the Group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third party, if the trade receivables do not contain a significant financing component at initial recognition.

#### Subsequent measurement

#### Investments in debt instruments

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the contractual cash flow characteristics of the asset. The two measurement categories for classification of debt instruments are:

(i) Amortised cost

Financial assets that are held for the collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Financial assets are measured at amortised cost using the effective interest method, less impairment. Gains and losses are recognised in profit or loss when the assets are derecognised or impaired, and through amortisation process.

(ii) Fair value through profit or loss (FVPL)

Assets that do not meet the criteria for amortised cost or FVOCI are measured at fair value through profit or loss. A gain or loss on a debt instruments that is subsequently measured at fair value through profit or loss and is not part of a hedging relationship is recognised in profit or loss in the period in which it arises.

#### Investments in equity instruments

On initial recognition of an investment in equity instrument that is not held for trading, the Group may irrevocably elect to present subsequent changes in fair value in OCI. Dividends from such investments are to be recognised in profit or loss when the Group's right to receive payments is established. For investments in equity instruments which the Group has not elected to present subsequent changes in fair value in OCI, changes in fair value are recognised in profit or loss.

103

#### 104

#### 2. Summary of significant accounting policies (cont'd)

#### 2.16 Financial instruments (cont'd)

#### (a) Financial assets (cont'd)

Subsequent measurement (cont'd)

#### **Derivatives**

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured to their fair value at the end of each reporting period. Changes in fair value of derivatives are recognised in profit or loss.

#### Derecognition

A financial asset is derecognised where the contractual right to receive cash flows from the asset has expired. On derecognition of a financial asset in its entirety, the difference between the carrying amount and the sum of the consideration received and any cumulative gain or loss that had been recognised in other comprehensive income for debt instruments is recognised in profit or loss.

#### (b) Financial liabilities

#### Initial recognition and measurement

Financial liabilities are recognised when, and only when, the Group becomes a party to the contractual provisions of the financial instrument. The Group determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at fair value plus in the case of financial liabilities not at fair value through profit or loss, directly attributable transaction costs.

#### Subsequent measurement

After initial recognition, financial liabilities that are not carried at fair value through profit or loss are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the liabilities are derecognised, and through the amortisation process.

#### De-recognition

A financial liability is de-recognised when the obligation under the liability is discharged or cancelled or expires. On derecognition, the difference between the carrying amounts and the consideration paid is recognised in profit or loss.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

## 2. Summary of significant accounting policies (cont'd)

#### 2.17 Impairment of financial assets

The Group recognises an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss and financial guarantee contracts. The allowance is based on the ECL associated with the probability of default in the next twelve months unless there has been a significant increase in credit risk since origination, in which case, the allowance is based on the probability of default over the life of the asset.

No ECL is recognised on equity investments.

The Group risk rates its loans and other debt financial assets not held at FVPL, together with loan commitments and financial guarantee contracts into the following three categories. The impairment methodology applied for each category is described below:

#### (i) <u>Performing exposures:</u>

When first recognised, an allowance based on 12-month expected credit losses is recognised.

(ii) <u>Underperforming exposures:</u>

When the exposure shows a significant increase in credit risk but not credit impaired, the Group records an allowance for the lifetime expected credit loss.

(iii) Impaired exposures:

Exposures are assessed as credit impaired when one or more events that have a detrimental impact on the estimated future cash flows of that asset have occurred. For financial assets that have become credit impaired, a lifetime ECL is recognised and the Group accrues interest income on the amortised cost of the exposure, net of allowances based on the effective interest rate.

#### Determining the stage of impairment

At each reporting date, the Group considers whether there has been a significant increase in credit risk of an asset by comparing the lifetime probability of default upon initial recognition of the asset against the risk of a default occurring on the asset as at the end of each reporting period. The Group considers reasonable and supportable quantitative and qualitative information that is relevant and available without undue cost or effort for this purpose. In each case, this assessment is based on forward-looking assessment that takes into account forward looking of economic data, in order to recognise the probability of higher losses associated with more negative economic outlooks.

Exposures that have not deteriorated significantly since origination or which are less than 30 days past due, are considered to be "performing exposures". The allowance for credit losses for these financial assets is based on a 12-months ECL.

A significant increase in credit risk is assumed if the borrower falls more than 30 days past due in making its contractual payments, or if the credit quality was determined by management to have deteriorated significantly.

# 2. Summary of significant accounting policies (cont'd)

#### 2.17 Impairment of financial assets (cont'd)

#### Determining the stage of impairment (cont'd)

The Group considers a financial instrument defaulted and therefore Stage 3 (credit-impaired) for ECL calculations in all cases when the borrower becomes 60 days past due on its contractual payments or when there is objective evidence that the exposure is credit impaired. To determine whether there is objective evidence that an impairment loss on financial assets has been incurred, the Group considers factors such as significant delay in payments or known significant financial difficulties of the obligor.

<u>Bank balances</u> - The Group considers bank balances defaulted and takes immediate action when the required payments are not settled within the close of business as outlined in the individual agreements.

Accounts receivables, other receivables and finance lease receivables – The Group takes the simplified approach for measuring ECLs for these financial assets and therefore does not track for significant increases in credit risk for this portfolios of financial assets. The Group applies a simplified approach in calculating ECLs for accounts receivables, other receivables and finance lease receivables. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group applies the same criteria for default to determine credit-impaired exposures as described above.

If, in a subsequent period, asset quality improves and also reverses any previously assessed significant increase in credit risk since origination, then the allowance for credit losses reverts from lifetime ECL to 12-months ECL and the reversal will be recognised in the income statement.

The Group assesses whether the credit risk on an exposure has increased significantly on an individual or collective basis. For the purposes of a collective evaluation of impairment, exposures are grouped on the basis of shared credit risk characteristics, taking into account instrument type, credit risk ratings, date of initial recognition, remaining term to maturity, industry and other relevant factors.

When an asset is uncollectible, it is written off against the related allowance for credit loss. Such assets are written off after all the necessary procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off reduce the amount of the expense in the income statement.

#### Measurement of ECLs

ECLs are derived from unbiased and probability-weighted estimates of expected loss, and are measured as follows:

- Financial assets that are not credit-impaired
  - As the present value of all cash shortfalls over the expected life of the financial asset discounted by the effective interest rate. The cash shortfall is the difference between the cash flows due to the Group in accordance with the contract and the cash flows that the Group expects to receive.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

### 2. Summary of significant accounting policies (cont'd)

### 2.17 Impairment of financial assets (cont'd)

<u>Determining the stage of impairment</u> (cont'd)

Measurement of ECLs (cont'd)

- Financial assets that are credit-impaired As the difference between the gross carrying amount and the present value of estimated future cash flows discounted by the effective interest rate.
- Financial guarantee contracts

As the expected payments to reimburse the holder less any amounts that the Group expects to recover. If a loan is fully guaranteed, the ECL estimate for the financial guarantee contract would be the same as the estimated cash shortfall estimate for the loan subject to the guarantee.

ECLs are recognised using an allowance for credit loss account and a corresponding charge to the income statement.

### Forward looking information

The Group incorporates forward-looking information in both the assessment of significant increase in credit risk and the measurement of ECLs. The Group considers forward-looking information such as industry factors and economic forecasts. The inputs, assumptions and estimation techniques used to apply the above policies on accounting for impairment losses are further explained in Note 30(b).

### 2.18 Cash and short-term deposits

Cash and short-term deposits in the statement of financial position comprise cash at banks and on hand and short-term deposits with a maturity of three months or less, which are subject to an insignificant risk of changes in value.

For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Group's cash flows management.

### 2.19 Taxes

### (a) Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the end of the reporting period, in the countries where the Group operates and generates taxable income.

Current income taxes are recognised in profit or loss except to the extent that the tax relates to items recognised outside profit or loss, either in other comprehensive income or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

### 2. Summary of significant accounting policies (cont'd)

### 2.19 Taxes (cont'd)

### (b) Deferred tax

Deferred tax is provided using the liability method on temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all temporary differences, except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry forward of unused tax credits and unused tax losses can be utilised except:

- where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax asset is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the end of each reporting period.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in other comprehensive income or directly in equity and deferred tax arising from a business combination is adjusted against goodwill on acquisition.

### 2. Summary of significant accounting policies (cont'd)

### 2.20 Employee benefits

### Pension obligations

The Group companies have various defined contribution pension schemes in accordance with the local conditions and practices in the countries in which they operate. A defined contribution pension scheme is a pension plan under which the Group pays fixed contributions into a separate entity (a fund) and will have no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees benefits relating to employee services in the current and prior periods.

For defined contribution plans, the Group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis.

Once the contributions have been paid, the Group has no further payment obligations. The regular contributions constitute net periodic costs for the year in which they are due and as such are included in staff costs.

### 2.21 Derivative financial instruments and hedge accounting

The Group uses derivative financial instruments such as forward currency contracts and interest rate swaps to hedge its foreign currency and interest rate risk, respectively. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

Any gains or losses arising from changes in fair value of derivatives are taken directly to profit or loss, except for the effective portion of cash flow hedges, which is recognised in other comprehensive income.

For the purpose of hedge accounting, hedges are classified as:

- fair value hedges when hedging the exposure to changes in the fair value of a recognised asset or liability or an unrecognised firm commitment (except for foreign currency risk); or
- cash flow hedges when hedging the exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction, or a foreign currency risk in an unrecognised firm commitment.

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which the Group wishes to apply hedge accounting, the risk management objective and its strategy for undertaking the hedge. The documentation includes identification of the hedging instruments, the hedged item or transaction, the nature of the risk being hedged and how the Group will assess the hedging instruments' effectiveness of changes in the hedging instruments' fair value in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated.

### 110

### 2. Summary of significant accounting policies (cont'd)

### 2.21 Derivative financial instruments and hedge accounting (cont'd)

Hedges which meet the strict criteria for hedge accounting are accounted for as follows:

### (a) Fair value hedges

The change in the fair value of an interest rate hedging derivative is recognised in profit or loss in investments return. The change in the fair value of the hedged item attributable to the risk hedged is recorded as a part of the carrying amount of the hedged item and is also recognised in profit or loss as investments return.

For fair value hedges relating to items carried at amortised cost, the adjustment to carrying values is amortised through profit or loss over the remaining term to maturity. Effective interest rate amortisation may begin as soon as an adjustment exists and shall begin no later than when the hedged item ceases to be adjusted for changes in its fair value attributable to the risk being hedged. If the hedged item is derecognised, the unamortised fair value is recognised immediately in profit or loss as investments return.

When an unrecognised firm commitment is designated as a hedged item, the subsequent cumulative change in the fair value of the firm commitment attributable to the hedged risk is recognised as an asset or liability with a corresponding gain or loss recognised in profit or loss. The changes in the fair value of the hedging instruments are also recognised in profit or loss.

### (b) Cash flow hedges

The effective portions of the gains or losses on the hedging instruments are recognised directly in other comprehensive income in the hedging reserve, while any ineffective portion is recognised immediately in profit or loss.

Amounts recognised in other comprehensive income are transferred to profit or loss when the hedged transaction affects profit or loss, such as when hedged financial income or financial expense is recognised or when a forecast sale occurs. Where the hedged item is the cost of a non-financial asset or non-financial liability, the amounts recognised in other comprehensive income are transferred to the initial carrying amount of the non-financial asset or non-financial liability.

If the forecast transaction or firm commitment is no longer expected to occur, the cumulative gain or loss previously recognised in equity is transferred to profit or loss. If the hedging instruments expires or are sold, terminated or exercised without replacement or rollover, or if its designation as a hedge is revoked, the amounts previously recognised in other comprehensive income remain in other comprehensive income until the forecast transaction or firm commitment affects profit or loss.

### 2. Summary of significant accounting policies (cont'd)

### 2.22 Foreign currency

The financial statements are presented in USD, which is also the Company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

### (a) Transactions and balances

Transactions in foreign currencies are measured in the respective functional currencies of the Company and its subsidiaries and are recorded on initial recognition in the functional currencies at exchange rates approximating those ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the end of the reporting period. All differences are taken to profit or loss with the exception of all monetary items that provide an effective hedge for a net investment in a foreign operation. These are recognised in other comprehensive income until the disposal of the net investment, at which time they are recognized in profit or loss. Tax charges and credits attributable to exchange differences on those monetary items are also recorded in other comprehensive income.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. The gain or loss arising on retranslation of a non-monetary item is treated in line with the recognition of the gain or loss on change in fair value of the item i.e., transaction differences on item whose fair value gain or loss is recognised in other comprehensive income or profit or loss is also recognised in other comprehensive income or profit or loss, respectively.

### (b) Consolidated financial statements

For consolidation purpose, the assets and liabilities of foreign operations are translated into USD at the rate of exchange ruling at the end of the reporting period and their profit or loss are translated at the exchange rates prevailing at the date of the transactions. The exchange differences arising on the translation are recognised in other comprehensive income. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in profit or loss.

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amount of assets and liabilities arising on acquisition are treated as assets and liabilities of the foreign operation and are translated at the closing rates.

For the purpose of the consolidated cash flow statement, the cash flows of overseas subsidiaries are translated into USD at the exchange rates ruling at the dates of the cash flows. Frequently recurring cash flows of overseas subsidiaries which arise throughout the year are translated into USD at the average exchange rates for the year.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

### 2. Summary of significant accounting policies (cont'd)

### 2.23 Leases

Leases that transfer substantially all the risks and rewards of ownership of assets to the Group, other than legal title, are accounted for as finance leases. At the inception of a finance lease, the cost of the leased asset is capitalised at the present value of the minimum lease payments and recorded together with the obligation, excluding the interest element, to reflect the purchase and financing. Assets held under capitalised finance leases are included in property, plant and equipment, and depreciated over the shorter of the lease terms and the estimated useful lives of the assets. The finance costs of such leases are charged to profit or loss so as to provide a constant periodic rate of charge over the lease terms.

Where the Group is the lessor, amounts due from lessees under finance leases are recognised as receivables at the amount of the Group's net investment in the leases. Initial direct costs incurred by the Group are commissions, legal fees and internal costs that are incremental and directly attributable to negotiating and arranging a lease. They exclude general overheads such as those incurred by sales and marketing team. Initial direct costs are included in the initial measurement of the finance lease receivable and reduce the amount of income recognised over the lease term.

Finance lease income is subsequently allocated to accounting periods so as to reflect a constant periodic rate of return on the Group's net investment outstanding in respect of the leases.

Estimated unguaranteed residual values used in computing the Group's gross investment in the lease are reviewed regularly. If there has been a reduction in the estimated unguaranteed residual value, the income allocation over the lease term is revised and any reduction in respect of amounts accrued is recognised immediately.

Assets acquired through hire purchase contracts of a financing nature are accounted for as finance leases, but are depreciated over their estimated useful lives.

Leases where substantially all the risks and rewards of ownership of assets remain with the lessor are accounted for as operating leases. Where the Group is the lessor, assets leased by the Group under operating leases are included in non-current assets and rentals receivable under the operating leases are credited to profit or loss on the straight-line basis over the lease terms. Where the Group is the lessee, rentals payable under the operating leases are charged to profit or loss on the straight-line basis over the lease terms.

### 2.24 Provision

A provision is recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that a future outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of economic resources will be required to settle the obligation, the provision is reversed. When the effect of discounting is material, the amount recognised for a provision is the present value at the end of the reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounting present value amount arising from the passage of time is included in finance costs in profit or loss.

### 2. Summary of significant accounting policies (cont'd)

### 2.25 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, i.e., assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of the cost of those assets. The capitalisation of such borrowing costs ceases when the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs capitalised. All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

### 2.26 Share capital and share issuance expenses

Proceeds from issuance of ordinary shares are recognised as share capital in equity. Incremental costs directly attributable to the issuance of ordinary shares are deducted against share capital.

### 2.27 Non-current assets held for sale

Non-current assets and disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Non-current assets and disposal groups are classified as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use.

Property, plant and equipment once classified as held for sale are not depreciated or amortised.

### 3. Segment information

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on reportable segment profit before tax from continuing operations.

Following the Restructuring Exercise in 2017, the operating segments of the Group were re-grouped for better management of the Group's next phase of growth.

### (a) Operating segments

At 31 December 2018, the Group is organised on a worldwide basis into seven main reportable segments (activities):

- (i) Uni-Asia Shipping ("UAS") is the Group's ship owning and chartering business;
- (ii) Maritime Asset Management ("MAM") comprises of the Group's ship investment activity as a venture capital/asset management as well as finance arrangement business;
- (iii) Maritime Services is the Group's ship commercial/technical management business, as well as ship related brokerage service business;
- (iv) Property Investment (ex-Japan) includes the Group's ex-Japan property investment, venture capital/asset management and related business;
- (v) Property Investment (in-Japan) is the Group's property investment/asset management and related business;
- (vi) Hotel Operations in Japan; and
- (vii) Headquarters' ("HQ") expenses

No operating segments have been aggregated to form the above reportable operating segments.

Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties.

3. Segment information (cont'd)

# (a) Operating segments (cont'd)

The segment results for the year ended 31 December 2018 were as follows:

		Shipping		Pro	<b>Property and hotels</b>	els			
2018	UAS	MAM	Maritime services	Property investment (ex-Japan)	Property investment (in-Japan)	Hotel Operations	헛	Eliminations <sup>(1)</sup>	Total
	000.\$SN	000.\$SN	000.\$SN	000.\$SN	NS\$'000	000.\$SN	000.\$SN	000.\$SN	000.\$SN
Total income									
External customers	31,291	4,512	930	11,139	5,821	68,709	13	I	122,415
Interest income	116	63	19	93	450	I	125	I	866
Inter-segment	I	257	1,172	I	1,982	639	I	(4,050)	I
	31,407	4,832	2,121	11,232	8,253	69,348	138	(4,050)	123,281
Results									
Amortisation and depreciation	(6,515)	(3,086)	(2)	(1)	(296)	(106)	(127)	13	(10,423)
Impairment of property, plant and equipment	735	(3,048)	I	ı	2,281	ı	I	56	24
Finance costs - interest expenses	(3,476)	(1,099)	I	(168)	(715)	(49)	(319)	11	(5,815)
Finance costs - others	(194)	(26)	I	(22)	(233)	(44)	I	95	(424)
Allocation to Tokumei Kumiai investors	ı	ı	I	'	(1,267)		I	I	(1,267)
Profit/(loss) before tax	3,227	(9,393)	433	9,620	4,426	617	(4,628)	51	4,353
Other segment item is as follows:									
Capital expenditure	952	I	2	I	10,508	231	4	I	11,700

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

FORWARD

# 3. Segment information (cont'd)

# (a) Operating segments (cont'd)

The restated segment results for the year ended 31 December 2017 were as follows:

		Shipping		Pro	<b>Property and hotels</b>	els			
2017	UAS UAS	MAM	Maritime services	Property investment (ex-Japan)	Property investment (in-Japan)	Hotel Operations	НQ Н	Eliminations <sup>(1)</sup>	Total
Total income	2000 2000 2000	2 2 2 2 2 2 2 2		2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	0000 0000		2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	20 20 20 20	0000 0000
External customers	32,565	6,282	866	7,051	8,080	48,228	14	ı	103,086
Interest income	47	183	9	49	463	I	40	I	788
Inter-segment	ı	417	991	ı	1,028	160	I	(2,596)	I
	32,612	6,882	1,863	7,100	9,571	48,388	54	(2,596)	103,874
Results									
Amortisation and depreciation	(7,343)	(2,394)	(17)	(1)	(209)	(81)	(171)	13	(10,203)
Impairment of property, plant and equipment	(1,000)	I	I	I	I	I	I	I	(1,000)
Finance costs - interest expenses	(3,618)	(784)	I	ı	(407)	(34)	(571)	67	(5,347)
Finance costs - others	(231)	(38)	I	ı	(64)	(23)	I	87	(299)
Allocation to Tokumei Kumiai investors	I	I	I	I	(582)	I	I	I	(582)
Profit/(loss) before tax	4,692	(1,377)	198	5,915	5,213	479	(5,895)	(65)	9,160
Other segment item is as follows:									
Capital expenditure	510	15,313	9	I	9,837	32	30	T	25,728

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

3. Segment information (cont'd)

# (a) Operating segments (cont'd)

The segment assets and liabilities were as follows:

UAS         Maritime investment services         Property (ex-Japan)         Property investment (in-Japan)         Hotel         Hotel <th>Hoterty UAS         Maritime services         Property (ex-Japan)         Property (in-Japan)         Hotel Applications           US\$'000         US\$'000         US\$'000         US\$'000         US\$'000         US\$'000         US\$'000         US\$'000           US\$'000         US\$'000         US\$'000         US\$'000         US\$'000         US\$'000         US\$'000           152.673         48,056         1,992         34,053         65,680         20,701         14,087         (3,018)           93.586         37,957         546         17,827         46,159         14,572         9,801         (19,556)           162.653         68,853         1,756         42,120         67,305         17,402         12,681         (2,992)           108.990         53,640         538         27,740         56,180         12,117         4,837         (30,131)</th> <th></th> <th></th> <th>Shipping</th> <th></th> <th>Pro</th> <th><b>Property and hotels</b></th> <th>iels</th> <th></th> <th></th> <th></th>	Hoterty UAS         Maritime services         Property (ex-Japan)         Property (in-Japan)         Hotel Applications           US\$'000         US\$'000         US\$'000         US\$'000         US\$'000         US\$'000         US\$'000         US\$'000           US\$'000         US\$'000         US\$'000         US\$'000         US\$'000         US\$'000         US\$'000           152.673         48,056         1,992         34,053         65,680         20,701         14,087         (3,018)           93.586         37,957         546         17,827         46,159         14,572         9,801         (19,556)           162.653         68,853         1,756         42,120         67,305         17,402         12,681         (2,992)           108.990         53,640         538         27,740         56,180         12,117         4,837         (30,131)			Shipping		Pro	<b>Property and hotels</b>	iels			
US\$'000       US\$'018)         93,586       37,957       546       17,827       46,159       14,572       9,801       (19,556)       19,556)         93,586       37,957       546       17,827       46,159       14,572       9,801       (19,556)         162,653       68,853       1,755       42,220       67,305       17,402       12,681       (2992)         162,653       68,853       1,755       42,220       67,305       17,402       12,692       (2922)	US\$'000         US\$'000 <t< th=""><th></th><th>NAS</th><th>MAM</th><th>Maritime services</th><th>Property investment (ex-Japan)</th><th></th><th>Hotel Operations</th><th>연</th><th>Eliminations<sup>(1)</sup></th><th>Total</th></t<>		NAS	MAM	Maritime services	Property investment (ex-Japan)		Hotel Operations	연	Eliminations <sup>(1)</sup>	Total
152,673         48,056         1,992         34,053         65,680         20,701         14,087         (3,018)           es:         93,586         37,957         546         17,827         46,159         14,572         9,801         (19,556)           162,653         68,853         1,755         42,220         67,305         17,402         12,681         (2,992)	152,673         48,056         1,992         34,053         65,680         20,701         14,087         (3,018)           93,586         37,957         546         17,827         46,159         14,572         9,801         (19,556)           162,653         68,853         1,755         42,220         67,305         17,402         12,681         (2,992)           108,990         53,640         539         27,740         56,180         12,117         4,837         (30,131)		000.\$SN	NS\$'000	US\$'000	US\$'000	NS\$'000	US\$'000	US\$'000	000,\$SN	000,\$SN
152,673         48,056         1,992         34,053         65,680         20,701         14,087         (3,018)           93,586         37,957         546         17,827         46,159         14,572         9,801         (19,556)           162,653         68,853         1,755         42,220         67,305         17,402         12,681         (2,992)	152,673         48,056         1,992         34,053         65,680         20,701         14,087         (3,018)           93,586         37,957         546         17,827         46,159         14,572         9,801         (19,556)           93,586         37,957         546         17,827         46,159         14,572         9,801         (19,556)           162,653         68,853         1,755         42,220         67,305         17,402         12,681         (2,992)           162,653         68,853         1,755         42,220         67,305         17,402         12,681         (2,992)           108,990         53,640         53         27,740         56,180         12,117         4,837         (30,131)										
93,586     37,957     546     17,827     46,159     14,572     9,801     (19,556)       162,653     68,853     1,755     42,220     67,305     17,402     12,681     (2,992)	93,586         37,957         546         17,827         46,159         14,572         9,801         (19,556)           162,653         68,853         1,755         42,220         67,305         17,402         12,681         (2,992)           108,990         53,640         539         27,740         56,180         12,117         4,837         (30,131)	nt assets: assets	152,673	48,056	1,992	34,053	65,680	20,701	14,087	(3,018)	334,224
162,653 68,853 1,755 42,220 67,305 17,402 12,681 (2,992)	162,653 68,853 1,755 42,220 67,305 17,402 12,681 (2,992) 108,990 53,640 539 27,740 56,180 12,117 4,837 (30,131)	ent liabilities: liabilities	93,586	37,957	546	17,827	46,159	14,572	9,801	(19,556)	200,892
162,653 68,853 1,755 42,220 67,305 17,402 12,681 (2,992)	162,653 68,853 1,755 42,220 67,305 17,402 12,681 (2,992) 108,990 53,640 539 27,740 56,180 12,117 4,837 (30,131)										
	108,990 53,640 539 27,740 56,180 12,117 4,837 (30,131)	nt assets: assets	162,653	68,853	1,755	42,220	67,305	17,402	12,681	(2,992)	369,877
		ent liabilities: liabilities	1 NR QQN	53 6A0	730 7	077.70	56 1 80	117	7 8 7	(30131)	<b>333 01</b> 2

(1) Inter-segment transactions are eliminated on consolidation.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

### 3. Segment information (cont'd)

### (a) Operating segments (cont'd)

Segment assets consist primarily of investment properties, property, plant and equipment, receivables, investments, deposits pledged as collateral, cash and bank balances and derivative financial instruments.

Segment liabilities consist primarily of borrowings, payables, accruals and derivative financial instruments.

Capital expenditure represents capital additions to investment properties (Note 5) and property, plant and equipment (Note 8).

### (b) Geographical information

The Group's seven operating segments operate in three main geographical areas, even though they are managed on a worldwide basis.

Global - the Global segment represents activities with assets or customers with no fixed location, which include ship finance arrangement, investments and asset management of ships, ship owning and chartering.

Asia (ex-Japan) - the Asia (ex-Japan) segment represents activities with assets or customers located in Asia (ex-Japan), which include ship finance arrangement, investments and asset management of properties.

Japan - the Japan segment represents activities with assets or customers located in Japan, which include ship finance arrangement, investments and asset management of properties and hotel operations.

	G	iroup
	2018	2017
	US\$'000	US\$'000
Total income:		
Global	36,092	36,591
Asia (ex-Japan)	11,553	10,449
Japan	75,636	56,834
	123,281	103,874

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

### 3. Segment information (cont'd)

### (b) Geographical information (cont'd)

During the year, there was no revenue (2017: no revenue) from transactions with a single customer that amounts to ten per cent (10%) or more of the Group's revenue.

	Gr	oup
	2018	2017
	US\$'000	US\$'000
Non-current assets:		
Global	183,706	213,152
Asia (ex-Japan)	23,683	10,091
Japan	31,230	56,024
	238,619	279,267

Income and non-current assets attributable to operating segments are based on the countries in which the customers are located. There is no sale between the geographical segments.

### 4. Significant accounting judgements, estimates and assumptions

Estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities at the end of each reporting period. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the assets or liabilities affected in future periods.

### Judgements made in applying accounting policies

In the process of applying the Group's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the consolidated financial statements:

### Determination of functional currency

The Group measures foreign currency transactions in the respective functional currencies of the Company and its subsidiaries. In determining the functional currencies of the entities in the Group, judgement is required to determine the currency that mainly influences sales prices for goods and services and of the country whose competitive forces and regulations mainly determines the sales prices of its goods and services. The functional currencies of the entities in the Group are determined based on management's assessment of the economic environment in which the entities operate and the entities' process of determining sales prices. Management has assessed that prices are mainly denominated and settled in the respective local currency of the entities of the Group. In addition, most of the entities' cost base is mainly denominated in their respective local currency. Therefore, management concluded that the functional currency of the entities of the Group is their respective local currency.

### 4. Significant accounting judgements, estimates and assumptions (cont'd)

### Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are described below:

### (a) Impairment of vessels held as property, plant and equipment

The Group owns vessels held as property, plant and equipment for ship chartering business. Indicators of impairment on the vessels was assessed annually to identify whether the vessels may be impaired. The Group computed the vessels' recoverable amount using value in use and compared with its carrying amounts to identify impairment losses when indicators of impairment existed. The key assumptions used in the value in use computation comprise of daily charter rates, disposal values, operational expenses, and the discount rate. The discount rate and sensitivity of the discount rate to the recoverable amounts are disclosed in Note 8.

The carrying amount of the vessels held as property, plant and equipment as at 31 December 2018 is disclosed in Note 8.

### (b) Fair value of unlisted shares and unlisted performance notes in shipping companies

The Group invested in unlisted shares and unlisted performance notes of special purpose companies that own and charter ships which were carried at fair value through profit or loss. The Group generally used external valuation reports in the fair valuation of the unlisted shares and unlisted performance notes. The key assumptions used in the valuation are daily charter rates, terminal values, operational expenses, and the discount rate. The significant unobservable inputs used in fair valuation including its sensitivity analysis are disclosed in Note 31(c).

The carrying amount of the unlisted shares and unlisted performance notes in shipping companies as at 31 December 2018 are disclosed in Note 6.

# (c) Fair value of unlisted shares in commercial office buildings and small residential property developments, and investment properties

The Group held commercial office buildings and small residential properties as investment properties measured at fair value. In addition, the Group invested in unlisted shares of special purpose companies that held commercial office buildings and small residential properties measured at fair value through profit or loss. The Group generally used external valuation reports in determining fair value of commercial office buildings held as investment properties and held through unlisted shares. For small residential property development held through unlisted shares and held as investment properties, the Group used internal valuation in estimating the fair value of the unlisted shares and investment properties. The key assumptions used in the valuations are gross development value, development cost, rental yield, vacancy rate, capitalisation rates, expense ratio and discount rate. The significant unobservable inputs used in fair valuation including its sensitivity analysis are disclosed in Note 31(c).

The carrying amount of the investment properties and unlisted shares in commercial office building and small residential property developments as at 31 December 2018 are disclosed in Note 5 and Note 6 respectively.

### 5. Investment properties

	Gro	oup
	2018	2017
	US\$'000	US\$'000
At 1 January	14,975	13,949
Additions	10,257	9,528
Disposals	(9,164)	(10,256)
Fair value adjustment recognised in profit or loss	-	1,162
Currency translation differences	180	592
At 31 December	16,248	14,975

The following amounts are recognised in profit or loss:

	Gro	oup
	2018	2017
	US\$'000	US\$'000
Rental income	681	741
Direct operating expenses arising from:		
- Investment properties that generated rental income	259	196

The Group has no restrictions on the realisability of its investment properties and no contractual obligations to purchase, construct or develop investment property or for repairs, maintenance or enhancements.

Further particulars of the Group's investment properties are detailed below:

Location	Use	Tenure	Unexpired lease term
Rooms 712-715, 7/F, China Shine Plaza, 9 Lin He Xi Road, Tianhe District, Guangzhou, PRC <sup>(1)</sup>	Offices	Leasehold	37 years
3-8-8 Takadanobaba, Shinjuku-ku, Tokyo <sup>(2)</sup>	Residential	Freehold	-
1-18-12 Kamiuma, Setagaya-ku, Tokyo <sup>(3)</sup>	Residential	Freehold	-
1-7-13 ShimoOchiai, Shinjuku-ku, Tokyo <sup>(4)</sup>	Residential	Freehold	-
4-40 Kamiuma, Setagaya-ku, Tokyo <sup>(5)</sup>	Residential	Freehold	-
4-36-5 Hakusan, Bunkyo-ku, Tokyo <sup>(6)</sup>	Residential	Freehold	-
5-33-18 Koenji Minami, Suginami-ku, Tokyo <sup>(7)</sup>	Residential	Freehold	-
4-35-13, Sengoku, Bunkyo-ku, Tokyo <sup>(8)</sup>	Residential	Freehold	-

### 5. Investment properties (cont'd)

- (1) The Group uses management's valuation in the fair valuation of the investment property. Discounted cash flow method is used which makes reference to the estimated or actual market rental values and equivalent yields.
- (2) This investment property is stated at fair value which is the acquisition price as the acquisition was made close to end of the financial year. This investment property amounting to US\$3.1 million (2017: US\$Nil) is mortgaged to secure bank borrowing of US\$2.3 million (2017: US\$Nil).
- (3) The investment property is stated at fair value which is the acquisition price as the acquisition was made close to end of the financial year. This investment property amounting to US\$2.1 million (2017: US\$Nil) is mortgaged to secure bank borrowing of US\$1.1 million (2017: US\$Nil).
- (4) The Group uses management's valuation in the fair valuation of the investment property. Discounted cashflow method is used which makes reference to the estimated or actual market rental values and equivalent yields. This investment property amounting to US\$5.2 million (2017: US\$5.1 million) is mortgaged to secure a bank borrowing of US\$3.6 million (2017: US\$3.7 million).
- (5) The Group uses management's valuation in the fair valuation of the investment property. Capitalisation rate method is used which makes reference to the capitalisation rates of similar investment properties in the market. This investment property amounting to US\$4.1 million (2017: US\$2.6 million) is mortgaged to secure a bank borrowing of US\$2.4 million (2017: US\$1.5 million)
- (6) This investment property was sold during the year.
- (7) This investment property was sold during the year.
- (8) This investment property is stated at fair value which is the acquisition price as the acquisition was made to end of the financial year. This investment property amounting to US\$0.003 million (2017: US\$Nil). No bank borrowing drawdown as of the end of the financial year.

### 6. Investments

	Gre	oup
	2018	2017
	US\$'000	US\$'000
Non-current		
Financial assets at fair value through profit or loss:		
Unlisted shares		
- Shipping	5,071	16,028
- Hotel	6	5
- Residential	43	34
- Commercial office buildings	21,916	5,749
- Small residential property developments	1,094	3,265
Unlisted performance notes		
- Shipping	784	2,587
	28,914	27,668

### 6. Investments (cont'd)

	Gre	oup
	2018	2017
	US\$'000	US\$'000
Current		
Financial assets at fair value through profit or loss:		
Unlisted shares		
- Commercial office buildings	6,869	28,886
- Small residential property developments	1,272	204
Listed shares		
- Others	1,063	1,212
	9,204	30,302

Fair values of listed shares are based on bid price at the end of the reporting period. Fair values of unlisted shares and unlisted performance notes are further explained in Note 31.

Shipping performance notes are redeemable semi-annually, in whole or in part, based on the net cash inflow from the operation or the disposal of underlying assets. There is no maturity date for the shipping performance notes invested by the Group.

There is no significant restriction on the ability of investments to transfer funds to the Group in the form of cash dividends, repayment of loans or advances.

At 31 December 2018, the Company has pledged the interest in share capital of investments of US\$9.0 million (2017: US\$9.0 million) as security for investees' bank loans.

### Investment in joint ventures

The Group has investments in joint venture in the form of investments in unlisted shares.

Aggregate information about the Group's investments in joint ventures that are not individually material is as follows:

	2018	2017
	US\$'000	US\$'000
Loss after tax	(3,060)	(395)
Other comprehensive income/(expense)	673	(710)
Total comprehensive expense	(2,387)	(1,105)

### 124

### 6. Investments (cont'd)

### Investment in associates

The Group has investments in associates in the form of investments in unlisted shares.

Aggregate information about the Group's investments in associates that are not individually material is as follows:

	<b>2018</b> US\$'000	<b>2017</b> US\$'000
Profit/(loss) after tax	77	(15)
Other comprehensive income		_
Total comprehensive income/(expense)	77	(15)

The Group's commitments in respect of its investment in joint ventures and associates are disclosed in Note 32(e).

### 7. Intangible assets

Group	Goodwill	Other Intangible assets	Total
·	US\$'000	US\$'000	US\$'000
Cost			
At 1 January 2017	67	6	73
Addition	-	26	26
At 31 December 2017 and 1 January 2018	67	32	99
Addition	-	4	4
Write-off	(67)	(3)	(70)
Translation	-	1	1
At 31 December 2018		34	34
Accumulated amortisation and impairment			
At 1 January 2017	67	5	72
Amortisation	-	7	7
Write-off	(67)	(3)	(70)
At 31 December 2018		9	9
Net book value			
At 31 December 2017		27	27
At 31 December 2018		25	25

# 8. Property, plant and equipment

Group	Hotel properties	Vessels	Office equipment, furniture and fixtures	Total
	US\$'000	US\$'000	US\$'000	US\$'000
Cost				
At 1 January 2017	8,120	227,328	1,154	236,602
Additions	482	15,823	69	16,374
Consolidation of a consolidated entity	22,314	-	_	22,314
Disposals	_	-	(4)	(4)
Written-off	_	(2,334)	(50)	(2,384)
Currency translation differences	258	-	12	270
At 31 December 2017 and 1 January 2018	31,174	240,817	1,181	273,172
Additions	440	952	51	1,443
Transfer to asset held for sale (Note 12)	(22,945)	-	-	(22,945)
Disposals	(8,155)	(19,333)	(26)	(27,514)
Written-off	_	(800)	(23)	(823)
Currency translation differences	640	-	1	641
At 31 December 2018	1,154	221,636	1,184	223,974
Accumulated depreciation and impairment				
At 1 January 2017	1,508	39,100	740	41,348
, Charge for the year	251	9,723	229	10,203
Disposals	_	-	(4)	(4)
Impairment	_	1,000	_	1,000
Written-off	_	(2,334)	(50)	(2,384)
Currency translation differences	58	-	8	66
At 31 December 2017 and 1 January 2018	1,817	47,489	923	50,229
Charge for the year	664	9,587	165	10,416
Transfer to asset held for sale (Note 12)	(522)	-	_	(522)
Disposals	708	(13,917)	(23)	(13,232)
(Reversal of impairment)/impairment	(2,280)	2,256	_	(24)
Written-off	-	(800)	(23)	(823)
Currency translation differences	37	-	-	37
At 31 December 2018	424	44,615	1,042	46,081
Net book value				
At 31 December 2017	29,357	193,328	258	222,943
				/

### 8. Property, plant and equipment (cont'd)

Land and buildings included in the hotel properties are freehold.

During the year, the Company acquired property, plant and equipment of US\$1,443,000 (2017: US\$16,374,000). The additions include paid amounts of US\$1,186,000 (2017: US\$16,044,000), prepaid amounts of US\$149,000 (2017: US\$ 219,000) and unpaid amounts of US\$108,000 (2017: US\$111,000) as at 31 December 2018. Cash outflow for the year of US\$1,297,000 (2017: US\$16,134,000) include payments in respect of property, plant and equipment acquired in previous years of US\$111,000 (2017: US\$90,000) and in current year of US\$1,186,000 (2017: US\$16,044,000).

### (a) Assets pledged as security

As at 31 December 2018, the Group's hotel properties with carrying amount of US\$Nil (2017: US\$28.7 million) was pledged to secure the Group's bank borrowings of US\$Nil (2017: US\$29.1 million) (Note 16).

As at 31 December 2018, the Group's vessels amounting to US\$177.0 million (2017: US\$193.3 million) were pledged to secure the Group's bank borrowings of US\$110.9 million (2017: US\$126.9 million) (Note 16).

### (b) Impairment of assets/(reversal of impairment)

During the financial year, an impairment loss of US\$3.0 million (2017: US\$1.0 million), representing the write-down of a vessel to its recoverable amount was recognised as "Impairment of property, plant and equipment" line item in profit or loss and under the reportable segment of UAS. The recoverable amount of the vessels were based on its value in use and the pre-tax discount rate used was 5.7% (2017: 6.6%).

If the discount rate used in the valuation had been 1% higher than management's estimate, the carrying amount of the impaired vessel would have been US\$0.9 million (2017: US\$1.7 million) lower.

During the financial year, a reversal of impairment amounting US\$2.3 million and US\$0.8 million was recorded following the sale of a hotel property and a vessel, accordingly.

### 9. Loans receivable

	Gro	oup
	2018	2017
	US\$'000	US\$'000
Current		
Fixed interest rate at 2.15%	51	-

### **10.** Derivative financial instruments

	Gro	oup
	2018	2017
	US\$'000	US\$'000
Non-current		
Financial assets at fair value through other comprehensive income:		
Cash flow hedge		
Interest rate swaps <sup>(a)(i)</sup>	209	430
Financial liabilities at fair value through other comprehensive income:		
Cash flow hedge		
Interest rate swap <sup>(a)(i)</sup>	(193)	(108)
Cross currency rate swap <sup>(a)(ii)</sup>	(113)	-
	(306)	(108)
Current		
Financial assets at fair value through other comprehensive income:		
Cash flow hedge		
Interest rate swaps <sup>(a)(i)</sup>	473	156
Financial assets at fair value through profit or loss:		
Derivatives not designated as hedge		
Forward currency contract <sup>(b)</sup>		21
	473	177
Financial liabilities at fair value through other comprehensive income:		
Cash flow hedge		
Interest rate swaps <sup>(a)(i)</sup>	(41)	(127)
Cross currency rate swap <sup>(a)(ii)</sup>	(151)	-
	(192)	(127)

### **10.** Derivative financial instruments (cont'd)

### (a) Cash flow hedge

(i) Interest rate swap

At 31 December 2018, the Group has interest rate swaps with notional amount of US\$65.9 million (2017: US\$72.4 million) to hedge the interest rate risk of bank borrowings.

The interest rate swaps receive floating interest, pay fixed interest and mature between 2020 and 2023 (2017: between 2018 and 2021).

The terms and the payment dates of the interest rate swaps have been negotiated to match the terms of the bank borrowings. There were no highly probable transactions for which hedge accounting has been claimed that have not occurred and no significant element of hedge ineffectiveness requiring recognition in profit or loss. The cash flow hedge of the expected future interest payment of bank borrowings was assessed to be highly effective.

### (ii) Cross currency swap

As at 31 December 2018, the Group has cross currency swaps with notional amount of US\$7.3 million (JPY825 million) to hedge the interest rate risk and notional amount of US\$3.8 million (JPY425 million) to hedge the foreign currency risk of borrowings. The cross currency swap will expire in February 2023.

Cash flow hedge accounting has been applied to this cross currency swap agreement as it has been assessed by management to be effective hedging instruments.

Below is a schedule indicating as at 31 December, the periods when the hedged forecast cash flows are expected to occur and when they are expected to affect profit or loss:

	Gro	Group		
	Less than 1 year US\$'000	<b>1 year to</b> <b>5 years</b> US\$'000		
2018		i		
Net cash inflows/(outflows)	282	(128)		
2017				
Net cash inflows	22	322		

### 10. Derivative financial instruments (cont'd)

### (a) Cash flow hedge (cont'd)

The movements of hedging reserve during the years were as follows:

	Gro	Group	
	2018	18 2017	
	US\$'000	US\$'000	
At 1 January	943	353	
Gain recognised in other comprehensive income during the year, net	(248)	590	
At 31 December	695	943	

The Group's risk management strategy is to minimise interest rate cash flow fluctuations on all bank borrowings drawn to finance its vessel purchases for the entire term of the bank borrowings. The Group maintains fixed interest payments by designating a pay fixed and receive float amortising interest rate swap with notional amounts matching the loan principal throughout the tenor of the loan.

There are no expected material sources of ineffectiveness on the Group's cash flow hedge.

### (b) Derivatives not designated as hedging instruments

At 31 December 2018, the Group has a foreign currency forward contract with notional amount of US\$nil (2017: US\$3.3 million) to manage its exchange rate exposures. The foreign currency forward contracts expired in 2018.

Below is the maturity profile of the derivative as at 31 December:

	Group Less than 1 year
<b>2018</b> Net cash inflows	US\$'000 
<b>2017</b> Net cash inflows	22

### 11. Accounts receivable

	Gro	oup
	2018	2017
	US\$'000	US\$'000
Non-current		
Accounts receivable	730	885
Current		
Accounts receivable	6,434	4,703

In general, the Group normally grants a credit period of 30 days to its customers. The Group seeks to maintain strict control over its outstanding receivables and has a credit control department to minimise credit risk. Overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's accounts receivable relate to a large number of diversified customers, there is no significant concentration of credit risk. Accounts receivable are unsecured and non-interest bearing.

An aged analysis of the accounts receivable as at the end of the reporting period that past due but not impaired is as follows:

	Gr	oup
	2018	2017
	US\$'000	US\$'000
31 days to 60 days	156	_
over 60 days	7	-
	163	-

Included in the Group's accounts receivable balance are receivables from related parties as disclosed in Note 33(a).

### 12. Asset held for sale

	Gre	Group	
	2018	2017	
	US\$'000	US\$'000	
Reclassified from property, plant and equipment (Note 8)	22,423	_	

On 12 February 2019, a consolidated entity of the Group, GK CJ Investment has completed the sale of its hotel property for a net cash consideration of approximately JPY3.1 billion (US\$28 million). Accordingly, the hotel property has been reclassified from property, plant and equipment to asset held for sale as at 31 December 2018.

As at 31 December 2018, the Group had deposits pledged as collateral against Japanese yen ("JPY" or "¥") and USD denominated bank loan facilities. The aggregate amounts of certain deposits pledged shall not at any time be less than 110% of the outstanding amounts under the revolving JPY loan facilities and shall not be less than US\$2.5 million under USD demand loan facilities (Note 16).

### 14. Cash and bank balances

	Group		Company	
	2018	2017	2018	2017
	US\$'000	US\$'000	US\$'000	US\$'000
Cash at banks and in hand	26,513	25,812	948	76
Short-term time deposits	16,949	14,744	-	-
Cash and bank balances	43,462	40,556	948	76

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short-term time deposits are made for varying periods of between 6 days and three months depending on the immediate cash requirements of the Group and the Company and earn interest at the respective short-term time deposit rates.

### 15. Share capital

The Company was incorporated on 12 January 2017 with an issued and paid-up share capital of US\$1.00, comprising one ordinary Share. On 26 May 2017, the Company completed the acquisition of all of the shares in the capital of Uni-Asia Holdings Limited pursuant to the Restructuring Exercise undertaken by the Company by way of the Scheme. In connection with the Restructuring Exercise and the Scheme, 46,979,279 Scheme Shares were allotted and issued by the Company to the shareholders of Uni-Asia Holdings Limited on 26 May 2017.

	Group and	Group and Company		Company
	Number of shares	Share capital		Share capital
	2018	2018	2017	2017
	000'	US\$'000	'000	US\$'000
Issued and fully paid:				
At 1 January/date of incorporation on 12 January	46,979	109,276	-	_
Issuance of shares	-	-	46,979	109,276
At 31 December	46,979	109,276	46,979	109,276

### 16. Borrowings

	Gi	Group	
	2018	2017	
	US\$'000	US\$'000	
Non-current			
Repayable per terms of loan facilities:			
- Secured	99,839	133,814	
- Unsecured	11,686	16,529	
	111,525	150,343	
Current			
Repayable per terms of loan facilities:			
- Secured	55,857	40,404	
- Unsecured	13,336	26,058	
	69,193	66,462	

The effective annual interest rates of the bank borrowings range from approximately 0.7% to 5.0% (2017: approximately 0.7% to 5.0%).

The Group's borrowings are secured by means of cash deposits (Note 13), investment properties (Note 5) and property, plant and equipment (Note 8).

Included in the Group's borrowings are payable to related parties as disclosed in Note 33(a).

A reconciliation of liabilities arising from financing activities is as follows:

			Non-cash changes				
Group	At the beginning of financial year	Cash flows	Consolidation of a consolidated entity (Note 28)	Non- controlling interest	Amortised finance cost	Foreign exchange movement	At the end of the financial year
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
2018							
Borrowings	216,805	(37,695)	_	-	190	1,418	180,718
2017							
Borrowings	185,416	5,756	25,638	(783)	232	546	216,805

### 17. Provision for onerous contract

	Group	
	2018	2017
	US\$'000	US\$'000
At 1 January	2,174	3,475
Arose during the year	2,957	-
Utilised	(450)	(1,333)
Discount rate adjustment	11	32
At 31 December	4,692	2,174
	<b>2018</b> US\$'000	<b>2017</b> US\$'000
Non-current	3,659	1,735
Current	1,033	439

The provision for onerous contract is for one of the vessels' charter agreement as the aggregate cost required to fulfil the obligation is higher than the economic benefit to be obtained from it. The provision is calculated based on cashflow projection of the vessel's earning.

### 18. Accounts payable

The accounts payable are non-interest bearing and are normally settled on 30 days' term. Included in the Group's account payable are payable to a related party as disclosed in Note 33(a).

### 19. Revenue

	Gre	Group	
	2018	2017	
	US\$'000	US\$'000	
Arrangement and agency fee	2,575	4,989	
Asset management and administration fee	3,458	2,198	
Incentive fee	537	184	
Brokerage commission	433	479	
Total fee income	7,003	7,850	
Add: Hotel income	68,587	48,097	
Add: Non-lease component of charter hire income	17,279	16,936	
Total revenue from contract with customers	92,869	72,883	

### 134

### 20. Investment returns

	Gro	up
	2018	2017
	US\$'000	US\$'000
Realised gain on investment properties	2,417	4,350
Realised gain on investments:		
- Shipping	472	261
- Small residential property developments	186	438
- Distressed asset	1,182	-
- Listed shares	18	691
Property rental income	839	798
Fair value adjustment on investment properties	-	1,162
Fair value adjustment on investments:		
- Shipping	(9,245)	(6,221)
- Hotel and residential	-	48
- Small residential property developments	736	(9)
- Commercial office buildings	9,336	6,791
- Listed shares	(149)	270
Net loss on derivative financial instruments	(32)	(128)
	5,760	8,451

# 21. Interest income and expense

		Group	
	20	2018 2	
	US\$	'000	US\$'000
Interest income from:			
- Cash and cash equivalents		365	161
- Bridging loans		51	164
- Finance lease		450	463
		866	788
Interest expense on:			
- Borrowings	5	,815	5,347

### 22. Employee benefits expenses

	Gr	Group	
	2018	2017	
	US\$'000	US\$'000	
Salaries and benefits	18,500	16,275	
Defined contribution pension schemes	264	232	
	18,764	16,507	

# 23. Other expenses

The following items have been included in arriving at other expenses:

		Gro	oup
	Note	2018	2017
		US\$'000	US\$'000
Operating lease expenses		1,066	1,048
Investment properties operating expenses	5	259	196
Business development expenses		896	846
Professional services fees		1,746	2,188
Audit fee to auditors of the Company		447	412
Audit fee to other auditors		10	10
Non-audit fee to auditors of the Company		45	30
Non-audit fee to other auditors		6	6
Tax and public dues		275	406
Printing, stationery and library fees		224	200
Miscellaneous		349	280
		5,323	5,622
Impairment loss on financial assets			
- Corporate guarantee	30(b)	18	-
Reversal of impairment on financial assets			
- Finance lease receivable	30(b)	(3)	_
		15	-
		5,338	5,622

# 136

### 24. Income tax

The Group's taxes on assessable profits have been calculated at tax rates prevailing in the countries in which the Group operates, based on existing legislation, interpretations and practices in respect thereof.

### (a) Income tax

		Gro	oup
	Note	2018	2017
		US\$'000	US\$'000
Current income tax			
Current income taxation		382	498
Under/(over)provision in respect of prior years		39	(123)
		421	375
Deferred income tax			
Origination and reversal of temporary difference		306	321
Utilisation of previously unrecognised tax losses		(294)	(402)
	24(b)	12	(81)
Total tax expense for the year		433	294

A reconciliation between tax expense of the Group applicable to profit before tax using applicable rates and the tax expense for the year is as follows:

		Gro	up
	Note	2018	2017
		US\$'000	US\$'000
Profit before tax		4,353	9,160
Tax at domestic rates applicable to individual group entities		1,650	2,570
Tax effects of:			
Expenses not deductible for the tax purposes		12,908	6,971
Income not subject to tax		(14,117)	(9,077)
Utilisation of previously unrecognised tax losses		(294)	(402)
Deferred tax assets not recognised		190	374
Partial tax exemption and tax relief		9	(16)
Under/(over)provision in respect of prior years		39	(123)
Others		48	(3)
Tax expense for the year		433	294

### 24. Income tax (cont'd)

### (b) Deferred tax

The movements in deferred tax assets during the years were as follows:

	Note	Group Provision US\$'000
At 1 January 2017		46
Credited to income tax expense for the year	24(a)	81
Currency translation differences		2
At 31 December 2018 and at 1 January 2018		129
Charged to income tax expense for the year	24(a)	(12)
Currency translation differences		3
At 31 December 2018		120

The movements in deferred tax liabilities during the years were as follows:

US\$'000		Group
		Provision
At 1 January 2017 (504)		US\$'000
	At 1 January 2017	(504)
Currency translation differences (34)	Currency translation differences	(34)
At 31 December 2017 and at 1 January 2018 (538)	At 31 December 2017 and at 1 January 2018	(538)
Currency translation differences 28	Currency translation differences	28
At 31 December 2018 (510)	At 31 December 2018	(510)

### Unrecognised tax losses

At the end of the reporting period, the Group has tax losses of approximately US\$29.5 million (2017: US\$31.3 million) that are available for offset against future taxable profits of the companies in which the losses arose, for which no deferred tax asset is recognised due to uncertainty of its recoverability. The use of these tax losses is subject to the agreement of the tax authorities and compliance with certain provisions of the tax legislation of the respective countries in which the companies operate. The tax losses generally have no expiry date except for an amount of US\$8.6 million (2017: US\$10.1 million) which will expire between 2019 and 2023 (2017: 2018 and 2023).

### 138

### 24. Income tax (cont'd)

### (b) Deferred tax (cont'd)

Unrecognised temporary differences relating to investments in subsidiaries and joint venture

At the end of the reporting period, no deferred tax liability (2017: nil) has been recognised for taxes that would be payable on the undistributed earnings of certain of the Group's subsidiaries and joint venture as the Group has determined that undistributed earnings of its subsidiaries will not be distributed in the foreseeable future and the joint venture of the Group cannot distribute its earnings until it obtains the consent of both the venturers. At the end of the reporting period, the Group does not foresee giving such consent.

Such temporary differences for which no deferred tax liability has been recognized aggregate to US\$17.3 million (2017: US\$14.1 million). The deferred tax liability is estimated to be US\$0.9 million (2017: US\$0.7 million).

Tax consequences of proposed dividends

There are no income tax consequences (2017: nil) attached to the dividends to the shareholders proposed by the Company but not recognised as a liability in the financial statements (Note 25).

### 25. Dividends

	Group and	Group and Company		
	2018	2017		
	US\$'000	US\$'000		
Declared and paid during the financial year:				
Dividends on ordinary shares:				
- Final dividend for 2017: SG cents 6.25 per share (S\$2.9 million) (2016: SG cents 3 per share (S\$1.4 million))	2,218	1,010		
(				
	SGD'000	SGD'000		
Proposed but not recognised as a liability as at 31 December:				
Dividends on ordinary shares, subject to shareholders' approval at the AGM:				
Final dividend for 2018: SG cents 6.25 per share (2017: SG cents 6.25 per share)	2,936	2,936		
Special dividend for 2018: SG cents 0.75 per share (2017: Nil)	352	-		
	3,288	2,936		

### 26. Profit per share

Basic and diluted profit per share is calculated by dividing the profit attributable to owners of the parent by the weighted average number of ordinary shares in issue during the year. The Company did not hold any potential dilutive ordinary shares during the financial year (2017: Nil).

The following table reflects the profit and share data used in computation of basic and diluted profit per share for the financial year ended 31 December.

	Gr	Group		
	2018	2017		
Profit attributable to owners of the parent (US\$'000)	1,234	6,224		
Weighted average number of ordinary shares in issue ('000)	46,979	46,979		
Profit per share (US cents per share) - basic and diluted	2.63	13.25		

### 27. Reserves

### (a) Hedging reserve

Hedging reserve represents the gains or losses of the cash flow hedge of derivative financial instruments until the hedged financial income or financial expense is recognised or when a forecast event occurs.

### (b) Exchange reserve

Exchange reserve represents exchange differences arising from translation of the financial statements of foreign operations whose functional currencies are different from that of the Group's presentation currency.

### (c) Capital reserve

Capital reserve arose as a result of changes in the ownership interests of subsidiaries that do not result in a loss of control and were accounted for as equity transactions.

### 28. Investments in subsidiaries

	Co	Company		
	2018	2017		
	US\$'000	US\$'000		
Unlisted shares, at cost	109,276	109,276		

## 140

# 28. Investments in subsidiaries (cont'd)

### (a) Details of principal investments in subsidiaries

Details of the principal subsidiaries within the Group as at 31 December 2018 and 2017 were as follows:

Name	Country/ place of Note incorporation	Proportion of ownership interest				Principal activities and place of operation
			2018	2017		
			%	%		
Held by the Company:						
Uni-Asia Holdings Limited	(i)	Cayman Islands	100.0	100.0	Investment holding, Hong Kong	
Held through Uni-Asia Holdir	ngs Limit	ed:				
Uni-Asia Shipping Limited	(ii)	Hong Kong	100.0	100.0	Ship investment holding, Hong Kong	
Uni-Asia Hotels Limited	(ii)	Hong Kong	99.0	99.0	Investment holding, Hong Kong	
Uni-Asia Capital (Singapore) Limited	(i)	Singapore	100.0	100.0	Ship chartering arrangement, Singapore	
Uni-Asia Capital Company Limited	(ii)	Hong Kong	100.0	100.0	Property investment, Hong Kong	
Uni Ships and Management Limited	(ii)	Hong Kong	100.0	100.0	Project management, accounting and administration services, Hong Kong	
Uni-Asia Investment Ltd	(vi)	Japan	99.5	99.5	Property investment, Japan	
Uni-Asia Capital (Japan) Ltd	(vi)	Japan	100.0	100.0	Investment advisory and asset management, Japan	
Florida Containership S.A.	(ii)	Panama	100.0	100.0	Ship owning and chartering, Panama	
Fulgida Bulkship S.A.	(ii)	Panama	100.0	100.0	Ship owning and chartering, Panama	
Joule Asset Management (Pte.) Limited	(iii)	Singapore	100.0	100.0	Ship owning and chartering, Singapore	

# 28. Investments in subsidiaries (cont'd)

(a) Details of principal investments in subsidiaries (cont'd)

Name	Note	Country/ place of incorporation	Proportion of ownership interest		Principal activities and place of operation
			2018	2017	
			%	%	
Indirectly held:					
Hope Bulkship S.A.	(ii)	Panama	83.0	83.0	Ship owning and chartering, Panama
Imperial Bulkship S.A.	(ii)	Panama	100.0	100.0	Ship owning and chartering, Panama
Jade Bulkship S.A.	(ii)	Panama	100.0	100.0	Ship owning and chartering, Panama
Karat Bulkship S.A.	(ii)	Panama	100.0	100.0	Ship owning and chartering, Panama
Luna Bulkship S.A.	(vii)	Panama	-	100.0	Ship owning and chartering, Panama
Jubilee Bulkship S.A.	(ii)	Panama	100.0	100.0	Ship owning and chartering, Panama
Mable Bulkship S.A.	(ii)	Panama	100.0	100.0	Ship owning and chartering, Panama
Nora Bulkship S.A.	(ii)	Panama	100.0	100.0	Ship owning and chartering, Panama
Regina Bulkship S.A.	(ii)	Panama	51.0	51.0	Ship owning and chartering, Panama
Uni Ships and Management (Taiwan) Limited	(vi)	Taiwan	100.0	100.0	Promoting ship- related services, Taiwan
Uni Ships and Management Korea Ltd.	(vi)	South Korea	100.0	100.0	Promoting ship- related services, South Korea
Wealth Ocean Ship Management (Shanghai) Co., Ltd	(iv)	People's Republic of China	51.0	51.0	Ship management, China

### 142

### 28. Investments in subsidiaries (cont'd)

### (a) Details of principal investments in subsidiaries (cont'd)

Name	Note	Country/ place of incorporation	Proportion of ownership interest		Principal activities and place of operation
			2018	2017	
			%	%	
Indirectly held: (cont'd)					
Uni-Asia Guangzhou Property Management Company Limited	(v)	People's Republic of China	100.0	100.0	Property investment, China
United Wise Capital Investment Limited	(ii)	Hong Kong	69.6	69.6	Property investment, Hong Kong
Vista Hotel Management Co., Ltd	(vi)	Japan	99.0	99.0	Hotel management and operator, Japan
Sun Vista Naha Co., Ltd.	(vi)	Japan	99.0	99.0	Hotel management and operator, Japan
Arena Godo Kaisha	(vi)	Japan	99.5	99.5	Ship owning and chartering, Japan

### <u>Notes</u>

- (i) Audited by Ernst & Young LLP, Singapore;
- (ii) Audited by Ernst & Young, Hong Kong;
- (iii) Audited by RT LLP, Singapore;
- (iv) Audited by上海光华会计师事务所, PRC;
- (v) Audited by广州正大中信会计师事务所, PRC; and
- (vi) Not required to be audited under the laws of the country of incorporation.
- (vii) Liquidated on 31 October 2018.

The table in the previous page lists the subsidiaries of the Company which, in the opinion of the directors, principally affected the results for the year or formed a substantial portion of the net assets of the Group. To give details of other subsidiaries would, in the opinion of the directors, result in particulars of excessive length.

### Compliance with Rule 1207(6) of the SGX-ST Listing Manual

In appointing the audit firms for the Group, the Audit Committee and the Board of Directors of the Company are satisfied that the Group has complied with Listing Rules 712, 715 and 716.

#### 28. Investments in subsidiaries (cont'd)

- (b) The amounts due from subsidiaries are unsecured, interest-free and have no fixed term of repayment and will be settled in cash.
- (c) Corporate guarantees provided to banks/lenders for loans taken by subsidiaries amounted to US\$123.1 million (2017: US\$150.1 million).

#### 29. Deconsolidation and consolidation of consolidated entities

#### (a) Deconsolidation of a consolidated entity

During the year, the Group dissolve the investment in GK Alero 13 and GK Alero 19 after the investments had been dormant following the disposal of their small residential properties.

The value of assets and liabilities of these consolidated entities recorded in the consolidated financial statements as at date of disposal, and the effects of the disposal were:

	2018
	US\$'000
Cash and bank balances	19
Due to Tokumei Kumiai investors	(2)
Other payables and accruals	(7)
Net identifiable assets derecognised	10
Cumulated exchange difference in respect of the net assets of a consolidated entity reclassified from equity on deconsolidation	4
Loss on deconsolidation of consolidated entities	6
Net cash flow arising from deconsolidation:	
Cash and bank balance disposed off	(19)

The loss on deconsolidation of consolidated entities of US\$6,000 was include in investment returns – realised gain/(loss) on investments in profit or loss.

#### (b) Consolidation of a consolidated entity

In 2017, GK CJ Investment, a Godo Kaisha entity which the Group invests as a subordinated Tokumei Kumiai ("TK") investor, redeemed the TK interests held by the senior TK investor. As a result, the Group becomes the sole TK investor of GK CJ Investment. As the Group's wholly owned subsidiary, Uni-Asia Capital (Japan) Ltd is the asset manager of GK CJ Investment, the Group is deemed to have control of GK CJ Investment upon the senior TK investor's redemption, and accordingly, GK CJ Investment is consolidated into the Group accounts. At initial consolidation, the cash balance of US\$1.6 million, property, plant and equipment of US\$22.3 million and borrowings of US\$25.6 million were in the books of GK CJ Investment.

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## 30. Financial risk management

The Group has exposure to the following risks arising from financial instruments:

- market risk (which includes currency risk, interest rate risk and price risk)
- credit risk
- liquidity risk

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital.

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Group Audit Committee oversees how management monitors compliance with the Group's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The Group Audit Committee is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

The Group's Management Committee manages the Group's risk management policies and procedures, and ensures that the Group responds swiftly to changes in risks. Sub-committees are established to assess risks on a more frequent basis.

#### (a) Market risk

Market risk is the risk that the value of a financial instrument and investments will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual financial instrument or factors affecting all financial instruments traded in or indexed to a market. The Group is exposed to market risk on financial instruments and investments that are valued at market prices which primarily consist of investments in shipping, properties and hotels, loans and marketable securities.

#### (i) Currency risk

The Group's revenue and expenses are mainly denominated in the respective functional currencies of Group entities. The Group's main exposure to currency risk is on borrowings that are denominated in a currency other than the respective functional currencies of Group entities. This pertains to foreign exchange risk related to the principal amounts of the Group's JPY bank loans taken by USD functional currency Group entities. The Group may use forward exchange contracts to hedge its currency risk, most with a maturity of less than one year from the reporting date. Such contracts generally are designated as cash flow hedges.

Interest on borrowings is denominated in the currency of the borrowing. Generally, borrowings are denominated in currencies that match the cash flows generated by the underlying operations of the Group, primarily USD, but also JPY and HKD. This provides an economic hedge without derivatives being entered into and therefore hedge accounting is not applied in these circumstances.

## 30. Financial risk management (cont'd)

#### (a) Market risk (cont'd)

(i) Currency risk (cont'd)

In respect of other monetary assets and liabilities denominated in a currency other than the respective functional currencies of Group entities, such exposure is small, but when necessary, the Group will ensure its net exposure is kept to an acceptable level by buying or selling foreign currencies at spot rates when necessary to address short-term imbalances.

The Group is also exposed to currency translation risk arising from its net investments in foreign operations including Japan and People's Republic of China. These net investments are not hedged as such investments are long term in nature.

The summary of quantitative data about the Group's exposure to currency risk that are denominated in a currency other than the respective functional currencies of Group entities is as follows:

JPY denominated balances

	Gro	Group		
	2018	2017		
	US\$'000	US\$'000		
Accounts receivable	-	1		
Cash and bank balances	1,325	2,843		
Borrowings	(19,300)	(25,075)		
Other payables and accruals	(160)	(141)		
Net exposure	(18,135)	(22,372)		

Assuming a 5% change in USD against the JPY with all other variables being held constant, the effects arising from the net exposure will be as follows:

	Group		
	Profit before tax		
	2018	2018 2017	
	US\$'000	US\$'000	
USD against JPY:			
- Strengthened	864	1,065	
- Weakened	(955)	(1,177)	

# 30. Financial risk management (cont'd)

#### (a) Market risk (cont'd)

(ii) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate from changes in market interest rates and the cash flow risks associated with the variability of cash flows from floating rate financial instruments. The Group is exposed to interest rate risk from interest rate re-pricing differences between loans, borrowings and cash and cash equivalents.

The Group's cash balances are kept in interest bearing current accounts and on term deposits to maximise the level of return while maintaining an adequate level of liquidity. The Group's borrowings at variable rates are denominated in USD and JPY.

The Group may manage its interest rate risk through the use of interest rate swaps. These are commitments to exchange one set of cash flows for another. Swaps result in an economic exchange of currencies or interest rates (e.g., fixed rate for floating rate) or a combination of all these (i.e., cross-currency interest rate swaps).

As at 31 December 2018, if USD market interest rates had been 100 basis point higher/ lower with other variables held constant, profit before tax for the year would have been US\$264,000 (2017: US\$321,000) lower/higher, mainly as a result of higher/lower net interest expense incurred on floating rate financial instruments after taking into account the effect of interest rate swaps.

As at 31 December 2018, if JPY market interest rates had been 40 basis point higher/ lower with other variables held constant, profit before tax for the year would have been US\$103,000 (2017:US\$182,000) lower/higher, mainly as a result of higher/lower net interest expense incurred on floating rate financial instruments.

(iii) Price risk

The Group is exposed to price risk on the shipping, hotel and property investments (including investment properties) because the investments are classified on the balance sheets at fair value through profit or loss or at the lower of carrying values or recoverable amount. The Group seeks to manage such risk exposure by keeping a balanced portfolio, performing due diligence procedures, conducting routine analysis and updates on the market and investing through specialised fund structures. The Group maintains a diversified investment portfolio in shipping, hotel, residential, commercial office building and other alternative asset classes.

#### 30. Financial risk management (cont'd)

#### (a) Market risk (cont'd)

(iii) Price risk (cont'd)

Assuming a 1% change in prices across the board in the respective investments with all other variables including tax rate being held constant, the effect on the Group's investment portfolio would be as follows:

	20	18	2017	
	Effect on portfolio	Portfolio percentage	Effect on portfolio	Portfolio percentage
	US\$'million	%	US\$'million	%
Investments in:				
Shipping entities or fund	0.1	11	0.5	26
Entities holding small residential property development projects in Japan	0.2	31	0.1	23
Entities holding commercial office building developments in Hong Kong	0.3	52	0.5	48

#### (b) Credit risk

Credit risk is the risk of loss resulting from the failure of counterparties to meet the terms of their obligations under a financial instrument or customer contract. The Group is exposed to credit risk from accounts receivable, finance lease receivable, rental deposits and loans receivable, deposits with banks and financial institutions, foreign exchange transactions, other financial instruments and counterparty default risk from investing activities. The Group seeks to minimise these risks by performing detailed reviews of loan counterparties or asset issuers and by either selling on participated loans to other parties or entering into offsetting loans payable when management wishes to preserve the Group's liquidity.

The Group deals only with customers of good credit standing and the loans are currently extended only to investees or related companies. Lastly, the business of hotel operation is conducted largely on cash basis. Under special circumstances, credit may be offered to corporate account holders but this represents a very marginal part of hotel business.

The bank balances and pledged deposits are deposited with creditworthy banks with no recent history of default.

The Group and Company performs detailed reviews of loan counterparties or asset issuers by reference to qualitative and quantitative credit indicators that are available without undue cost or effort and that is determined to be predictive of the risk of default including applying expert credit judgment. These credit indicators vary depending on the nature of the exposure and the type of counterparties.

## 30. Financial risk management (cont'd)

#### (b) Credit risk (cont'd)

The Group assesses impairment at the individual exposure level and performs a detailed credit review on the counterparty and assesses the risk of default based on available financial information, account conduct and industry information that are determined to be forward looking in nature. The Group determines that the risk of default has significantly increased for a particular counterparty based on financial indicators such as negative working capital, net losses or net operating cash outflows for a prolonged period. As a practical expedient, where market data is available for certain individual exposures such as CDS prices on the counterparties issued debt securities, a threshold is determined whereby CDS price increases beyond that set threshold is used as a criteria to determine significant increases in credit risk. In addition, as a backstop, the Group and Company considers significant increases in credit risk to have occurred no later than when an asset is more than 30 days past due. Where the risk of default has increased significantly since origination for a particular exposure, the Group and Company reclassifies the exposure to the "underperforming exposures" category, in line with its accounting policy.

For all credit exposures, the Group and Company considers default to have occurred no later than when an asset is more than 60 days past due.

For the current financial year, there were no credit exposures that were written off or modified.

ECLs are calculated using three main components, i.e. a probability of default (PD), a loss given default (LGD) and an exposure at default (EAD). These parameters are derived from available market data such as CDS prices, PD models based on financial information of comparable companies, historical default research and studies conducted by third party credit rating agencies and the Group's own historical loss experience, combined with current and forward-looking customer and industry information. For accounting purposes, the 12-months and lifetime PD represent the expected point-in-time probability of a default over the next 12 months and remaining lifetime of the financial instrument, respectively, based on conditions existing at the balance sheet date and future economic conditions that affect credit risk. The LGD represents expected loss conditional on default, taking into account the mitigating effect of collateral, its expected value when realised and the time value of money. The EAD represents the expected exposure at default, taking into account the repayment of principal and interest from the balance sheet date to the default event.

ECL is measured over the maximum contractual period over which the Group and Company is exposed to credit risk. The maximum contractual period extends to the date at which the Group and Company has the right to require repayment of a loan or receivable or terminate a loan commitment or guarantee.

#### (b) Credit risk (cont'd)

The loss allowance provision for debt securities at amortised cost and loans as at 31 December 2018 reconciles to the opening loss allowance for that provision as follows:

	Finance lease receivable	Corporate guarantees provided to financial institutions for borrowings of investee companies
Group	Lifetime ECL not credit impaired	12-month ECL
	US\$'000	US\$'000
As reported on 1 January 2018	-	_
Restated on adoption of IFRS 9	15	-
Charge to income statement due to origination, purchase, repayment or derecognition	(3)	18
Balance at 31 December 2018	12	18

The gross carrying amount of finance lease receivables and corporate guarantees provided to financial institutions for borrowings of investee companies are disclosed in Note 32(d) and 28(c) respectively.

	Corporate guarantees provided to financial institutions for borrowings of investee companies
Company	12-month ECL
	US\$'000
As reported on 1 January 2018 Charge to income statement due to origination, purchase,	-
repayment or derecognition	18
Balance at 31 December 2018	18

#### 30. Financial risk management (cont'd)

#### (b) Credit risk (cont'd)

The changes in the Group ECLs were mainly driven by the net decrease in gross outstanding finance lease receivable. There were no financial assets that moved between stages and no new impaired financial assets in the financial year ended 31 December 2018.

The changes in the Group ECLs were mainly driven by the changes in the 12-month probability default rate. There were no financial assets that moved between stages and no new impaired financial assets in the financial year ended 31 December 2018.

#### Group

As the Group does not hold any collateral, the maximum exposure to credit risk for the finance lease receivables is the gross carrying amount of the finance lease receivables and the notional amounts of corporate guarantees as follows:

	2018	2017
	US\$'000	US\$'000
Finance lease receivable	7,802	8,007
Corporate guarantees provided to financial institutions for borrowings of investee companies	5,038	10,600
	12,840	18,607

As at 1 January 2018 and 31 December 2018, all financial assets were either "performing exposures" for those measured for ECL under the general approach or unimpaired for those where the simplified approach was used. There were no financial assets that moved between stages and no new impaired financial assets in the financial year ended 31 December 2018.

#### 30. Financial risk management (cont'd)

#### (c) Liquidity risk

The Group manages liquidity risk by maintaining sufficient cash and marketable securities and the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions in order to meet ongoing normal operating commitment and capital investment requirement. The table below analyses the maturity profile of the Group's financial liabilities (including derivative financial instruments) based on contractual undiscounted cash flows:

Group	Less than 1 year US\$'000	1 year to 5 years US\$'000	Over 5 years US\$'000	<b>Total</b> US\$'000
2018				
Non-derivative cash flows				
Financial liabilities				
Borrowings (including interests)	74,546	76,746	39,546	190,838
Due to Tokumei Kumiai investors	2,307	_	-	2,307
Financial liabilities included in accounts payable, other				
payables and accruals	10,494	-	79	10,573
	87,347	76,746	39,625	203,718
Derivative cash flows				
Cash inflows	2,626	4,696	350	7,672
Cash outflows	(2,344)	(4,815)	(360)	(7,519)
	282	(119)	(10)	153
2017				
Non-derivative cash flows				
Financial liabilities				
Borrowings (including interests)	71,853	131,312	27,554	230,719
Due to Tokumei Kumiai investors	2,359	-	-	2,359
Financial liabilities included in accounts payable, other				
payables and accruals	9,608	-	77	9,685
	83,820	131,312	27,631	242,763
Derivative cash flows				
Cash inflows	4,458	2,133	-	6,591
Cash outflows	(4,414)	(1,811)	-	(6,225)
	44	322	-	366

## 30. Financial risk management (cont'd)

#### (d) Capital management

In the near term, the Group's objective in managing capital is to maintain an optimal capital structure in order to expand the size of the Group's investment portfolio. In order to maintain or achieve an optimal capital structure, the Group may adjust the amount of dividend payment, return capital to shareholders, issue new shares, buy back issued shares, obtain new borrowings or sell investments to reduce borrowings. The Group conducts regular cash flow analysis to determine the capital requirement of each department and the cash flow and financial position of all business activities in order to closely monitor the cash flow and capital structure of the Group. The Group may monitor capital using the gearing ratio, which is net debt divided by total equity.

	Gro	Group		
	2018	2017		
	US\$'000	US\$'000		
Borrowings	180,718	216,805		
Due to Tokumei Kumiai investors	2,307	2,359		
Derivative financial instruments	498	235		
Financial liabilities included in accounts payable, other payables and accruals	11,319	10,327		
Less: cash and bank balances	(43,462)	(40,556)		
Net debt	151,380	189,170		
Total equity	133,332	135,965		
Gearing ratio	113.5%	139.1%		

## 31. Assets and liabilities measured at fair value

Financial instruments at fair value through profit or loss are designated upon initial recognition except for investment in listed shares are categorised as held for trading. Derivatives are categorised as held for trading unless they are designated as hedges.

The carrying value of financial instruments by classes as at the end of the reporting period are as follows:

Group	Financial assets at amortised cost	Financial liabilities at amortised cost	Financial assets at fair value through profit or loss	Derivative used for hedging
	US\$'000	US\$'000	US\$'000	US\$'000
2018				
Financial assets				
Investments - listed	-	-	1,063	-
Investments - unlisted	-	-	37,055	-
Rental deposit	7,083	-	-	-
Derivative financial instruments	-	-	-	682
Finance lease receivable	7,790	-	-	-
Accounts receivable	7,164	-	-	-
Financial assets included in prepayments, deposits and	1 000			
other receivables	1,339	-	-	-
Deposits pledged as collateral	3,236	-	-	-
Cash and bank balances	43,462		-	-
	70,074	_	38,118	682
Financial liabilities				
Borrowings	-	(180,718)	-	-
Due to Tokumei Kumiai investors	-	(2,307)	-	_
Derivative financial instruments	-	_	-	(498)
Financial liabilities included in accounts payable, other payables				
and accruals		(11,319)	-	
		(194,344)	-	(498)

# 31. Assets and liabilities measured at fair value (cont'd)

Group	Financial assets at amortised cost	Financial liabilities at amortised cost	Financial assets at fair value through profit or loss	Derivative used for hedging
	US\$'000	US\$'000	US\$'000	US\$'000
2017				
Financial assets				
Investments - listed	-	_	1,212	_
Investments - unlisted	-	_	56,758	-
Rental deposit	4,567	-	-	-
Derivative financial instruments	-	-	21	586
Finance lease receivable	8,007	-	-	-
Accounts receivable	5,588	-	-	-
Financial assets included in prepayments, deposits and other receivables	2,433			
		-	-	-
Deposits pledged as collateral Cash and bank balances	3,847 40,556	-	-	-
Cash and Dank Dalances	64,998	-	57,991	586
Financial liabilities				
Borrowings	_	(216,805)	_	-
Due to Tokumei Kumiai investors	-	(2,359)	_	-
Derivative financial instruments	_	_	_	(235)
Financial liabilities included in accounts payable, other payables				
and accruals		(10,327)	-	-
	-	(229,491)	-	(235)

## 31. Assets and liabilities measured at fair value (cont'd)

Company	Financial assets at amortised cost US\$'000	Financial liabilities at amortised cost US\$'000
2018		
Financial assets		
Amounts due from subsidiaries	2,001	-
Financial assets included in prepayments, deposits and other receivables	1	_
Cash and bank balances	948	-
	2,950	-
Financial liabilities		
Amounts due to subsidiaries	-	(10)
Financial liabilities included in accounts payable,		
other and accruals		(262)
		(272)
2017		
Financial assets		
Amounts due from subsidiaries	1,824	-
Cash and bank balances	76	-
	1,900	-
Financial liabilities		
Financial liabilities included in accounts payable, other and accruals		(102)

#### (a) Fair value hierarchy

The Group categorises fair value measurements using a fair value hierarchy that is depended on the valuation inputs used as follows:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3 Inputs for the assets or liabilities that are not based on observable market data (i.e., unobservable inputs).

# 156

## 31. Assets and liabilities measured at fair value (cont'd)

#### (a) Fair value hierarchy (cont'd)

Analysis of each class of assets and liabilities measured at fair value by level of fair value hierarchy as at the end of the reporting period was as follows:

Group	Level 1 US\$'000	Level 2 US\$'000	Level 3 US\$'000	<b>Total</b> US\$'000
2018				
Recurring fair value measurements				
Financial assets				
<u>Fair value through profit or loss</u>				
Unlisted shares				
- Shipping	-	-	5,071	5,071
- Hotel	-	-	6	6
- Residential	-	-	43	43
- Commercial office buildings	-	14,001	14,784	28,785
<ul> <li>Small residential property developments</li> </ul>	-	-	2,366	2,366
Unlisted performance notes				
- Shipping	-	-	784	784
Listed shares	1,063	-	-	1,063
Derivatives designated as hedge				
Interest rate swaps	-	682	_	682
	1,063	14,683	23,054	38,800
Non-financial assets				
Investment properties	-	5,223	11,025	16,248
-	1,063	19,906	34,079	55,048
Financial liabilities				
Derivatives designated as hedge				
Interest rate swaps	-	234	-	234
Cross currency rate swap	-	264	-	264
-	-	498	_	498

# 31. Assets and liabilities measured at fair value (cont'd)

# (a) Fair value hierarchy (cont'd)

Group	Level 1	Level 2	Level 3	Total
	US\$'000	US\$'000	US\$'000	US\$'000
2017				
Recurring fair value measurements				
Financial assets				
Fair value through profit or loss				
Unlisted shares				
- Shipping	-	_	16,028	16,028
- Hotel	-	_	5	5
- Residential	-	-	34	34
- Commercial office buildings	-	-	34,635	34,635
- Small residential property				
developments	-	-	3,469	3,469
Unlisted performance notes				
- Shipping	_	_	2,587	2,587
			,	
Listed shares	1,212	-	-	1,212
Forward currency contracts	_	21	_	21
Derivatives designated as hedge				
Interest rate swaps	-	586	-	586
	1,212	607	56,758	58,577
Non-financial assets				
Investment properties	_	_	14,975	14,975
	1,212	607	71,733	73,552
=	· · ·			
Financial liabilities				
Derivatives designated as hedge				
Interest rate swaps	_	(235)		(235)

## 31. Assets and liabilities measured at fair value (cont'd)

#### (a) Fair value hierarchy (cont'd)

The movements in fair value measurements in Level 3 during the years were as follows:

Group	Unlisted shares	Investment properties	Total
	US\$'000	US\$'000	US\$'000
At 1 January 2017	45,113	13,949	59,062
Fair value adjustment recognised in profit or loss	609	1,162	1,771
Purchases	8,821	9,528	18,349
Disposals	(3,282)	(10,256)	(13,538)
Arising from consolidation of a consolidated entity	(827)	_	(827)
Conversion from loan receivables	6,531	_	6,531
Currency translation differences	(207)	592	385
At 31 December 2017 and at 1 January 2018	56,758	14,975	71,733
Fair value adjustment recognised in profit or loss	999	_	999
Purchases	3,307	5,041	8,348
Disposals	(23,294)	(9,164)	(32,458)
Income proceeds from investment	(14,674)	-	(14,674)
Currency translation differences	(42)	173	131
At 31 December 2018	23,054	11,025	34,079

During the years 2018 and 2017, there was no transfer of fair value measurements between Levels 1 and 2.

#### (b) Level 2 fair value measurements

The following is a description of the valuation techniques and inputs used in the fair value measurement for assets and liabilities that are categorised within Level 2 of the fair value hierarchy:

Derivative financial instruments

Forward currency contracts and interest rate swap contracts are valued using a valuation technique with market observable inputs. The most frequently applied valuation techniques include forward pricing and swap models, using present value calculations. The models incorporate various inputs including the credit quality of counterparties, foreign exchange spot and forward rates, interest rate curves and forward rate curves.

## 31. Assets and liabilities measured at fair value (cont'd)

## (c) Level 3 fair value measurements

Description of significant unobservable inputs used in Level 3 fair value measurements are as follows:

		Fair v	alue at				
Descriptions	Note	31 December 2018	31 December 2017	Valuation techniques	Significant unobservable inputs	Ra 2018	nge 2017
		US\$'000	US\$'000				
Commercial office	building	:					
- Unlisted shares	(i)	7,915	34,635	Income approach	Gross development value per square foot	HK\$18,000	HK\$17,000- HK\$20,000
					Discount rate	5.0%	5.0%
					Development cost per square foot	HK\$3,000 <sup>1</sup>	HK\$3,600
	(ii)	6,869	-	Market comparable approach	Adjustments on market transaction price based on valuer's assumption <sup>2</sup>	5.0 -15.0%	-
- Investment properties	(iii)	1,707	1,804	Income approach	Long term sustainable growth rate	1%	1%
					Capitalisation rate	3.42%	3.43%
Shipping:							
- Unlisted shares and unlisted	(iv)	5,746	18,509	Income approach	Daily charter rate	US\$5,000- US\$27,000	US\$5,000 - US\$27,000
performance notes					Terminal value	US\$8 million- US\$10million	US\$15million- US\$18million
					Discount rate	6.3% - 7.2%	5.6% - 6.3%
Small residential p	oroperty o	development	s:				
- Investment properties	(iv)	9,318	13,171	Income approach	<u>Property completed:</u> Discount rate/Gross capitalisation rate	5.0% - 5.8%	5.9%
					Monthly rental per square meter	JPY4,000	JPY4,000
				Income approach	<u>Property under</u> <u>construction:</u> Gross development value per square meter	-	JPY1.0 million
					Development cost per square meter	-	JPY0.3 million
					Discount rate	-	5.0%

<sup>1</sup> include contingency cost

<sup>2</sup> the adjustments are made for any difference in the nature, location or condition of the specific property

#### 31. Assets and liabilities measured at fair value (cont'd)

#### (c) Level 3 Fair value measurements (cont'd)

The following table shows the impact on the Level 3 fair value measurement of assets and liabilities that are sensitive to changes in unobservable inputs that reflect reasonably possible alternative assumptions. The positive and negative effects are approximately the same unless stated otherwise.

Note	Descriptions	Significant unobservable inputs	Percentage change	2018 Impact of percentage change in inputs on profit before tax US\$`000	2017 Impact of 1% change in inputs on profit before tax US\$'000
	Commercial office b	uilding:			
(i)	- Unlisted shares	Gross development value per square foot	10%	1,549	608
		Discount rate	(2%)	191	237
		Development cost per square foot	(5%)	270	222
		Adjustments on market transaction price based on valuer's assumption	15%	721	-
	Shipping:				
(iii)	- Unlisted shares	Daily charter rate	5%	135	54
	and unlisted performance notes	Selling price at end of lease term $^{\rm 1}$	15%	56	252
		Discount rate	1%	(60)	(1,398)

<sup>1</sup> There are no negative effect as the investments with this input are already nil balance.

#### (d) Valuation policies and procedures

Management oversees the Group's financial reporting valuation process and is responsible for setting and documenting the Group's valuation policies and procedures.

For valuation performed by external valuation experts, management reviews the appropriateness of the valuation methodologies and assumptions adopted as well as evaluates the appropriateness and reliability of the inputs (including those developed internally by the Group) used in the valuations.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the financial year ended 31 December 2018

#### 31. Assets and liabilities measured at fair value (cont'd)

#### (d) Valuation policies and procedures (cont'd)

In selecting the appropriate valuation models and inputs to be adopted for each valuation that uses significant non-observable inputs, external valuation experts are requested to calibrate the valuation models and inputs to actual market transactions (which may include transactions entered into by the Group with third parties as appropriate) that are relevant to the valuation if such information are reasonably available.

Significant changes in fair value measurements from period to period are evaluated by management for reasonableness. Key drivers of the changes are identified and assessed for reasonableness against relevant information from independent sources or internal sources if necessary and appropriate.

Management documents and reports its analysis and results of the external valuations to the Board of Directors on a quarterly basis.

# (e) Fair value of financial instruments by classes that are not carried at fair value and whose carrying amounts are reasonable approximation of fair value

Loans receivable, accounts receivable, amounts due from subsidiaries, other receivables, deposits pledged as collateral, cash and bank balances, borrowings, due to Tokumei Kumiai investors, accounts payable, amounts due to subsidiaries, other payables and accruals

The carrying amounts of these financial assets and liabilities other than loans receivable and borrowings at fixed rate are reasonable approximation of fair values due to their short-term nature or that they are floating rate instruments that are re-priced to market interest rates on or near the end of the reporting period.

The carrying amount of loans receivable and borrowings at fixed rate are reasonable approximation of fair values, either due to their short-term nature or that they are fixed rate instruments, which the fixed interest rate are reasonable approximation of market floating rates on or near the end of the reporting period.

#### 32. Commitments

#### (a) Capital commitments

Capital expenditure contracted for at the end of the reporting period but not recognised in the consolidated financial statements of the Group was as follows:

	Group		
	2018	2017	
	US\$'000	US\$'000	
Capital commitments in respect of:			
- Investment properties under construction	2,450	783	

# 162

#### 32. Commitments (cont'd)

#### (b) Operating lease commitments - the Group as lessee

The Group leases certain of its office and hotel properties and office equipments under operating lease arrangements. The remaining term for the leases range from nine days to thirty years.

At the end of the reporting period, the Group and the Company had total future minimum lease payments under non-cancellable operating leases falling due were as follows:

	Gro	oup
	2018	2017
	US\$'000	US\$'000
Premises and office equipment		
Within one year	1,261	1,191
Later than one year and not later than five years	1,419	369
	2,680	1,560
Hotel properties		
Within one year	21,346	13,648
Later than one year and not later than five years	83,810	48,154
Later than five years	200,474	75,160
	305,630	136,962

## (c) Operating lease commitments - the Group as lessor

The Group has entered leases for certain of its investment properties and vessels and subleases a portion of the hotel under operating lease arrangements. These non-cancellable leases have remaining lease terms range from one month to three years.

Future minimum income receivables under non-cancellable operating leases at the end of the reporting period were as follows:

	Gro	Group		
	2018	2017		
	US\$'000	US\$'000		
Rental income from investment properties				
Within one year	332	244		
Later than one year and not later than five years	158	25		
	490	269		

#### 32. Commitments (cont'd)

#### (c) Operating lease commitments - the Group as lessor (cont'd)

	Gre	Group		
	2018	2017		
	US\$'000	US\$'000		
Charter income from vessels/vessels under construction				
Within one year	23,966	26,888		
Later than one year and not later than five years	12,467	26,474		
	36,433	53,362		
Hotel income from hotel under management				
Within one year	42	62		
Later than one year and not later than five years	-	36		
	42	98		

### (d) Finance lease commitment - the Group as lessor

The Group has a finance lease for one vessel. The original term of the lease is 5 years and at the expiration of the lease, the lessee will purchase the vessel.

Future minimum lease receivable under finance lease together with the present value of net minimum lease receivable were as follows:

	Group			
	Minimum lease receivable		Present value of receivable (gross amounts)	
	2018	2017	2018	2017
	US\$'000	US\$'000	US\$'000	US\$'000
Within one year	822	805	393	364
Later than one year and not later than five years	7,626	8,276	7,409	7,643
Total minimum lease receivable	8,448	9,081	7,802	8,007
Less: Unearned interest income	(646)	(1,074)	-	_
Present value of minimum lease receivable	7,802	8,007	7,802	8,007

As at 31 December 2018, provision for expected credit loss associated to finance lease commitment amounting to US\$12,000 (US\$15,000), is disclosed in Note 30(b).

## 32. Commitments (cont'd)

#### (e) Investment commitments

	Gr	Group		
	2018	2017		
	US\$'million	US\$'million		
Loan investments	2.2	2.6		
Loan to joint venture/associate companies	0.4	3.9		
	2.6	6.5		

#### 33. Related party transactions

(a) In addition to the information disclosed elsewhere in the consolidated financial statements, the following transactions took place between the Group and related parties in the normal course of business:

		20	18	20	17
Group	Notes	Investee companies	Other related companies	Investee companies	Other related companies
		US\$'000	US\$'000	US\$'000	US\$'000
Consolidated income statement					
Fee income					
Arrangement and agency fee		527	1,369	245	1,750
Brokerage commission		473	-	366	-
Incentive fee		161	-	164	-
Asset management and administration fee		2,019	90	1,722	-
Investment returns					
Realised gain on investments					
- Shipping		455	-	245	-
- Gain on derivative financial instruments		-	-	1	-
Interest income from participation in bridging					
loan	21	49	-	164	-
Other income		-	-	27	-
Interest expense on borrowings		-	78	-	78

#### 33. Related party transactions (cont'd)

(a) In addition to the information disclosed elsewhere in the consolidated financial statements, the following transactions took place between the Group and related parties in the normal course of business:

		20	18	20	17
Group	Notes	Investee companies US\$'000	Other related companies US\$'000	Investee companies US\$'000	Other related companies US\$'000
Consolidated balance sheets					
Accounts receivable - current		377	7	91	6
Borrowings - current		-	-	(4,606)	_
Borrowings - non-current		-	(5,106)	-	(5,118)
Accounts payable		(5)	_	(3)	-
Other payable		-	(14)	-	(14)
Corporate guarantees provided to banks/ lenders	28(c)	5,038	-	10,600	-

Other related companies refer to shareholders of the Group, who fit the definition of related parties and entities invested by an investee company.

#### (b) Compensation of key management personnel and directors

	Gro	Group	
	2018 2017		
	US\$'000	US\$'000	
Short-term benefits	2,507	2,542	
Employer's contribution to defined contribution plans	61	65	
Other welfare and allowances	613	387	
	3,181	2,994	

Included in the above is total compensation to directors of the Group amounting to US\$1,955,000 (2017: US\$1,272,000).

The compensation of directors and key management personnel is reviewed by the remuneration committee and is subject to the necessary approval.

## 166

## 34. Events occurring after the reporting period

On 12 February 2019, a consolidated entity of the Group, GK CJ Investment has completed the sale of its hotel property for a net cash consideration of approximately JPY3.1 billion (US\$28 million).

### 35. Approval of the financial statements

The financial statements of the Group for the year ended 31 December 2018 were authorised for issue in accordance with a resolution of the directors on 15 March 2019.

As at 12 March 2019

## SHARE CAPITAL AS AT 12 MARCH 2019

Number of Issued Shares	:	46,979,280
Share Capital	:	USD109,275,956
Class of Shares	:	Ordinary Shares
Voting Rights	:	one vote for every ordinary share

The Company has no subsidiary holdings and treasury shares as at 12 March 2019.

## DISTRIBUTION OF SHAREHOLDERS BY SIZE OF SHAREHOLDINGS AS AT 12 MARCH 2019

SIZE OF SHAREHOLDINGS	NO. OF SHAREHOLDERS	% OF SHAREHOLDINGS	NO. OF SHARES	% OF SHAREHOLDINGS
1 - 99	37	1.21	899	0.00
100 - 1,000	1,294	42.18	791,118	1.69
1,001 - 10,000	1,486	48.43	5,695,447	12.12
10,001 - 1,000,000	244	7.95	12,839,121	27.33
1,000,001 - and above	7	0.23	27,652,695	58.86
Grand Total	3,068	100.00	46,979,280	100.00

## **TOP 20 LARGEST SHAREHOLDERS AS AT 12 MARCH 2019**

		NO. OF	% OF
	NAME OF SHAREHOLDER	SHARES	SHAREHOLDINGS
1	DBS VICKERS SECURITIES (SINGAPORE) PTE LTD	16,402,511	34.91
2	EVERGREEN INTERNATIONAL S.A	4,687,500	9.98
3	DBS NOMINEES PTE LTD	2,219,652	4.72
4	HAM YONG KWAN	1,116,400	2.38
5	MICHIO TANAMOTO	1,100,312	2.34
6	CITIBANK NOMINEES SINGAPORE PTE LTD	1,092,400	2.33
7	MASAKI FUKUMORI	1,033,920	2.20
8	YOSHIDA KAZUHIKO	895,312	1.91
9	LI YAN	660,570	1.41
10	NG HWEE KOON	569,170	1.21
11	OCBC SECURITIES PRIVATE LTD	536,430	1.14
12	KENJI FUKUYADO	430,000	0.92
13	PHILLIP SECURITIES PTE LTD	363,190	0.77
14	LECK HANG WEI	360,000	0.77
15	MAYBANK KIM ENG SECURITIES PTE LTD	331,683	0.71
16	ANG KONG MENG	302,900	0.64
17	UOB KAY HIAN PTE LTD	263,250	0.56
18	PHONG CHONG YEE	251,000	0.53
19	WONG YUN HEY	231,800	0.49
20	GOH HOCK CHAN	186,010	0.40
	TOTAL	33,034,010	70.32

# **STATISTICS OF SHAREHOLDINGS**

As at 12 March 2019

# SUBSTANTIAL SHAREHOLDERS as at 12 March 2019

as shown in the Company's Register of Substantial Shareholders

Name of Substantial Shareholders	Shareholding registered in name of substantial shareholders		Other shareholdings in which substantial shareholders are deemed to have an interest	
	No of Shares	% of Issued Shares	No of Shares	% of Issued Shares
Yamasa Co., Ltd	-	-	15,721,411 <sup>(1)</sup>	33.46%
Evergreen International S.A	4,687,500	9.98%	-	-

Notes:-

(1) Shares registered in the name of DBS Vickers Securities (Singapore) Pte Ltd

# **PUBLIC SHAREHOLDINGS**

Based on the information available to the Company as at 12 March 2019, approximately 52.87% of the total number of issued shares of the Company is held by the public and therefore Rule 723 of the Listing rules of the SGX-ST is complied with.

NOTICE IS HEREBY GIVEN that the Annual General Meeting of Uni-Asia Group Limited (the "**Company**") will be held at Anson III, Level 2, M Hotel Singapore, 81 Anson Road, Singapore 079908 on Friday, April 26, 2019 at 2.00 p.m. for the following business:

## **AS ORDINARY BUSINESS**

- 1. To receive and adopt the Directors' Statement and Audited Financial Statements for the year ended December 31, 2018 together with the Auditors' Report thereon. (Resolution 1)
- 2. To declare a first and final one-tier tax-exempt dividend of S\$0.0625 per share and a special one-tier tax-exempt dividend of S\$0.0075 per share for the financial year ended December 31, 2018.

(Resolution 2)

#### [See Explanatory Note (a)]

3. To re-elect Mr Chan Kam Loon, a Director who is retiring by rotation in accordance with Article 94 of the Company's Constitution and who, being eligible, will offer himself for re-election. **(Resolution 3)** 

*Mr* Chan Kam Loon will, upon re-election as a Director of the Company, remain as a member of the Audit Committee and he will be considered independent for the purposes of Rule 704(8) of the Listing Manual of the Singapore Exchange Securities Trading Limited.

#### [See Explanatory Note (b)]

*Mr* Rajan Menon is also due to retire by rotation under Article 94 of the Company's Constitution but will not be offering himself for re-election. Upon the retirement of Mr Rajan Menon, he will cease to be the Chairman of the Remuneration Committee and a member of the Audit Committee and Nominating Committee.

4. To re-elect Ms Juliana Lee Kim Lian, a Director who is retiring in accordance with Article 100 of the Company's Constitution and who, being eligible, will offer herself for re-election. **(Resolution 4)** 

*Ms Juliana Lee Kim Lian will, upon re-election as a Director of the Company, remain as a member of the Audit Committee and she will be considered independent for the purposes of Rule 704(8) of the Listing Manual of the Singapore Exchange Securities Trading Limited.* 

#### [See Explanatory Note (b)]

5. To approve Directors' fees of S\$217,650.69 for the financial year ending December 31, 2019, payable quarterly in arrears (2018: S\$217,828.77). (Resolution 5)

#### [See Explanatory Note (c)]

- 6. To re-appoint Messrs Ernst & Young as the Company's Auditors and to authorise the Directors to fix their remuneration. (Resolution 6)
- 7. To transact any other ordinary business that may properly be transacted at an Annual General Meeting.

## 170

## **AS SPECIAL BUSINESS**

To consider and if thought fit, to pass the following resolutions as Ordinary Resolutions, with or without any modifications:

8(i) Authority to allot and issue shares

"That pursuant to Section 161 of the Companies Act, Chapter 50 of Singapore (the "**Companies Act**"), the Listing Rules of the Singapore Exchange Securities Trading Limited ("**SGX-ST**") and the Company's Constitution, authority be and is hereby given to the Directors of the Company to:-

- (A) (i) issue shares of the Company ("**Shares**") whether by way of rights, bonus or otherwise, and/or
  - (ii) make or grant offers, agreements or options (collectively "Instruments") that might or would require shares to be issued, including but not limited to the creation and issue of (as well as adjustments to) warrants, debentures or other instruments convertible into shares,

at any time and upon such terms and conditions and for such purposes and to such persons as the Directors of the Company may in their absolute discretion deem fit; and

(B) (notwithstanding the authority conferred by this Resolution may have ceased to be in force) issue shares in pursuance of any Instrument made or granted by the Directors of the Company while this Resolution was in force,

#### provided that:

- (a) the aggregate number of shares to be issued pursuant to this Resolution (including shares to be issued in pursuance of Instruments made or granted pursuant to this Resolution) does not exceed fifty per centum (50%) of the total number of issued shares (excluding treasury shares and subsidiary holdings) of the Company (as calculated in accordance with sub-paragraph (b) below), of which the aggregate number of shares to be issued other than on a pro rata basis to shareholders of the Company (including shares to be issued in pursuance of Instruments made or granted pursuant to this Resolution) does not exceed twenty per centum (20%) of the total number of issued shares (excluding treasury shares and subsidiary holdings) of the Company (as calculated in accordance with sub-paragraph (b) below);
- (b) (subject to such manner of calculation as may be prescribed by the SGX-ST) for the purpose of determining the aggregate number of shares that may be issued under sub-paragraph (a) above, the total number of issued shares (excluding treasury shares and subsidiary holdings) shall be based on the total number of issued shares (excluding treasury shares and subsidiary holdings) of the Company at the time this Resolution is passed, after adjusting for:-
  - (i) new shares arising from the conversion or exercise of any convertible securities;
  - (ii) new shares arising from exercising share options or vesting of share awards outstanding or subsisting at the time this Resolution is passed, provided the options or awards were granted in compliance with the provisions of the Listing Manual of the SGX-ST; and
  - (iii) any subsequent bonus issue, consolidation or subdivision of shares,

and, in sub-paragraph (a) above and this sub-paragraph (b), "subsidiary holdings" has the meaning given to it in the Listing Manual of the SGX-ST;

- (c) in exercising the authority conferred by this Resolution, the Company shall comply with the provisions of the Listing Manual of the SGX-ST for the time being in force (unless such compliance has been waived by the SGX-ST) and the Constitution for the time being of the Company; and
- (d) (unless revoked or varied by the Company in general meeting) the authority conferred by this Resolution shall continue in force (i) until the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is the earlier; or (ii) in the case of shares to be issued in pursuance of the Instruments, made or granted pursuant to this Resolution, until the issuance of such shares in accordance with the terms of the Instruments." (Resolution 7)
- 8(ii) Authority to grant awards and to allot and issue shares under the Uni-Asia Group Performance Share Plan ("**PSP**")

"That approval be and is hereby given to the Directors of the Company to:

- (A) grant awards in accordance with the provisions of the PSP; and
- (B) allot and issue from time to time such number of fully paid-up shares ("**Shares**") as may be required to be delivered pursuant to the vesting of awards under the PSP,

provided that the aggregate number of Shares over which awards may be granted under the PSP on any date, when aggregated with the number of new shares allotted and issued and/or to be allotted and issued and issued shares (including treasury shares) delivered and/or to be delivered, pursuant to awards granted under the PSP, and any shares subject to any other share option or share incentive schemes of the Company, shall not exceed fifteen per centum (15%) of the total number of issued shares (excluding treasury shares and subsidiary holdings (as defined in the Listing Manual of the Singapore Exchange Securities Trading Limited) of the Company from time to time." (Resolution 8)

8(iii) Proposed Renewal of the Share Purchase Mandate

"That:

- (A) the exercise by the Directors of the Company of all the powers of the Company to purchase or otherwise acquire issued and fully paid-up ordinary shares in the capital of the Company ("Shares") not exceeding in aggregate the Prescribed Limit (as hereinafter defined), at such price(s) as may be determined by the Directors of the Company from time to time up to the Maximum Price (as hereinafter defined), whether by way of:
  - (i) an on-market purchase ("**On-Market Purchase**") transacted through the Singapore Exchange Securities Trading Limited (the "**SGX-ST**"); and/or
  - (ii) an off-market purchase ("Off-Market Purchase") (if effected otherwise than on the SGX-ST) in accordance with any equal access scheme (as defined in Section 76C of the Companies Act, Chapter 50 of Singapore ("Singapore Companies Act")) as may be determined or formulated by the Directors of the Company as they consider it fit, which scheme shall satisfy all the conditions prescribed by the Singapore Companies Act and the listing rules of the SGX-ST,

and otherwise in accordance with all other laws, regulations and rules of the SGX-ST as may for the time being be applicable, be and is hereby authorised and approved generally and unconditionally (the "**Share Purchase Mandate**");

- (B) unless varied or revoked by an ordinary resolution of shareholders of the Company in general meeting, the authority conferred on the Directors of the Company pursuant to the Share Purchase Mandate may be exercised by the Directors of the Company at any time and from time to time during the period commencing from the passing of this Resolution and expiring on:
  - (i) the date on which the next Annual General Meeting of the Company is held or required by law to be held:
  - (ii) the date on which the authority conferred by the Share Purchase Mandate is revoked or varied; or
  - (iii) the date on which the purchases or acquisitions of Shares pursuant to the Share Purchase Mandate are carried out to the full extent mandated,

whichever is the earliest;

(C) in this Resolution:

"**Prescribed Limit**" means the number (subject to any proportionate adjustments as may result from any capital subdivision and/or consolidation of the Company) of issued Shares representing ten per centum (10%) of the total number of issued Shares (excluding treasury shares and subsidiary holdings (as defined in the Listing Manual of the SGX-ST) of the Company as at the date of the passing of this Resolution; and

"**Maximum Price**" in relation to a Share to be purchased or acquired, means an amount (excluding related brokerage, commission, clearance fees, stamp duties, applicable goods and services tax and other related expenses) not exceeding:

- (i) in the case of an On-Market Purchase, five per centum (5%) above the average of the closing market prices of the Shares over the last five market days on the SGX-ST, on which transactions in the Shares were recorded immediately preceding the day of the On-Market Purchase and deemed to be adjusted for any corporate action occurring after such five market day period; and
- (ii) in the case of an Off-Market Purchase, twenty per centum (20%) above the average of the closing market prices of the Shares over the last five market days on the SGX-ST, on which transactions in the Shares were recorded immediately preceding the day on which the Company makes an announcement of an offer under an equal access scheme; and
- (D) the Directors of the Company and each of them be and are hereby authorised to complete and do all such acts and things (including executing such documents, as may be required) as they or he may consider expedient or necessary to give effect to the transactions contemplated by this Resolution." (Resolution 9)
- 8(iv) Proposed Renewal of the Shareholders' Mandate for Interested Person Transactions

"That:

(A) approval be and is hereby given, for the purposes of Chapter 9 of the Listing Manual of the Singapore Exchange Securities Trading Limited ("Chapter 9"), for the Company, its subsidiaries and associated companies that are considered to be "entities at risk" (as that term is used in Chapter 9), or any of them, to enter into any of the transactions falling within the types of interested person transactions described in the Appendix to Notice of Annual General Meeting dated April 11, 2019 ("**Appendix**"), with any party who is of the class or classes of interested persons described in the Appendix, provided that such transactions are made on normal commercial terms and in accordance with the review procedures for such interested person transactions (the "**IPT Mandate**");

- (B) the IPT Mandate shall, unless revoked or varied by the Company in general meeting, continue in force until the conclusion of the next Annual General Meeting of the Company; and
- (C) the Directors of the Company be and are hereby authorised to complete and do all such acts and things (including executing such documents as may be required) as they may consider expedient or necessary or in the interests of the Company to give effect to the IPT Mandate and/or this Resolution. (Resolution 10)

By Order of the Board

Joanna Lim Lan Sim Company Secretary

Singapore, April 11, 2019

#### **Explanatory Notes**

(a) In relation to Resolution 2 proposed under item 2 above, duly completed transfers received by the Company's Share Registrar, Tricor Barbinder Share Registration Services, at 80 Robinson Road, #02-00 Singapore 068898 up to 5.00 p.m. on May 7, 2019 will be registered to determine shareholders' entitlement to the proposed dividends. Shareholders whose securities accounts with The Central Depository (Pte) Limited are credited with shares as at 5.00 p.m. on May 7, 2019 will be entitled to the proposed dividends.

The proposed dividends, if approved by shareholders at the Annual General Meeting, will be paid on May 17, 2019.

(b) In relation to Resolutions 3 and 4 proposed under items 3 and 4 above, the detailed information on Mr Chan Kam Loon and Ms Juliana Lee Kim Lian is set out in the section entitled "Board of Directors" and Table 3 in the "Corporate Governance Report" section of the Company's 2018 Annual Report.

Mr Chan Kam Loon has no shareholdings in the Company and its related corporations, and has no relationships with the Company, its substantial shareholders or its officers. Mr Chan is considered independent by the Board.

Ms Juliana Lee Kiam Lian has no shareholdings in the Company and its related corporations, and has no relationships with the Company, its substantial shareholders or its officers. Ms Lee is considered independent by the Board.

(c) In relation to Ordinary Resolution 5 proposed in item 5 above, the Board of Directors proposes the payment of directors' fees to all Independent Non-Executive Directors to be approved by shareholders in advance during the forthcoming Annual General Meeting. Upon approval, the directors' fees would then be paid in arrears on a quarterly basis by the Company.

#### Statement Pursuant to Article 57 of the Company's Constitution

The effect of the resolutions under the heading "Special Business" in this Notice of the Annual General Meeting is:-

- (i) Resolution 7 proposed in item 8(i) above, if passed, will empower the Directors of the Company (unless varied or revoked by the Company in general meeting) from the date of this Annual General Meeting until the date of the next Annual General Meeting, or the date by which the next Annual General Meeting is required by law to be held, whichever is the earlier, to issue shares and to make or grant instruments (such as warrants or debentures) convertible into shares and issue shares in pursuance of such instruments. The number of shares (including shares to be issued in pursuance of instruments made or granted) that the Directors of the Company may issue under Resolution 7 shall not exceed fifty per centum (50%) of the total number of issued shares (excluding treasury shares and subsidiary holdings) of the Company at the time of the passing of Resolution 7, of which up to twenty per centum (20%) may be issued other than on a pro rata basis to the shareholders. The aggregate number of shares which may be issued shall be based on the total number of issued shares (excluding treasury shares and subsidiary holdings) of the Company at the time that Resolution 7 is passed, after adjusting for (a) new shares arising from the conversion or exercise of any convertible securities or share options or vesting of share awards which are outstanding or subsisting at the time that Resolution 7 is passed, and (b) any subsequent bonus issue or consolidation or subdivision of shares. As at 27 March 2019 (the "Latest Practicable Date"), the Company had no treasury shares and subsidiary holdings.
- (ii) Resolution 8 proposed in item 8(ii) above, if passed, will authorise the Directors of the Company to grant awards and to allot and issue new Shares pursuant to the Uni-Asia Group Performance Share Plan ("PSP"), provided that the aggregate number of Shares over which awards may be granted under the PSP on any date, when aggregated with the number of new shares allotted and issued and/or to be allotted and issued and issued shares (including treasury shares) delivered and/or to be delivered, pursuant to awards granted under the PSP, and any shares subject to any other share option or share incentive schemes of the Company, shall not exceed fifteen per centum (15%) of the total number of issued shares (excluding treasury shares and subsidiary holdings) of the Company from time to time.
- (iii) Resolution 9 proposed in item 8(iii) above, if passed, will authorise the Directors of the Company to make on-market and offmarket purchases or acquisitions of Shares of up to 10 per centum (10%) of the issued Shares (excluding treasury shares and subsidiary holdings) (ascertained as at the date of the passing of Resolution 9 above) at such price(s) up to the Maximum Price (as defined in Resolution 9 above) and will empower the Directors of the Company to do all acts necessary to give effect to the Share Purchase Mandate (as defined in Resolution 9 above).

The Company may use internal resources and/or external borrowings to finance purchases or acquisitions of its Shares pursuant to the Share Purchase Mandate. The amount of financing required for the Company to purchase or acquire its Shares, and the impact on the Company's financial position, cannot be ascertained as at the date of this Notice as these will depend on the number of Shares purchased or acquired and the price at which such Shares were purchased or acquired and whether the Shares purchased or acquired are held in treasury or cancelled.

Based on the number of issued and paid-up Shares as at the Latest Practicable Date (which did not take into account the up to 5,420,720 new shares proposed to be issued in connection with a placement as announced on 26 March 2019), the purchase or acquisition by the Company of up to the maximum limit of 10 per centum (10%) of its issued Shares will result in the purchase or acquisition of 4,697,928 Shares.

In the case of an On-Market Purchase (as defined in Resolution 9 above) by the Company and assuming that the Company purchases or acquires 4,697,928 Shares at the Maximum Price of S\$1.310 per share (being five per centum (5%) above the average of the closing market prices of the Shares for the five market days on which the Shares were traded on the Singapore Exchange Securities Trading Limited (the **"SGX-ST**") immediately preceding the Latest Practicable Date), the maximum amount of funds required for the purchase or acquisition of the 4,697,928 Shares is approximately S\$6,154,286 (or approximately US\$4,558,730 after translation based on an exchange rate of US\$1.00 to S\$1.35).

In the case of an Off-Market Purchase (as defined in Resolution 9 above) by the Company and assuming that the Company purchases or acquires 4,697,928 Shares at the Maximum Price of S\$1.498 per Share (being twenty per centum (20%) above the average of the closing market prices of the Shares for the five market days on which the Shares were traded on the SGX-ST immediately preceding the Latest Practicable Date), the maximum amount of funds required for the purchase or acquisition of the 4,697,928 Shares is approximately S\$7,037,496 (or approximately US\$5,212,960 after translation based on an exchange rate of US\$1.00 to S\$1.35).

The financial effects on the Company and the Group arising from the purchase or acquisition of such Shares made pursuant to the Share Purchase Mandate, based on the audited financial statements of the Company, and the Company and its subsidiaries, for the financial year ended 31 December 2018, based on certain assumptions, are set out in the Appendix to the Notice of Annual General Meeting dated April 11, 2019 (**"Appendix**"). Please refer to the Appendix for more details.

(iv) Resolution 10 proposed in item 8(iv) above is to renew the mandate to enable the Company, its subsidiaries and associated companies which are considered to be "entities at risk" under Chapter 9 of the Listing Manual of the SGX-ST, or any of them, to enter into certain interested person transactions with specified classes of interested persons, as described in the Appendix. Please refer to the Appendix for more details.

#### Notes:

- (1) A member of the Company who is not a relevant intermediary is entitled appoint not more than two proxies to attend, speak and vote at the Annual General Meeting. Where such member's form of proxy appoints more than one proxy, the proportion of the shareholding concerned to be represented by each proxy shall be specified in the form of proxy.
- (2) Any member of the Company who is a relevant intermediary is entitled to appoint more than two proxies to attend, speak and vote at the Annual General Meeting, but each proxy must be appointed to exercise the rights attached to a different share or shares held by such member. Where such member's form of proxy appoints more than two proxies, the number and class of shares in relation to which each proxy has been appointed shall be specified in the form of proxy.
- (3) A proxy need not be a member of the Company.

"Relevant intermediary" has the meaning ascribed to it in Section 181 of the Companies Act, Chapter 50 of Singapore.

(4) The instrument appointing a proxy or proxies must be deposited at the office of the Company's Share Registrar, Tricor Barbinder Share Registration Services, either by hand at 80 Robinson Road, #11-02 Singapore 068898 or by post at 80 Robinson Road, #02-00 Singapore 068898 not less than 72 hours before the time appointed for the holding of the Annual General Meeting.

#### Personal data privacy:

By submitting a proxy form appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the Annual General Meeting ("AGM") and/or any adjournment thereof, a member of the Company (i) consents to the collection, use and disclosure of the personal data of the member by the Company (or its agents or service providers) for the purpose of the processing, administration and analysis by the Company (or its agents or service providers) of proxies and representatives appointed for the AGM (including any adjournment thereof) and the preparation and compilation of the attendance lists, minutes and other documents relating to the AGM (including any adjournment thereof), and in order for the Company (or its agents or service providers) to comply with any applicable laws, listing rules, take-over rules, regulations and/or guidelines (collectively, the "**Purposes**"), (ii) warrants that where the member discloses the personal data of the proxy(ies) and/or representative(s) for the Company (or its agents or service providers), the Company (or its agents or service) of under the proxy (is) and/or representative(s) for the Company (or its agents or service providers), the member bas obtained the prior consent of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents or service providers) of the personal data of such proxy(ies) and/or representative(s) for the Purposes, and (iii) agrees that the member will indemnify the Company in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the breach of warranty of the member.

# 176

Mr Chan Kam Loon and Ms Juliana Lee Kim Lian are the Directors seeking re-election at the forthcoming Annual General Meeting of the Company to be convened on Friday, 26 April 2019 ("**AGM**") (collectively, the "**Retiring Directors**" and each a "**Retiring Director**").

Pursuant to Rule 720(6) of the Listing Manual of the SGX-ST, the following is the information relating to the Retiring Directors as set out in Appendix 7.4.1 to the Listing Manual of the SGX-ST:

	MR CHAN KAM LOON	MS JULIANA LEE KIM LIAN
Date of Initial Appointment	1 March 2018	1 March 2019
Date of last re-election	27 April 2018	NA
Age	58	52
Country of principal residence	Singapore	Singapore
The Board's comments on this appointment (including rationale, selection criteria, and the search and nomination process)	The Board of Directors of the Company has considered, among others, the recommendation of the Nominating Committee (" <b>NC</b> ") and has reviewed and considered the qualification, work experiences, contribution and performance, attendance, preparedness, participation, candour and suitability of Mr Chan Kam Loon for re-election as Independent Non-Executive Director of the Company. The Board have reviewed and concluded that Mr Chan Kam Loon possesses the experience, expertise, knowledge and skills to contribute towards the core competencies of the Board.	The Board of Directors of the Company has considered, among others, the recommendation of the Nominating Committee (" <b>NC</b> ") and has reviewed and considered the qualification, work experiences, contribution and performance, attendance, preparedness, participation, candour and suitability of Ms Juliana Lee Kim Lian for re-election as Independent Non-Executive Director of the Company. The Board have reviewed and concluded that Ms Juliana Lee Kim Lian possesses the experience, expertise, knowledge and skills to contribute towards the core competencies of the Board.
Whether appointment is executive, and if so, the area of responsibility	Non- Executive	Non-Executive
Job Title (e.g. Lead ID, AC Chairman, AC Member etc.)	Non-Executive Independent Director, Chairman of the Nominating Committee and Member of the Audit and Remuneration Committees.	Non-Executive Independent Director, Member of the Remuneration, Audit and Nominating Committees.
Professional qualifications	Degree in Accounting and Finance from the London School of Economics Chartered Accountants of the Institute of England and Wales	Bachelor of Laws (Hons)

# **ADDITIONAL INFORMATION ON DIRECTORS SEEKING RE-ELECTION**

	MR CHAN KAM LOON	MS JULIANA LEE KIM LIAN
Working experience and occupation(s) during the past 10 years	Experience in accounting and audit with KPMG London and PWC Singapore. Investment banking with Morgan Grenfell Asia and HG Asia Securities and was a director of private equity investments at Suez Asia Holdings. Head of the Listing Function of Markets Group at the Singapore Exchange for 3 years.	Practising lawyer and Director of Aptus Law Corporation since 2006
Shareholding interest in the listed issuer and its subsidiaries	No	No
Any relationship (including immediate family relationships) with any existing director, existing executive officer, the issuer and/ or substantial shareholder of the listed issuer or of any of its principal subsidiaries.	No	No
Conflict of Interest (including any competing business)	No	No
Undertaking (in the format set out in Appendix 7.7) under Rule 720(1) has been submitted to the listed issuer	Yes	Yes
Other Principal Commitments* Including Directorships#		
Past (for the last 5 years)	China Gaoxian Fibre Fabric Holdings Ltd Z-Obee Holdings Ltd Vashion Group Ltd	PSL Holdings Ltd Aurilex Pte. Ltd. Aarlex Pte. Ltd. Lee Metal Group Ltd Forise International Limited
Present	Sarin Technologies Ltd Megachem Ltd Hupsteel Ltd Jiutian Chemical Group Ltd	Aptus Law Corporation Corporate House Pte. Ltd. Nordic Group Limited Dyna-Mac Holdings Ltd

		MR CHAN KAM LOON	MS JULIANA LEE KIM LIAN		
fina	Disclose the following matters concerning an appointment of director, chief executive officer, chief financial officer, chief operating officer, general manager or other officer of equivalent rank. If the answer to any question is "yes", full details must be given.				
a)	Whether at any time during the last 10 years, an application or a petition under any bankruptcy law of any jurisdiction was filed against him or against a partnership of which he was a partner at the time when he was a partner or at any time within 2 years from the date he ceased to be a partner?	No	No		
b)	Whether at any time during the last 10 years, an application or a petition under any law of any jurisdiction was filed against an entity (not being a partnership) of which he was a director or an equivalent person or a key executive, at the time when he was a director or an equivalent person or a key executive of that entity or at any time within 2 years from the date he ceased to be a director or an equivalent person or a key executive of that entity, for the winding up or dissolution of that entity or, where that entity is the trustee of a business trust, that business trust, on the ground of insolvency?	No	No		
c)	Whether there is any unsatisfied judgment against him?	No	No		

		MR CHAN KAM LOON	MS JULIANA LEE KIM LIAN
d)	Whether he has ever been convicted of any offence, in Singapore or elsewhere, involving fraud or dishonesty which is punishable with imprisonment, or has been the subject of any criminal proceedings (including any pending criminal proceedings of which he is aware) for such purpose?	No	No
e)	Whether he has ever been convicted of any offence, in Singapore or elsewhere, involving a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere, or has been the subject of any criminal proceedings (including any pending criminal proceedings of which he is aware) for such breach?	No	No
f)	Whether at any time during the last 10 years, judgment has been entered against him in any civil proceedings in Singapore or elsewhere involving a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere, or a finding of fraud, misrepresentation or dishonesty on his part, or he has been the subject of any civil proceedings (including any pending civil proceedings of which he is aware) involving an allegation of fraud, misrepresentation or dishonesty on his part?	No	No

		MR CHAN KAM LOON	MS JULIANA LEE KIM LIAN
g)	Whether he has ever been convicted in Singapore or elsewhere of any offence in connection with the formation or management of any entity or business trust?	No	No
h)	Whether he has ever been disqualified from acting as a director or an equivalent person of any entity (including the trustee of a business trust), or from taking part directly or indirectly in the management of any entity or business trust?	No	No
i)	Whether he has ever been the subject of any order, judgment or ruling of any court, tribunal or governmental body, permanently or temporarily enjoining him from engaging in any type of business practice or activity?	No	No
j)	<ul> <li>Whether he has ever, to his knowledge, been concerned with the management or conduct, in Singapore or elsewhere, of the affairs of:-</li> <li>i any corporation which has been investigated for a breach of any law or regulatory requirement governing corporations in Singapore or elsewhere; or</li> </ul>	No	No
	ii any entity (not being a corporation) which has been investigated for a breach of any law or regulatory requirement governing such entities in Singapore or elsewhere; or		

		MR CHAN KAM LOON	MS JULIANA LEE KIM LIAN
ha fo la re b	ny business trust which as been investigated or a breach of any aw or regulatory equirement governing usiness trusts in ingapore or elsewhere; r	No	No
tr in of re tc	ny entity or business rust which has been nyestigated for a breach f any law or regulatory equirement that relates the securities or utures industry in ingapore or elsewhere		
matte durin was s	nnection with any er occurring or arising g that period when he to concerned with the o or business trust?		
subje or pas discip or has or iss the M of Sin regula excha body wheth	her he has been the oct of any current st investigation or olinary proceedings, s been reprimanded ued any warning, by lonetary Authority ngapore or any other atory authority, ange, professional or government agency, her in Singapore or vhere?	No	No

	MR CHAN KAM LOON	MS JULIANA LEE KIM LIAN				
Disclosure applicable to the appointment of Director only						
Any prior experience as a director of a listed company?	N.A.	N.A.				
If yes, please provide details of prior experience.						
If no, please state if the director has attended or will be attending training on the roles and responsibilities of a director of a listed issuer as prescribed by the Exchange.						
Please provide details of relevant experience and the nominating committee's reasons for not requiring the director to undergo training as prescribed by the Exchange (if applicable).						

If you are in any doubt as to the contents herein or as to the course of action that you should take, you should consult your stockbroker, bank manager, solicitor, accountant or other professional adviser immediately.

If you have sold or transferred all of your shares in the capital of Uni-Asia Group Limited (the "**Company**"), you should immediately forward this Appendix together with the Notice of Annual General Meeting and the accompanying Proxy Form to the purchaser or transferee or to the bank, stockbroker or other agent through whom the sale or transfer was effected for onward transmission to the purchaser or transferee.

The Singapore Exchange Securities Trading Limited assumes no responsibility for the correctness of any of the statements made, reports contained or opinions expressed in this Appendix.



## **APPENDIX TO THE**

## NOTICE OF ANNUAL GENERAL MEETING

## DATED 11 APRIL 2019

## **CONTENTS**

#### Page

1.		187
2.	THE PROPOSED RENEWAL OF THE SHARE PURCHASE MANDATE	187
3.	THE PROPOSED RENEWAL OF THE SHAREHOLDERS' MANDATE FOR INTERESTED PERSON TRANSACTIONS	200
4.	DIRECTORS' RECOMMENDATIONS	208
5.	RESPONSIBILITY STATEMENT	208
6.	DOCUMENTS AVAILABLE FOR INSPECTION	208

## **DEFINITIONS**

In this Appendix, the following definitions apply throughout unless otherwise stated:

"2018 AGM"		The annual general meeting of the Company held on 27 April 2018
"2018 Appendix"	:	The appendix to the notice of the 2018 AGM dated 11 April 2018
"2019 AGM"	:	The annual general meeting of the Company to be held on 26 April 2019
"Approval Date"		The date of the forthcoming 2019 AGM at which the renewal of the Share Purchase Mandate is proposed to be approved
"Audit Committee"	:	The audit committee of the Company, comprising Lee Gee Aik, Rajan Menon and Philip Chan Kam Loon
"CDP"	:	The Central Depository (Pte) Limited
"Code"	:	The Singapore Code on Take-overs and Mergers, as amended, modified or supplemented from time to time
"Companies Act"	:	The Companies Act, Chapter 50 of Singapore
"Company"	:	Uni-Asia Group Limited
"Directors"	:	The directors of the Company from time to time
"EPS"	:	Earnings per Share
"Group"	:	The Company and its subsidiaries, collectively
		····· · ······························
"Independent Directors"	:	The Directors who are considered to be independent in relation to the proposed renewal of the Shareholders' Mandate for Interested Person Transactions, being, as at the Latest Practicable Date, Michio Tanamoto, Masahiro Iwabuchi, Kenji Fukuyado, Yukuhiro Toda, Lee Gee Aik, Rajan Menon, Philip Chan Kam Loon and Juliana Lee Kim Lian
-		The Directors who are considered to be independent in relation to the proposed renewal of the Shareholders' Mandate for Interested Person Transactions, being, as at the Latest Practicable Date, Michio Tanamoto, Masahiro Iwabuchi, Kenji Fukuyado, Yukuhiro Toda, Lee Gee Aik, Rajan Menon, Philip
"Independent Directors"	:	The Directors who are considered to be independent in relation to the proposed renewal of the Shareholders' Mandate for Interested Person Transactions, being, as at the Latest Practicable Date, Michio Tanamoto, Masahiro Iwabuchi, Kenji Fukuyado, Yukuhiro Toda, Lee Gee Aik, Rajan Menon, Philip Chan Kam Loon and Juliana Lee Kim Lian 27 March 2019, being the latest practicable date prior to the
"Independent Directors" "Latest Practicable Date"	:	The Directors who are considered to be independent in relation to the proposed renewal of the Shareholders' Mandate for Interested Person Transactions, being, as at the Latest Practicable Date, Michio Tanamoto, Masahiro Iwabuchi, Kenji Fukuyado, Yukuhiro Toda, Lee Gee Aik, Rajan Menon, Philip Chan Kam Loon and Juliana Lee Kim Lian 27 March 2019, being the latest practicable date prior to the printing of this Appendix The listing manual of the SGX-ST, as amended and modified
"Independent Directors" "Latest Practicable Date" "Listing Manual"	:	The Directors who are considered to be independent in relation to the proposed renewal of the Shareholders' Mandate for Interested Person Transactions, being, as at the Latest Practicable Date, Michio Tanamoto, Masahiro Iwabuchi, Kenji Fukuyado, Yukuhiro Toda, Lee Gee Aik, Rajan Menon, Philip Chan Kam Loon and Juliana Lee Kim Lian 27 March 2019, being the latest practicable date prior to the printing of this Appendix The listing manual of the SGX-ST, as amended and modified from time to time
"Independent Directors" "Latest Practicable Date" "Listing Manual" "Listing Rules"	:	<ul> <li>The Directors who are considered to be independent in relation to the proposed renewal of the Shareholders' Mandate for Interested Person Transactions, being, as at the Latest Practicable Date, Michio Tanamoto, Masahiro Iwabuchi, Kenji Fukuyado, Yukuhiro Toda, Lee Gee Aik, Rajan Menon, Philip Chan Kam Loon and Juliana Lee Kim Lian</li> <li>27 March 2019, being the latest practicable date prior to the printing of this Appendix</li> <li>The listing manual of the SGX-ST, as amended and modified from time to time</li> <li>The listing rules of the SGX-ST as set out in the Listing Manual</li> </ul>
"Independent Directors" "Latest Practicable Date" "Listing Manual" "Listing Rules" "Market Day"	: : : :	<ul> <li>The Directors who are considered to be independent in relation to the proposed renewal of the Shareholders' Mandate for Interested Person Transactions, being, as at the Latest Practicable Date, Michio Tanamoto, Masahiro Iwabuchi, Kenji Fukuyado, Yukuhiro Toda, Lee Gee Aik, Rajan Menon, Philip Chan Kam Loon and Juliana Lee Kim Lian</li> <li>27 March 2019, being the latest practicable date prior to the printing of this Appendix</li> <li>The listing manual of the SGX-ST, as amended and modified from time to time</li> <li>The listing rules of the SGX-ST as set out in the Listing Manual</li> <li>A day on which the SGX-ST is open for trading in securities</li> </ul>

"Share Purchase Mandate"		The general and unconditional share purchase mandate to permit the Company to purchase or acquire Shares
"Shareholders"	:	Registered holders of Shares in the Register of Members, except that where the registered holder is CDP, the term "Shareholders" shall, in relation to such Shares and where the context so admits, mean the Depositors whose Securities Accounts are credited with those Shares
"Shareholders' Mandate" or "Shareholders' Mandate for Interested Person Transactions"	:	The general mandate for interested person transactions pursuant to Chapter 9 of the Listing Manual
"Shares"	:	Ordinary shares in the capital of the Company
"Uni-Asia Group Performance Share Plan"	:	The Uni-Asia Group Performance Share Plan approved by shareholders of Uni-Asia Holdings Limited on 28 April 2017
"%" or " <b>per cent.</b> "	:	Per centum
"S\$"	:	The lawful currency of Singapore
"US\$" or "US cents"	:	The lawful currency of the United States of America

The terms **"Depositor"** and **"Depository Agent"** shall have the meanings ascribed to them in Section 81SF of the Securities and Futures Act, Chapter 289 of Singapore.

Words importing the singular shall, where applicable, include the plural and *vice versa*. Words importing the masculine gender shall, where applicable, include the feminine and neuter genders. References to persons shall include corporations.

The headings in this Appendix are inserted for convenience only and shall be ignored in construing this Appendix.

Any reference in this Appendix to any enactment is a reference to that enactment as for the time being amended or re-enacted. Any word defined under the Companies Act or the Listing Manual or any statutory modification thereof and not otherwise defined in this Appendix shall have the same meaning assigned to it under the Companies Act or the Listing Manual or any statutory modification thereof, as the case may be.

Any reference to a time of day in this Appendix is made by reference to Singapore time unless otherwise stated.

Any discrepancies in figures included in this Appendix between the amounts listed and the totals thereof are due to rounding.

### 1. INTRODUCTION

- 1.1 **Background.** The Company refers to Resolutions 9 and 10 of the Notice of Annual General Meeting of the Company. Resolutions 9 and 10 are Ordinary Resolutions to be proposed at the 2019 AGM for (a) the proposed renewal of the Share Purchase Mandate (as defined in paragraph 2.1 below); and (b) the proposed renewal of the Shareholders' Mandate for Interested Person Transactions (as defined in paragraph 3.1 below), respectively.
- 1.2 **Appendix.** The purpose of this Appendix is to provide Shareholders with information relating to Resolutions 9 and 10.

#### 2. THE PROPOSED RENEWAL OF THE SHARE PURCHASE MANDATE

#### 2.1 Introduction.

Shareholders had approved a mandate (the "**Share Purchase Mandate**") to enable the Company to purchase or otherwise acquire its Shares at the 2018 AGM held on 27 April 2018. The authority and limitations on the Share Purchase Mandate were set out in the 2018 Appendix and the ordinary resolution set out in the notice of the 2018 AGM.

The Share Purchase Mandate was expressed to take effect on the date of the passing of the ordinary resolution at the 2018 AGM and will expire on the date of the forthcoming 2019 AGM which is scheduled to be held on 26 April 2019. Accordingly, Shareholders' approval is being sought for the renewal of the Share Purchase Mandate at the 2019 AGM.

2.2 **Rationale for the renewal of the Share Purchase Mandate.** While it is not possible to anticipate in advance any specific circumstances in which the Directors might think it appropriate to purchase or acquire Shares, the Directors believe that the renewal of the Share Purchase Mandate would give the Company the flexibility to undertake purchases or acquisitions of Shares at any time, subject to market conditions, during the period when the Share Purchase Mandate is in force. The purchases or acquisitions may, depending on market conditions at the relevant time, lead to an enhancement of the net asset value and/or earnings per Share and would allow the Company to optimally allocate its resources and maximise share value.

In addition, purchases or acquisitions pursuant to the Share Purchase Mandate would continue to provide the Company with a mechanism to facilitate the return of surplus cash over and above its ordinary capital requirements, in an expedient and cost-efficient manner. It also allows the Directors greater flexibility to exercise control over the Company's share capital structure, dividend policy and cash reserves with a view to enhancing the earnings per Share and/or net asset value per Share. Shares purchased by the Company and held in treasury may also be transferred for the purposes of or pursuant to employees' share schemes implemented by the Company. The use of treasury shares in lieu of issuing new Shares would also mitigate the dilution impact on existing Shareholders.

2.3 **Authority and Limits of the Share Purchase Mandate.** The authority and limitations placed on purchases or acquisitions of Shares by the Company under the Share Purchase Mandate, if renewed at the 2019 AGM, are the same as previously approved by Shareholders at the 2018 AGM. These are summarised below:

#### 2.3.1 *Maximum Number of Shares*

Only Shares which are issued and fully paid-up may be purchased or acquired by the Company. The total number of Shares which may be purchased or acquired by the Company is limited to that number of Shares representing not more than 10% of the total number of issued Shares as at the date of the 2019 AGM at which the proposed renewal of the Share Purchase Mandate is approved. Any Shares which are held as treasury shares and subsidiary holdings (as defined in the Listing Manual<sup>1</sup>) will be disregarded for purposes of computing the 10% limit.

**For illustrative purposes only**: on the basis of 46,979,280 Shares in issue<sup>2</sup>, excluding treasury shares, as at 27 March 2019 (the "**Latest Practicable Date**") and assuming that:

- (a) no further Shares are issued;
- (b) no further Shares are purchased or acquired by the Company and no Shares purchased or acquired by the Company are held as treasury shares; and
- (c) no Shares are held as subsidiary holdings,

on or prior to the 2019 AGM, not more than 4,697,928 Shares (representing 10 per cent. of the total number of issued Shares, excluding treasury shares) may be purchased or acquired by the Company pursuant to the Share Purchase Mandate.

In the event that any of the awards to acquire Shares granted or to be granted to an employee of the Group pursuant to the Uni-Asia Group Performance Share Plan ("**Awards**") that have vested are released, during the period between the Latest Practicable Date and the date of the 2019 AGM, only those new Shares that are allotted and issued by the date of the 2019 AGM ("**Approval Date**") pursuant to the release of such vested Awards will be taken into account for the purposes of determining the total number of Shares as at the Approval Date.

#### 2.3.2 Duration of Authority

Purchases or acquisitions of Shares may be made, at any time and from time to time, on and from the date of the 2019 AGM at which the proposed renewal of the Share Purchase Mandate is approved, up to:

- (a) the date on which the next annual general meeting of the Company is held or required by law to be held;
- (b) the date on which the authority conferred by the Share Purchase Mandate is revoked or varied; or
- (c) the date on which the purchases or acquisitions of Shares pursuant to the Share Purchase Mandate are carried out to the full extent mandated,

whichever is the earliest.

<sup>&</sup>lt;sup>1</sup> "Subsidiary holdings" is defined in the Listing Manual to mean Shares referred to in Sections 21(4), 21(4B), 21(6A) and 21(6C) of the Companies Act.

<sup>&</sup>lt;sup>2</sup> As at the Latest Practicable Date, the Company had no subsidiary holdings. The total number of Shares in issue does not take into account the up to 5,420,720 new Shares proposed to be issued in connection with a placement as announced on 26 March 2019.

#### 2.3.3 Manner of Purchases or Acquisitions of Shares

Purchases or acquisitions of Shares may be made by way of:

- (a) an on-market purchase ("**On-Market Purchase**") transacted through the SGX-ST; and/or
- (b) an off-market purchase ("Off-Market Purchase") effected pursuant to an equal access scheme (as defined in Section 76C of the Companies Act) as may be determined or formulated by the Directors as they consider fit, which scheme shall satisfy all the conditions prescribed by the Companies Act and the Listing Rules.

Under the Companies Act, an Off-Market Purchase effected in accordance with an equal access scheme must satisfy all of the following conditions:

- (i) the offers under the scheme are to be made to every person who holds Shares to purchase or acquire the same percentage of their Shares;
- (ii) all of those persons have a reasonable opportunity to accept the offers made to them; and
- (iii) the terms of all the offers are the same except that there shall be disregarded:
  - a. differences in consideration attributable to the fact that the offers relate to Shares with different accrued dividend entitlements;
  - b. differences in consideration attributable to the fact that the offers relate to Shares with different amounts remaining unpaid; and
  - c. differences in the offers introduced solely to ensure that each member is left with a whole number of Shares.

In addition, the Listing Rules provide that, in making an Off-Market Purchase, the Company must issue an offer document to all Shareholders which contains at least the following information:

- (1) the terms and conditions of the offer;
- (2) the period and procedures for acceptances;
- (3) the reasons for the proposed share purchase;
- (4) the consequences, if any, of share purchases by the Company that will arise under the Code or other applicable takeover rules;
- (5) whether the share purchase, if made, could affect the listing of the Shares on the SGX-ST;
- (6) details of any share purchases made by the Company in the previous 12 months (whether On-Market Purchases or Off-Market Purchases in accordance with an equal access scheme), giving the total number of Shares purchased, the purchase price per Share or the highest and lowest prices paid for the purchases, where relevant, and the total consideration paid for the purchases; and
- (7) whether the Shares purchased will be cancelled or kept as treasury shares.

#### 2.3.4 *Maximum Purchase Price*

The purchase price (excluding related brokerage, commission, clearance fees, stamp duties, applicable goods and services tax and other related expenses) to be paid for a Share in the event of any share purchase shall be determined by the Directors, but in any event, shall not exceed the maximum price ("**Maximum Price**"), which:

- (a) in the case of an On-Market Purchase, shall mean the price per Share based on not more than five per cent. above the average of the closing market prices of the Shares over the last five Market Days on the SGX-ST, on which transactions in the Shares were recorded immediately preceding the day of the On-Market Purchase and deemed to be adjusted for any corporate action occurring after such five Market Day period; and
- (b) in the case of an Off-Market Purchase, shall mean the price per Share based on not more than 20 per cent. above the average of the closing market prices of the Shares over the last five Market Days on the SGX-ST, on which transactions in the Shares were recorded immediately preceding the day on which the Company makes an announcement of an offer under an equal access scheme.
- 2.4 **Status of Purchased or Acquired Shares.** Shares purchased or acquired by the Company are deemed cancelled immediately on purchase or acquisition (and all rights and privileges attached to those Shares will expire on such cancellation) unless such Shares are held by the Company as treasury shares. Accordingly, the total number of issued Shares will be diminished by the number of Shares purchased or acquired by the Company which are cancelled and are not held as treasury shares.
- 2.5 **Treasury Shares.** Under the Companies Act, Shares purchased or acquired by the Company may be held or dealt with as treasury shares. Some of the provisions on treasury shares under the Companies Act are summarised below.

#### 2.5.1 *Maximum Holdings*

The number of Shares held as treasury shares<sup>1</sup> cannot at any time exceed 10% of the total number of issued Shares.

#### 2.5.2 Voting and Other Rights

The Company cannot exercise any right in respect of treasury shares. In particular, the Company cannot exercise any right to attend or vote at meetings and for the purposes of the Companies Act, the Company shall be treated as having no right to vote and the treasury shares shall be treated as having no voting rights.

In addition, no dividend may be paid, and no other distribution of the Company's assets may be made, to the Company in respect of treasury shares. However, the allotment of shares as fully paid bonus shares in respect of treasury shares is allowed and any such shares so allotted shall be treated, for the purposes of the Companies Act, as if they were purchased by the Company at the time they were allotted, in circumstances in which Section 76H of the Companies Act applied. A subdivision or consolidation of any treasury share into treasury shares is also allowed so long as the total value of the treasury shares after the subdivision or consolidation is the same as before.

<sup>&</sup>lt;sup>1</sup> For these purposes, "treasury shares" shall be read as including shares held by a subsidiary under Sections 21(4B) or 21(6C) of the Companies Act.

#### 2.5.3 Disposal and Cancellation

Where Shares are held as treasury shares, the Company may at any time but subject always to the Code:

- (a) sell the treasury shares for cash;
- (b) transfer the treasury shares for the purposes of or pursuant to any share scheme, whether for employees, directors or other persons;
- (c) transfer the treasury shares as consideration for the acquisition of shares in or assets of another company or assets of a person;
- (d) cancel the treasury shares; or
- (e) sell, transfer or otherwise use the treasury shares for such other purposes as may be prescribed by the Minister for Finance.

Under the Listing Manual, an immediate announcement must be made of any sale, transfer, cancellation and/or use of treasury shares. Such announcement must include details such as the date of the sale, transfer, cancellation and/or use of such treasury shares, the purpose of such sale, transfer, cancellation and/or use of such treasury shares, the number of treasury shares which have been sold, transferred, cancelled and/or used, the number of treasury shares before and after such sale, transfer, cancellation and/or use, the percentage of the number of treasury shares against the total number of issued shares (of the same class as the treasury shares) which are listed on the SGX-ST before and after such sale, transfer, cancellation and/or use, and the value of the treasury shares if they are used for a sale or transfer, or cancelled.

2.6 **Sources of Funds.** The Company may purchase or acquire its own Shares out of the Company's capital, as well as from its profits, so long as the Company is solvent.

The Company may use internal resources and/or external borrowings to finance purchases or acquisitions of its Shares pursuant to the Share Purchase Mandate.

The Directors do not propose to exercise the Share Purchase Mandate in a manner and to such extent that the financial position of the Group would be materially adversely affected.

#### 2.7 Singapore Take-over Implications.

#### 2.7.1 *Provisions under the Code*

Some of the provisions of the Code are summarised below:

- (a) Under Appendix 2 of the Code, an increase of a Shareholder's proportionate interest in the voting rights of the Company resulting from a share purchase by the Company will be treated as an acquisition for the purposes of Rule 14 of the Code.
- (b) Pursuant to Rule 14 of the Code, a shareholder and persons acting in concert with the shareholder will incur an obligation to make a mandatory takeover offer if, *inter alia*, he and persons acting in concert with him increase their voting rights in the company to 30 per cent. or more or, if they, together holding between 30 per cent. and 50 per cent. of the company's voting rights, increase their voting rights in the company by more than one per cent. in any period of six months.

- (c) Persons acting in concert comprise individuals or companies who, pursuant to an agreement or understanding (whether formal or informal) co-operate, through the acquisition by any of them of shares in a company to obtain or consolidate effective control of that company. Unless the contrary is established, the Code presumes certain persons to be acting in concert, namely, the following:
  - (i) a company, its parent, its subsidiaries and fellow subsidiaries, any associated companies of the above companies, any company whose associated companies include any of the above companies and any person who has provided financial assistance (other than a bank in the ordinary course of business) to any of the above for the purchase of voting rights. For this purpose, ownership or control of at least 20 per cent. but not more than 50 per cent. of the voting rights of a company will be the test of associated company status;
  - a company with any of its directors (together with their close relatives, related trusts and any companies controlled by any of the directors, their close relatives and related trusts);
  - (iii) a company with any of its pension funds and employee share schemes;
  - (iv) a person with any investment company, unit trust or other fund in respect of the portion which the person manages on a discretionary basis;
  - (v) a financial or other professional adviser, including a stockbroker, with its client in respect of the shareholdings of the adviser and the persons controlling, controlled by or under the same control as the adviser, and all the funds which the adviser manages on a discretionary basis, where the shareholdings of the adviser and any of those funds in the client total 10 per cent. or more of the client's equity share capital;
  - (vi) directors of a company (together with their close relatives, related trusts and companies controlled by any of such directors, their close relatives and related trusts) which is subject to an offer or where they have reason to believe a bona fide offer for their company may be imminent;
  - (vii) partners; and
  - (viii) an individual, his close relatives, his related trusts, and any person who is accustomed to act according to his instructions, companies controlled by any of the above persons and any person who has provided financial assistance (other than a bank in the ordinary course of business) to any of the above for the purchase of voting rights.
- (d) The effect of Rule 14 and Appendix 2 of the Code is that:
  - (i) unless exempted, directors and persons acting in concert with them will incur an obligation to make a takeover offer if, as a result of the company purchasing or acquiring its own shares, the voting rights of such shareholders and their concert parties increase to 30 per cent. or more, or if such shareholders and their concert parties hold between 30 per cent. and 50 per cent. of the voting rights of the company, such voting rights increase by more than one per cent. in any period of six months; and
  - (ii) a shareholder not acting in concert with the directors will not be required to make a takeover offer if, as a result of the company purchasing or acquiring its own shares, the voting rights of such shareholder would increase to 30 per cent. or more or, or if such shareholder holds between 30 per cent. and 50 per

cent. of the Company's voting rights, his voting rights increase by more than one per cent. in any period of six months as a result of the company buying back its shares. Such shareholder need not abstain from voting in respect of the resolution approving the renewal of the Share Purchase Mandate.

#### 2.7.2 Directors' and substantial Shareholders' Interest

Based on the 46,979,280 Shares in issue<sup>1</sup>, excluding treasury shares, as at the Latest Practicable Date, and assuming that:

- (a) there is no change in the total number of issued Shares between the Latest Practicable Date and the date of the 2019 AGM;
- (b) the Company purchases or acquires 4,697,928 Shares being the maximum 10 per cent. of the total number of issued Shares, excluding treasury shares, as at the Latest Practicable Date under the Share Purchase Mandate; and
- (c) there is no change in the number of issued Shares held or deemed to be held by the Directors or the substantial Shareholders as set out in the table below,

the aggregate interest (direct and deemed) in Shares of the Directors and the substantial Shareholders as at the date of the 2019 AGM and after the purchase or acquisition by the Company of 10 per cent. of the total number of issued Shares, excluding treasury shares, pursuant to the Share Purchase Mandate are as follows:

Name	Direct Interest (Number of Shares)	Deemed Interest (Number of Shares)	Before Purchase/ Acquisition (%)	After Purchase/ Acquisition (%)
Directors				
Michio Tanamoto (Chairman and Chief Executive Officer)	1,100,312	-	2.34	2.60
Masahiro Iwabuchi <i>(Executive Director)</i>	82,000	-	0.17	0.19
Kenji Fukuyado <i>(Executive Director)</i>	430,000	-	0.92	1.02
Yukuhiro Toda <i>(Executive Director)</i>	28,737	-	0.06	0.07
Lee Gee Aik (Lead Independent Non-ExecutiveDirector)	-	_	-	-
Rajan Menon (Independent Non-Executive Director)	_	_	-	_
Philip Chan Kam Loon (Independent Non-Executive Director)	_	_	_	_
Juliana Lee Kim Lian <i>(Independent Non-Executive Director)</i>	-	-	-	-
Substantial Shareholders				
Yamasa Co., Ltd	-	15,721,411(1)	33.46(1)	37.18
Evergreen International S.A.	4,687,500	-	9.98	11.09

#### Note:

(1) Shares registered in the name of DBS Vickers Securities (Singapore) Pte Ltd.

<sup>&</sup>lt;sup>1</sup> The total number of Shares in issue does not take into account the up to 5,420,720 new Shares proposed to be issued in connection with a placement as announced on 26 March 2019.

Save as disclosed above, as at the Latest Practicable Date, none of the Directors will become obligated to make a mandatory offer in the event the Company purchases the maximum number of 4,697,928 Shares under the Share Purchase Mandate. Based on the Register of Substantial Shareholders of the Company as at the Latest Practicable Date, the Directors are not aware of any substantial Shareholder (together with persons acting in concert with them) who may become obligated to make a mandatory offer in the event that the Company purchases the maximum number of 4,697,928 Shares under the Share Purchase Mandate. In this regard, Yamasa Co., Ltd has a shareholding interest of 33.46% in the Company as at the Latest Practicable Date, and each of the Directors has confirmed that he is not acting in concert with Yamasa Co., Ltd to obtain or consolidate effective control of the Company.

The Share Purchase Mandate is not intended to assist any Shareholder or its concert parties to obtain or consolidate effective control of the Company. The Directors will decide when, how many and on what terms to repurchase any Shares pursuant to the Share Purchase Mandate in the interests of the Company and its Shareholders as a whole, taking into account various commercial considerations such as the financial effects of the share purchases on the Company.

Notwithstanding the foregoing, Shareholders are advised to consult their professional advisers at the earliest opportunity as to whether an obligation to make a general offer would arise by reason of any share purchases or acquisitions by the Company.

- 2.8 **Tax Implications.** Shareholders who are in doubt as to their respective tax positions or the tax implications of share repurchases by the Company, or who may be subject to tax whether in or outside Singapore, should consult their own professional advisers.
- 2.9 Effect of the Share Purchase Mandate on the SGX-ST Listing. Rule 723 of the Listing Manual requires a listed company to ensure that at least 10 per cent. of any class of its listed securities (excluding treasury shares, preference shares and convertible equity securities) must be held by the public. The term "public" is defined in the Listing Manual as persons other than the directors, chief executive officer, substantial shareholders or controlling shareholders of a company and its subsidiaries, as well as the associates of such persons. As at the Latest Practicable Date, approximately 52.9 per cent. of the total number of issued Shares are held by public shareholders. Accordingly, the Company is of the view that there is a sufficient number of Shares in issue held by public shareholders which would permit the Company to undertake purchases or acquisitions of its Shares up to the full 10 per cent. limit pursuant to the Share Purchase Mandate without affecting the listing status of the Shares on the SGX-ST, and that the number of Shares remaining in the hands of the public will not fall to such a level as to cause market illiquidity or to affect orderly trading.
- 2.10 **Details of Share Purchases.** No purchases or acquisitions of Shares have been made by the Company in the 12 months preceding the Latest Practicable Date pursuant to the Share Purchase Mandate approved by the Shareholders at the 2018 AGM.
- 2.11 **Financial Effects.** The financial effects on the Company and the Group arising from share purchases made pursuant to the Share Purchase Mandate will depend on, inter alia, the number of Shares purchased or acquired and the price paid for such Shares.

The financial effects on the Company and the Group, based on the audited financial statements of the Company and the Group for the financial year ended 31 December 2018, are based on the assumptions set out below:

#### 2.11.1 Purchase or Acquisition out of Capital and/or Profits

- (a) if the Shares are purchased or acquired entirely out of the capital of the Company, the Company shall reduce the amount of its share capital by the total amount of the purchase price paid by the Company for the Shares (the "**Purchase Price**") and the amount available for the distribution of cash dividends by the Company will not be reduced;
- (b) if the Shares are purchased or acquired entirely out of profits of the Company, the Company shall reduce the amount of its profits by the total amount of the Purchase Price and correspondingly reduce the amount available for the distribution of cash dividends by the Company; or
- (c) where the Shares are purchased or acquired out of both the capital and the profits of the Company, the Company shall reduce the amount of its share capital and profits proportionately by the total amount of the Purchase Price.

#### 2.11.2 *Number of Shares purchased or acquired*

Based on the number of issued and paid-up Shares as at the Latest Practicable Date and on the assumptions set out in paragraph 2.3.1 above, the purchase or acquisition by the Company of up to the maximum limit of 10% of its issued Shares will result in the purchase or acquisition of 4,697,928 Shares.

#### 2.11.3 Maximum price to be paid for share purchases

For illustrative purposes only, in the case of an On-Market purchase by the Company and assuming that the Company purchases or acquires 4,697,928 Shares at the Maximum Price of S\$1.310 per share (being five per cent. above the average of the closing market prices of the Shares for the five Market Days on which the Shares were traded on the SGX-ST immediately preceding the Latest Practicable Date), the maximum amount of funds required for the purchase or acquisition of the 4,697,928 Shares is approximately S\$6,154,286 (or approximately US\$4,558,730 after translation based on an exchange rate of US\$1.00 to S\$1.35).

For illustrative purposes only, in the case of an Off-Market Purchase by the Company and assuming that the Company purchases or acquires 4,697,928 Shares at the Maximum Price of S\$1.498 per Share (being 20 per cent. above the average of the closing market prices of the Shares for the five Market Days on which the Shares were traded on the SGX-ST immediately preceding the Latest Practicable Date), the maximum amount of funds required for the purchase or acquisition of the 4,697,928 Shares is approximately S\$7,037,496 (or approximately US\$5,212,960 after translation based on an exchange rate of US\$1.00 to S\$1.35).

For illustrative purposes only, and based on the assumptions set out above, and further assuming the On-Market Purchases and Off-Market Purchases are made entirely out of profits, the financial effects of the share purchases pursuant to the Share Purchase Mandate on the audited accounts of the Company and the Group for the financial year ended 31 December 2018 as if the Share Purchase Mandate had been effective on 31 December 2018 are as follows:

#### (a) <u>On-Market Purchases made entirely out of profits and held as treasury shares</u>

	oup		pany
e Share	After the Share Purchase	Before the Share Purchase	After the Share Purchase
S\$'000	US\$'000	US\$'000	US\$'000
33,332	133,332	112,311	112,311
-	(4,559)	-	(4,559)
33,332	128,773	112,311	107,752
33,307	128,748	112,311	107,752
95,605	91,046	3,339	(1,220)
84,813	84,813	304	304
80,718	180,718	-	-
43,462	38,903	948	(3,611)
1,234	1,234	2,921	2,921
46,979	42,281	46,979	42,281
2.84	3.05	2.39	2.55
135.5%	140.3%	0.0%	0.0%
1.13	1.07	10.98	(4.01)
2.63	2.92	6.22	6.91
	46,979 2.84 135.5% 1.13	are Share urchase       the Share Purchase         9\$\$'000       U\$\$'000         33,332       133,332         -       (4,559)         33,332       128,773         33,332       128,773         33,337       128,748         95,605       91,046         84,813       84,813         80,718       180,718         43,462       38,903         1,234       1,234         46,979       42,281         2.84       3.05         135.5%       140.3%         1.13       1.07	he Share urchasethe Share Purchasethe Share Purchase $33,332$ $133,332$ $112,311$ $  (4,559)$ $ 33,332$ $128,773$ $112,311$ $ (4,559)$ $ 33,332$ $128,773$ $112,311$ $33,307$ $128,748$ $112,311$ $95,605$ $91,046$ $3,339$ $84,813$ $84,813$ $304$ $80,718$ $180,718$ $ 43,462$ $38,903$ $948$ $1,234$ $1,234$ $2,921$ $46,979$ $42,281$ $46,979$ $2.84$ $3.05$ $2.39$ $135.5\%$ $140.3\%$ $0.0\%$ $1.13$ $1.07$ $10.98$

Gro	Group		Company	
Before the Share Purchase US\$'000	After the Share Purchase US\$'000	Before the Share Purchase US\$'000	After the Share Purchase US\$'000	
133,332	133,332	112,311	112,311	
-	(5,213)	_	(5,213)	
133,332	128,119	112,311	107,098	
133,307	128,094	112,311	107,098	
95,605	90,392	3,339	(1,874)	
84,813	84,813	304	304	
180,718	180,718	-	-	
43,462	38,249	948	(4,265)	
1,234	1,234	2,921	2,921	
46,979	42,281	46,979	42,281	
2.84	3.03	2.39	2.53	
135.5%	141.1%	0.0%	0.0%	
1.13	1.07	10.98	(6.16)	
2.63	2.92	6.22	6.91	
	Before the Share Purchase US\$'000 133,332 - 133,332 133,307 95,605 84,813 180,718 43,462 1,234 46,979 2.84 135,5% 1.13	Before the Share Purchase US\$'000         After the Share Purchase US\$'000           133,332         133,332           -         (5,213)           133,332         128,119           133,332         128,094           95,605         90,392           84,813         84,813           180,718         180,718           1,234         1,234           46,979         42,281           2.84         3.03           135.5%         141.1%           1.13         1.07	Before the Share Purchase US\$'000After the Share Purchase US\$'000Before the Share Purchase US\$'000133,332133,332112,311-(5,213)-133,332128,119112,311133,337128,094112,311133,307128,094112,31195,60590,3923,33984,81384,813304180,718180,718-43,46238,2499481,2341,2342,92146,97942,28146,9792.843.032.39135.5%141.1%0.0%1.131.0710.98	

(b) <u>Off-Market Purchases made entirely out of profits and held as treasury shares</u>

(c) <u>On-Market Purchases made entirely out of profits and cancelled</u>

	Group		Com	pany
As at 31 December 2018	Before the Share Purchase US\$'000	After the Share Purchase US\$'000	Before the Share Purchase US\$'000	After the Share Purchase US\$'000
Equity excluding treasury shares	133,332	128,773	112,311	107,752
Treasury shares	-	-	-	-
Total equity including treasury shares	133,332	128,773	112,311	107,752
NTA	133,307	128,748	112,311	107,752
Current assets	95,605	91,046	3,339	(1,220)
Current liabilities	84,813	84,813	304	304
Total borrowings	180,718	180,718	-	-
Cash and cash equivalents	43,462	38,903	948	(3,611)
Net profit/ (loss) attributable to owners of parent	1,234	1,234	2,921	2,921
Total number of issued Shares ('000)	46,979	42,281	46,979	42,281
Financial Ratios				
NTA per Share (US\$)	2.84	3.05	2.39	2.55
Gearing (%)	135.5%	140.3%	0.0%	0.0%
Current ratio (times)	1.13	1.07	10.98	(4.01)
EPS (US cents)	2.63	2.92	6.22	6.91

(d) Off-Market Purchases made entirely out of profits and cancelled

	Group		Com	pany
As at 31 December 2018	Before the Share Purchase US\$'000	After the Share Purchase US\$'000	Before the Share Purchase US\$'000	After the Share Purchase US\$'000
Equity excluding treasury shares	133,332	128,119	112,311	107,098
Treasury shares	-	-	-	-
Total equity including treasury shares	133,332	128,119	112,311	107,098
NTA	133,307	128,094	112,311	107,098
Current assets	95,605	90,392	3,339	(1,874)
Current liabilities	84,813	84,813	304	304
Total borrowings	180,718	180,718	-	-
Cash and cash equivalents	43,462	38,249	948	(4,265)
Net profit/ (loss) attributable to owners of parent	1,234	1,234	2,921	2,921
Total number of issued Shares ('000)	46,979	42,281	46,979	42,281
Financial Ratios				
NTA per Share (US\$)	2.84	3.03	2.39	2.53
Gearing (%)	135.5%	141.1%	0.0%	0.0%
Current ratio (times)	1.13	1.07	10.98	(6.16)
EPS (US cents)	2.63	2.92	6.22	6.91

Shareholders should note that the financial effects illustrated above are based on certain assumptions and purely for illustrative purposes only. In particular, it is important to note that the above analysis is based on historical audited accounts of the Company and the Group for the financial year ended 31 December 2018 and is not necessarily representative of the future financial performance of the Company or the Group.

Although the Share Purchase Mandate would authorise the Company to purchase 10 per cent. of the total number of issued Shares, the Company may not necessarily purchase or be able to purchase the entire 10 per cent. of the total number of issued Shares, nor to such an extent that would materially and adversely affect the financial position of the Company or the Group.

Share purchases will only be effected after assessing the relative impact of a share purchase taking into consideration both financial factors (such as cash surplus, debt position and working capital requirements) and non-financial factors (such as share market conditions and the performance of the Shares).

- 2.12 Listing Rules Reporting Requirements. Rule 886 of the Listing Manual provides that a listed company shall notify the SGX-ST of any share purchase as follows:
  - (a) in the case of an On-Market Purchase, by 9.00 a.m. on the Market Day following the day on which it purchases shares; and
  - (b) in the case of an Off-Market Purchase under an equal access scheme, by 9.00 a.m. on the second Market Day after the close of acceptances of the offer.

The notification of such share purchases to the SGX-ST shall be in such form and shall include such details as the SGX-ST may prescribe, such as, inter alia, the total number of shares purchased, the purchase price per share or the highest and lowest prices paid for such shares, as applicable.

In addition, in accordance with Rule 704(28) of the Listing Manual, the Company will announce any sale, transfer, cancellation and/or use of treasury shares, stating the following:

- (i) date of the sale, transfer, cancellation and/or use;
- (ii) purpose of such sale, transfer, cancellation and/or use;
- (iii) number of treasury shares sold, transferred, cancelled and/or used;
- (iv) number of treasury shares before and after such sale, transfer, cancellation and/or use;
- (v) percentage of the number of treasury shares against the total number of shares outstanding in a class that is listed before and after such sale, transfer, cancellation and/or use; and
- (vi) value of the treasury shares if they are used for a sale or transfer, or cancelled.

The Company may not undertake any purchases or acquisitions of its Shares prior to the announcement of any price-sensitive information by the Company, until such time as the price sensitive information has been publicly announced or disseminated in accordance with the requirements of the Listing Manual.

The Company may not effect any purchases or acquisitions of Shares on the SGX-ST during the period commencing two weeks before the announcement of the Company's financial statements for each of the first three quarters of its financial year, or one month before the announcement of the Company's financial statements for its financial year, as the case may be, and ending on the date of announcement of the relevant results.

# 3. THE PROPOSED RENEWAL OF THE SHAREHOLDERS' MANDATE FOR INTERESTED PERSON TRANSACTIONS

3.1 Introduction. At the 2018 AGM, Shareholders had approved the renewal of the general mandate for interested person transactions (the "Shareholders' Mandate" or "Shareholders' Mandate for Interested Person Transactions"). The terms of the Shareholders' Mandate for Interested Person Transactions were set out in the 2018 Appendix.

The Shareholders' Mandate for Interested Person Transactions enables the Company, its subsidiaries and associated companies that are considered to be "entities at risk" within the meaning of Chapter 9 of the Listing Manual, to enter in the ordinary course of business into any of the mandated transactions with specified classes of the Company's interested persons, provided that such transactions are made on normal commercial terms, are not prejudicial to the interests of the Company and its minority Shareholders, and are in accordance with the review procedures for such transactions.

- 3.2 Annual Renewal of the Shareholders' Mandate for Interested Person Transactions. The Shareholders' Mandate for Interested Person Transactions was expressed to take effect until the conclusion of the 2019 AGM, which is scheduled to be held on 26 April 2019. Accordingly, the Directors propose that the Shareholders' Mandate for Interested Person Transactions be renewed at the 2019 AGM, to take effect until the conclusion of the next annual general meeting of the Company (unless sooner revoked or varied by the Company in general meeting).
- 3.3 **Particulars of the Shareholders' Mandate for Interested Person Transactions to be renewed.** The nature of the interested person transactions and the classes of interested persons in respect of which the Shareholders' Mandate for Interested Person Transactions is sought to be renewed remain unchanged. Particulars of the Shareholders' Mandate for Interested Person Transactions, including the rationale for the Shareholders' Mandate for Interested Person Transactions, the benefits to be derived by the Company, as well as the review procedures for determining transaction prices with the specified classes of interested persons, are set out in paragraph 3.6 and 3.10 of this Appendix.
- 3.4 **Audit Committee's Confirmation.** For the purposes of Rule 920(1)(c) of the Listing Manual, the Audit Committee confirms that:
  - (a) the methods or procedures for determining the transaction prices have not changed since the 2018 AGM; and
  - (b) the methods or procedures set out in sub-paragraph (a) above for determining the transaction prices under the Shareholders' Mandate for Interested Person Transactions, if adhered to, are sufficient to ensure that the Mandated Transactions will be on normal commercial terms and will not be prejudicial to the interests of the Company and its minority Shareholders.

#### 3.5 **Chapter 9 of the Listing Manual.**

- 3.5.1 Chapter 9 of the Listing Manual governs transactions between a listed company, as well as transactions by its subsidiaries and associated companies that are considered to be "at risk", with the listed company's interested persons.
- 3.5.2 Except for any transaction which is below \$\$100,000 in value and certain transactions which, by reason of the nature of such transactions, are not considered to put the listed company at risk to its interested persons and hence are excluded from the ambit of Chapter 9, when this Chapter applies to a transaction with an interested person and the value of the transaction alone or in aggregation with other transactions conducted with the same interested person during the financial year reaches or exceeds certain materiality thresholds (which are based on the listed company's latest audited consolidated NTA), the listed company is required to make an immediate announcement, or to make an immediate announcement and seek its shareholders' approval for the transaction. In particular, shareholders' approval is required for an interested person transaction of a value equal to, or exceeding:
  - (a) 5.0% of the listed company's latest audited consolidated NTA; or
  - (b) 5.0% of the listed company's latest audited consolidated NTA, when aggregated with the values of all other transactions entered into with the "same interested person" (as such term is construed under Chapter 9 of the Listing Manual) during the same financial year.
- 3.5.3 Based on the latest audited consolidated financial statements of the Group for the financial year ended 31 December 2018, the consolidated NTA of the Group was US\$133.3 million. Accordingly, in relation to the Group, for the purposes of Chapter 9 of the Listing Manual, in the current financial year and until such time as the audited consolidated financial statements of the Group for the financial year ending 31 December 2019 are published, 5.0% of the Group's latest audited consolidated NTA would be US\$6.7 million.

- 3.5.4 Chapter 9 of the Listing Manual, however, allows a listed company to seek a mandate from its shareholders for recurrent transactions of a revenue or trading nature or those necessary for its day-to-day operations such as the purchase and sale of supplies and materials (but not for the purchase or sale of assets, undertakings or businesses) which may be carried out with the listed company's interested persons. A general mandate is subject to annual renewal.
- 3.5.5 For the purposes of Chapter 9 of the Listing Manual:
  - (a) an "**approved exchange**" means a stock exchange that has rules which safeguard the interests of shareholders against interested person transactions according to similar principles as Chapter 9;
  - (b) an "associate" in relation to an interested person who is a director, chief executive officer or controlling shareholder, includes an immediate family member (that is, the spouse, child, adopted child, step-child, sibling or parent) of such director, chief executive officer or controlling shareholder, the trustees of any trust of which the director/his immediate family, the chief executive officer/his immediate family or the controlling shareholder/his immediate family is a beneficiary, or in the case of a discretionary trust, is a discretionary object, and any company in which the director/ his immediate family has or have an aggregate interest (directly or indirectly) of 30% or more, and, where a controlling shareholder is a corporation, its subsidiary or holding company or fellow subsidiary or a company in which it and/or they have (directly or indirectly) an interest of 30% or more;
  - (c) an "**associated company**" means a company in which at least 20% but not more than 50% of its shares are held by the listed company or group;
  - (d) an "entity at risk" means:
    - (i) the listed company;
    - (ii) a subsidiary of the listed company that is not listed on the SGX-ST or an approved exchange; or
    - (iii) an associated company of the listed company that is not listed on the SGX-ST or an approved exchange, provided that the listed company and/or its subsidiaries (the "listed group"), or the listed group and its interested person(s), has control over the associated company;
  - (e) an "**interested person**" means a director, chief executive officer or controlling shareholder of the listed company or an associate of such director, chief executive officer or controlling shareholder;
  - (f) an "**interested person transaction**" means a transaction between an entity at risk and an interested person;
  - (g) a "**transaction**" includes the provision or receipt of financial assistance; the acquisition, disposal or leasing of assets; the provision or receipt of services; the issuance or subscription of securities; the granting of or being granted options; and the establishment of joint ventures or joint investments, whether or not entered into in the ordinary course of business, and whether entered into directly or indirectly; and

- (h) in interpreting the term "same interested person" for the purpose of aggregation of the values of all transactions entered into with the same interested person during the same financial year under Rules 905 and 906 of Chapter 9 of the Listing Manual, the following applies:
  - transactions between an entity at risk and interested persons who are members of the same group are deemed to be transactions between the entity at risk with the same interested person; and
  - (ii) if an interested person (which is a member of a group) is listed, its transactions with the entity at risk need not be aggregated with transactions between the entity at risk and other interested persons of the same group, provided that the listed interested person and other listed interested persons have boards the majority of whose directors are different and are not accustomed to act on the instructions of the other interested persons and their associates and have audit committees whose members are completely different.

#### 3.6 **Rationale and Benefit to Shareholders.**

- 3.6.1 It is envisaged that in the ordinary course of their businesses, transactions between companies in the Entity at Risk Group (as defined below) and the Company's interested persons are likely to occur from time to time. Such transactions would include, but are not limited to, the provision of services in the ordinary course of business by the Entity at Risk Group to the Company's interested persons.
- 3.6.2 In view of the time-sensitive and recurrent nature of commercial transactions, the obtaining of the Shareholders' Mandate pursuant to Chapter 9 of the Listing Manual will enable:
  - (a) the Company;
  - (b) subsidiaries of the Company (excluding other subsidiaries listed on the SGX-ST or an approved exchange); and
  - (c) associated companies of the Company (other than an associated company that is listed on the SGX-ST or an approved exchange) over which the Company, or the Company and its interested person(s), has or have control,

(together, the "Entity at Risk Group"), or any of them, in the ordinary course of their businesses, to enter into the categories of transactions ("Mandated Transactions") set out in paragraph 3.9 below with the specified classes of the Company's interested persons ("Mandated Interested Persons") set out in paragraph 3.8 below, provided such Mandated Transactions are made on normal commercial terms and are not prejudicial to the interests of the Company and its minority Shareholders.

- 3.6.3 The Shareholders' Mandate (and its subsequent renewal thereafter on an annual basis) will enhance the ability of companies in the Entity at Risk Group to pursue business opportunities which are time-sensitive in nature, and will eliminate the need for the Company to announce, or to announce and convene separate general meetings, on each occasion to seek shareholders' prior approval for the entry by the relevant company in the Entity at Risk Group into such transactions. This will substantially reduce the expenses associated with the convening of general meetings on an ad hoc basis, improve administrative efficacy considerably, and allow manpower resources and time to be channelled towards attaining corporate objectives.
- 3.6.4 During the last financial year ended 31 December 2018, the Entity at Risk Group has, in the ordinary course of business, provided services falling within the categories of Mandated Transactions to the Mandated Interested Persons and has charged a fee(s) for such services depending on the nature of the services provided.

#### 3.7 **Scope and Validity Period of the Shareholders' Mandate.**

- 3.7.1 The Shareholders' Mandate covers various types of Mandated Transactions under each category of activities to which the Shareholders' Mandate applies, and describes the review procedures for ensuring that such transactions will be entered into with the specified classes of Mandated Interested Persons on normal commercial terms and will not be prejudicial to the interests of the Company and its minority Shareholders.
- 3.7.2 The Shareholders' Mandate will not apply to any transaction by a company in the Entity at Risk Group with a Mandated Interested Person that:
  - (a) is below S\$100,000 in value, as the threshold and aggregation requirements contained in Chapter 9 of the Listing Manual would not apply to such transactions; or
  - (b) is equal to or exceeds S\$100,000 in value, but qualifies as an excepted transaction for the purposes of Chapter 9 of the Listing Manual and is thus exempted from the threshold and aggregation requirements contained in Chapter 9 of the Listing Manual.

Transactions with interested persons (including the Mandated Interested Persons) that do not fall within the ambit of either of the exceptions in (a) or (b) above, or the scope of the Shareholders' Mandate, will be subject to the relevant provisions of Chapter 9 of the Listing Manual and/or other applicable provisions of the Listing Manual.

- 3.7.3 The Shareholders' Mandate will take effect from the passing of Resolution 10, being the Ordinary Resolution relating thereto, and will continue in force until the conclusion of the next annual general meeting of the Company (unless sooner revoked or varied by the Company in general meeting). Approval from Shareholders will be sought for the renewal of the Shareholders' Mandate at the next annual general meeting and at each subsequent annual general meeting of the Company, subject to satisfactory review by the Audit Committee of its continued application to the Mandated Transactions.
- 3.8 **Classes of Mandated Interested Persons.** The Shareholders' Mandate will apply to the Mandated Transactions that are carried out with Yamasa Co., Ltd (a controlling shareholder of the Company) and its associates. The Group currently provides services to Yamasa Co., Ltd and/or its associates. The Group currently has and may from time to time also have a minority equity investment in some of these associates<sup>1</sup>.Accordingly, the Shareholders' Mandate will also apply to the Mandated Transactions that are carried out with these associates.
- 3.9 **Categories of Mandated Transactions.** The Mandated Transactions to which the Shareholders' Mandate will apply are set out below:
  - 3.9.1 the provision by the Entity at Risk Group of brokerage services for the charter of ships, and the sale and purchase of ships and properties;
  - 3.9.2 the provision by the Entity at Risk Group of administrative services (including but not limited to the establishment and maintenance of bank account(s), bookkeeping, preparation of insurance and tax records);
  - 3.9.3 the provision by the Entity at Risk Group of commercial management services for ships (including but not limited to the arrangement of employment, bunker fuels, insurance and surveys for the ships and the appointment of agents for the ships);

<sup>&</sup>lt;sup>1</sup> Such associates in which the Group had a minority equity investment, as at the Latest Practicable Date, are Olive Bulkship S.A., Polaris Bulkship S.A., Quest Bulkship S.A., Stella Bulkship S.A., Tiara Bulkship S.A., Unicorn Bulkship S.A. and Victoria Bulkship S.A.. As at the Latest Practicable Date, the Group has an equity interest of 18% in each of these associates.

- 3.9.4 the provision by the Entity at Risk Group of (a) technical consultancy services for newbuildings (including but not limited to services relating to advice on newbuilding specifications, and the review and approval of drawings of newbuildings) and (b) shipbuilding supervision services (including but not limited to services relating to inspection of materials, machinery and equipment before installation on the newbuilding, attendance of sea trials and surveys, and monitoring of the progress of construction work);
- 3.9.5 the provision by the Entity at Risk Group of construction management services for small residential property development projects (including but not limited to services relating to sourcing for suitable sites and overseeing design and construction of projects);
- 3.9.6 the provision by the Entity at Risk Group of property management services for completed residential properties (including but not limited to services relating to leasing management);
- 3.9.7 the provision by the Entity at Risk Group of advisory services (including but not limited to advisory services relating to investment advice on asset acquisitions); and
- 3.9.8 the provision by the Entity at Risk Group of such other services which are incidental to or in connection with the provision of services in paragraphs 3.9.1 to 3.9.7 above.
- 3.10 **Review Procedures for Mandated Transactions with Mandated Interested Persons.** The Entity at Risk Group has an internal control system in place to ensure that Mandated Transactions with the Mandated Interested Persons are made on normal commercial terms and are not prejudicial to the interests of the Company and its minority Shareholders, and are consistent with the Entity at Risk Group's usual policies and practices.

In particular, the following review procedures have been implemented:

#### 3.10.1 *Review Procedures*

- (a) all contracts entered into or transactions with Mandated Interested Persons by the Entity at Risk Group are to be carried out at prevailing market rates or prices on terms which are no more favourable to the Mandated Interested Persons than the usual commercial terms extended to unrelated third parties in recent transactions or otherwise in accordance with applicable industry norms. At least two most recent comparable contracts entered into by the Entity at Risk Group with unrelated third parties will be used as a basis for comparing and determining the price and commercial terms to be offered to the Mandated Interested Persons, after taking into account, amongst others, if applicable, factors such as but not limited to prevailing market conditions (such as supply and demand for such services); and
- (b) in the limited circumstances where the prevailing market rates or prices are not available due to the nature of service to be provided or in the circumstances where it is impractical or impossible to compare against recent contracts entered into by the Entity at Risk Group with unrelated third parties, the Entity at Risk Group's pricing for such services to be provided to Mandated Interested Persons is determined in accordance with the Entity at Risk Group's usual business practices and pricing policies, consistent with the usual margin to be obtained by the Entity at Risk Group for the same or substantially similar type of contract or transaction with unrelated third parties. In determining the transaction price payable by the Mandated Interested Persons for such services, non-price factors such as, but not limited to, customer requirements, specifications, duration of contract, strategic purposes of the transaction (including benefits of, and rationale for, transacting with the Mandated Interested Persons), customers' credit standing, transaction volume, size of the transaction, delivery requirements, resources available to the Entity at Risk Group, length of business relationship, potential for future repeat business, prevailing market conditions and demand for such services will be taken into account.

#### 3.10.2 Threshold Limits

For the purposes of sub-paragraphs (a), (b) and (c) below, the "Financial Limit" shall be the amount equivalent to 3.0% of the Group's audited consolidated NTA for the time being, as determined by reference to the Group's latest announced audited consolidated financial statements.

In addition to the above review procedures, the following review and approval procedures will apply to the Mandated Transactions:

- (a) transactions equal to or exceeding S\$100,000 but below the Financial Limit (as defined above) each in value, will be reviewed and approved prior to their entry by, as the case may be:
  - (i) where the transaction involves the provision of services to a Mandated Interested Person in which the Group has an equity investment: the Review Committee of the Company (the "Review Committee"), being a committee appointed by the Company's Chief Executive Officer and authorised to review and approve, amongst others, transactions entered into in connection with investments to be made by the Group (such as services provided to a joint venture between the Group and a Mandated Interested Person). As at the Latest Practicable Date, the members of the Review Committee comprise of Michio Tanamoto (Chairman and Chief Executive Officer), Masahiro Iwabuchi (Executive Director), Kenji Fukuyado (Executive Director), Yukihiro Toda (Executive Director) and Lim Kai Ching (Group Chief Financial Officer); or
  - (ii) where the transaction involves the provision of services to a Mandated Interested Person in which the Group does not have an equity investment: the Management Committee of the Company (the "Management Committee"), being a committee appointed by the Company's Chief Executive Officer and authorised to review and approve, amongst others, transactions that do not involve investments to be made by the Group or transactions which are not entered into in connection with such investments. As at the Latest Practicable Date, the members of the Management Committee comprise of Michio Tanamoto (Chairman and Chief Executive Officer), Masahiro Iwabuchi (Executive Director), Kenji Fukuyado (Executive Director), Yukihiro Toda (Executive Director), Zac K. Hoshino (Managing Director), Lim Kai Ching (Group Chief Financial Officer) Katsuro Ouchi (President, Vista Hotel Management Co., Ltd) and Mr. Matthew Yuen Wai Keung (Managing Director).

Transactions equal to or exceeding S\$100,000 but below the Financial Limit are also tabled for review by the Audit Committee on a quarterly basis;

- (b) transactions equal to or exceeding the Financial Limit each in value will be reviewed and approved by the Audit Committee prior to their entry;
- (c) where the value of a transaction, when aggregated with previous transactions of the same kind in any particular financial year, is equal to or exceeds the Financial Limit, such transaction, and all future transactions of the same kind in that particular financial year will be reviewed and approved by the Audit Committee prior to their entry; and
- (d) the Review Committee, the Management Committee or, as the case may be, the Audit Committee, may, as it deems fit, request for additional information pertaining to the transaction under review from independent sources or advisers.

#### 3.10.3 Other Review Procedures

The following will apply to the review and approval process:

- (a) if any member of the Review Committee or, as the case may be, the Management Committee has an interest in the transaction or is a nominee for the time being of the Mandated Interested Person, he shall abstain from participating in the review and approval process of the Review Committee or, as the case may be, the Management Committee in relation to that transaction;
- (b) if the members of the Review Committee or, as the case may be, the Management Committee have an interest in the transaction or are nominees for the time being of the Mandated Interested Person, the review and approval process shall be undertaken by the Chairman of the Audit Committee or another member of the Audit Committee (who is not a nominee of the Mandated Interested Person and has no interest in the transaction) designated by the Chairman of the Audit Committee from time to time for such purpose; and
- (c) if a member of the Audit Committee has an interest in a transaction or is a nominee for the time being of the Mandated Interested Person, he shall abstain from participating in the review and approval process of the Audit Committee in relation to that transaction.

#### 3.10.4 *Register of Mandated Transactions*

The Company will maintain a register of Mandated Transactions carried out with Mandated Interested Persons (recording the basis on which they are entered into), and the Company's annual internal audit plan will incorporate a review of the Mandated Transactions recorded in the register to ascertain that the guidelines and review procedures for Mandated Transactions have been complied with.

#### 3.10.5 *Audit Committee Review*

The Audit Committee will review the internal audit reports on an annual basis to ascertain that the guidelines and review procedures for Mandated Transactions have been complied with.

If during any of the reviews by the Audit Committee, the Audit Committee is of the view that the guidelines and review procedures for Mandated Transactions have become inappropriate or insufficient in the event of changes to the nature of, or manner in which, the business activities of the Entity at Risk Group or the Mandated Interested Persons are conducted, the Company will revert to Shareholders for a fresh general mandate based on new guidelines and review procedures so that Mandated Transactions will be carried out on normal commercial terms and will not be prejudicial to the interests of the Company and its minority Shareholders.

- 3.11 **Disclosures.** In accordance with the requirements of Chapter 9 of the Listing Manual, the Company will:
  - 3.11.1 disclose in the Company's annual report the aggregate value of transactions conducted with Mandated Interested Persons pursuant to the Shareholders' Mandate during the financial year (as well as in the annual reports for subsequent financial years that the Shareholders' Mandate continues in force); and
  - 3.11.2 announce the aggregate value of transactions conducted with Mandated Interested Persons pursuant to the Shareholders' Mandate for the financial periods that it is required to report on pursuant to Rule 705 of the Listing Manual (which relates to quarterly reporting by listed companies) within the time required for the announcement of such report.

## 4. DIRECTORS' RECOMMENDATIONS

- 4.1 **The Proposed Renewal of the Share Purchase Mandate.** Having considered, amongst others, the terms and the rationale for, and the financial effects of the proposed renewal of, the Share Purchase Mandate set out in this Appendix, the Directors are of the opinion that the proposed renewal of the Share Purchase Mandate is in the interests of the Company and Shareholders. Accordingly, the Directors recommend that Shareholders vote in favour of Resolution 9, being the Ordinary Resolution relating to the proposed renewal of the Share Purchase Mandate.
- 4.2 **The Proposed Renewal of the Shareholders' Mandate for Interested Person Transactions.** The Independent Directors are of the opinion that the entry by the Entity at Risk Group into the Mandated Transactions with the Mandated Interested Persons in the ordinary course of business will enhance the efficiency of the Group, and is in the interests of the Company. Accordingly, they recommend that Shareholders vote in favour of Resolution 10, being the Ordinary Resolution relating to the proposed renewal of the Shareholders' Mandate for Interested Person Transactions.
- 4.3 **Abstention from Voting.** Yamasa Co., Ltd will abstain from voting, whether in person or by representative or proxy, and will procure that its associates will abstain from voting, their shareholdings, if any, in respect of Resolution 10.

## 5. **RESPONSIBILITY STATEMENT**

The Directors collectively and individually accept full responsibility for the accuracy of the information given in this Appendix and confirm after making all reasonable enquiries that, to the best of their knowledge and belief, this Appendix on the proposed renewal of the Share Purchase Mandate and the proposed renewal of the Shareholders' Mandate for Interested Person Transactions constitutes full and true disclosure of all material facts about the proposed renewal of the Share Purchase Mandate and the proposed renewal of the Shareholders' Mandate for Interested Person Transactions, the Company and its subsidiaries which are relevant to the proposed renewal of the Share Purchase Mandate and the proposed renewal of the Shareholders' Mandate for Interested Person Transactions, and the Directors are not aware of any facts the omission of which would make any statement in this Appendix on the proposed renewal of the Share Purchase Mandate and the proposed renewal of the Shareholders' Mandate for Interested Person Transactions misleading. Where information in this Appendix on the proposed renewal of the Share Purchase Mandate and the proposed renewal of the Shareholders' Mandate for Interested Person Transactions has been extracted from published or otherwise publicly available sources or obtained from a named source, the sole responsibility of the Directors has been to ensure that such information has been accurately and correctly extracted from those sources and/or reproduced in this Appendix in its proper form and context.

## 6. DOCUMENTS AVAILABLE FOR INSPECTION

Copies of the following documents may be inspected at 8 Shenton Way #37-04, AXA Tower Singapore 068811 during usual business hours from the date of hereof up to and including the date of the 2019 AGM:

- (a) the Constitution of the Company;
- (b) the 2018 Appendix; and
- (c) the annual report of the Company for the financial year ended 31 December 2018.

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#### Important:

- Relevant intermediaries as defined in Section 181 of the Companies Act, Chapter 50 of Singapore (the "Companies Act") may appoint more than two proxies to attend, speak and vote at the Annual General Meeting.
- 2. For CPF/SRS investors who have used their CPF/SRS monies to buy Uni-Asia Group Limited shares, this form of proxy is not valid for use and shall be ineffective for all intents and purposes if used or purported to be used by them. CPF/SRS investors should contact their respective Agent Banks/SRS Operators if they have any queries regarding their appointment as proxies.
- By submitting an instrument appointing a proxy(ies) and/or representative(s), the member accepts and agrees to the personal data privacy terms set out in the Notice of Annual General Meeting dated 11 April 2019.

NRIC/Passport no. \_\_\_\_

## **PROXY FORM**

I / We, _			
, ., -			

of

Name	Address	NRIC/ Passport No.	Proportion of Shareholding(s) (%)
and/or			

or failing him/her, the Chairman of the Annual General Meeting, as \*my/our proxy/proxies\* to attend, speak and vote for \*me/ us on \*my/our behalf at the Annual General Meeting of the Company to be held at Anson III, Level 2, M Hotel Singapore, 81 Anson Road, Singapore 079908 on Friday, April 26, 2019 at 2.00 p.m. and at any adjournment thereof.

\*I/We direct \*my/our proxy/proxies to vote for or against the Ordinary Resolutions to be proposed at the Annual General Meeting as indicated with a tick [v] in the space provided hereunder. If no specific directions as to voting are given, the \*proxy/ proxies will vote or abstain from voting at \*his/their discretion, as he/she/they will on any other matter arising at the Meeting and at any adjournment thereof.

No.	Ordinary Resolutions	For	Against
1	To receive and adopt the Directors' Statement and Audited Financial Statements for the financial year ended December 31, 2018 together with the Auditors' Report thereon.		
2	To declare a first and final one-tier tax-exempt dividend of S\$0.0625 per ordinary share and a special first and final one-tier tax-exempt dividend of S\$0.0075 per ordinary share for the financial year ended December 31, 2018.		
3	To re-elect Mr Chan Kam Loon as a Director (Retiring under Article 94).		
4	To re-elect Ms Juliana Lee Kim Lian as a Director (Retiring under Article 100).		
5	To approve Directors' fees of S\$217,650.69 for the financial year ending December 31, 2019, payable quarterly in arrears. (2018: S\$217,828.77)		
6	To re-appoint Messrs Ernst & Young as the Company's Auditors and to authorise the Directors to fix their remuneration.		
7	To authorise the Directors to allot and issue shares and make or grant instruments convertible into shares		
8	To authorise the Directors to grant share awards and to allot and issue shares under the Uni-Asia Group Performance Share Plan.		
9	To approve the proposed renewal of the Share Purchase Mandate.		
10	To approve the proposed renewal of the Shareholders' Mandate for Interested Person Transactions.		

\* Delete where applicable

\*\* If you wish to exercise all your votes 'For' or 'Against', please tick [√] within the box provided. Alternatively, please indicate the number of votes as appropriate.

Note: Voting will be conducted by poll.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2019

Total Number of Shares in	No. of Shares
(a) CDP Register	
(b) Register of Members	

#### Notes:-

- (a) A member of the Company who is not a relevant intermediary is entitled to appoint not more than two proxies to attend, speak and vote at the Annual General Meeting. Where such member's form of proxy appoints more than one proxy, the proportion of the shareholding concerned to be represented by each proxy shall be specified in the form of proxy.
  - (b) A member of the Company who is a relevant intermediary is entitled to appoint more than two proxies to attend, speak and vote at the Annual General Meeting, but each proxy must be appointed to exercise the rights attached to a different share or shares held by such member. Where such member's form of proxy appoints more than two proxies, the number and class of shares in relation to which each proxy has been appointed shall be specified in the form of proxy.

"Relevant intermediary" has the meaning ascribed to it in Section 181 of the Companies Act, Chapter 50 of Singapore (the "Companies Act").

- 2. A proxy need not be a member of the Company.
- 3. The instrument appointing a proxy or proxies must be executed under the hand of the appointor or of his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed under its common seal or under the hand of its attorney or duly authorised officer.
- 4. A corporation which is a member of the Company may authorise by resolution of its directors or other governing body such person as it thinks fit to act as its representative at the Annual General Meeting, in accordance with its constitution and Section 179 of the Companies Act.
- 5. The instrument appointing a proxy or proxies, together with the power of attorney or other authority (if any) under which it is signed, or a duly certified copy thereof (failing previous registration with the Company), must be deposited at the office of the Company's Share Registrar, Tricor Barbinder Share Registration Services, either by hand at 80 Robinson Road, #11-02 Singapore 068898 or by post at 80 Robinson Road, #02-00 Singapore 068898 not less than 72 hours before the time appointed for the holding of the Annual General Meeting.

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Affix Postage Stamp Here

## **UNI-ASIA GROUP LIMITED**

c/o Tricor Barbinder Share Registration Services 80 Robinson Road, #02-00 Singapore 068898

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- 6. A member of the Company should insert the total number of shares held. If the member has shares entered against his name in the Depository Register (as defined in Section 81SF of the Securities and Futures Act, Chapter 289 of Singapore), he should insert that number of shares. If the member has shares registered in his name in the Register of Members of the Company, he should insert that number of shares. If the member has shares entered against his name in the Depository Register and shares registered in his name in the Company, he should insert that number of shares. If the member has shares entered against his name in the Depository Register and shares registered in his name in the Register of Members of the Company, he should insert the aggregate number of shares. If no number is inserted, this form of proxy will be deemed to relate to all the shares held by the member of the Company.
- 7. The Company shall be entitled to reject the instrument appointing a proxy or proxies if it is incomplete, improperly completed or illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified in the instrument appointing a proxy or proxies. In addition, in the case of members of the Company whose shares are entered against their names in the Depository Register, the Company may reject any instrument appointing a proxy or proxies lodged if such members are not shown to have shares entered against their names in the Depository Register 72 hours before the time appointed for holding the Annual General Meeting as certified by The Central Depository (Pte) Limited to the Company.
- 8. A Depositor shall not be regarded as a member of the Company entitled to attend the Annual General Meeting and to attend, speak and vote thereat unless his name appears on the Depository Register 72 hours before the time set for the Annual General Meeting.

#### Personal data privacy:

By submitting an instrument appointing a proxy(ies) and/or representative(s), the member accepts and agrees to the personal data privacy terms set out in the Notice of Annual General Meeting dated April 11, 2019.



30/F., Prosperity Millennia Plaza, No. 663 King's Road, North Point Hong Kong 8 Shenton Way #37-04 AXA Tower, Singapore 068811

Tel: (852) 2528 5016

Uni-Asia Group Limited: www.uni-asia.com Uni-Asia Shipping Limited: www.uniasiashipping.com Uni-Asia Capital (Japan) Ltd.: www.uni-asia.co.jp Vista Hotel Management Co., Ltd.: www.hotel-vista.jp